



# MBR 2023 Company Pre-Qualification Questionnaire for DRO



Thank you for your interest in joining the MBR 2023. The Pre-qualification questionnaire is intended to gauge your company's capability to be eligible as a Petroleum Arrangement Contractor (PAC) in Malaysia.

This pre-qualification questionnaire contains 44 to 61 number of questions depending on your answer. The expected time to complete this questionnaire is approximately between 20 to 30 minutes. We highly recommend you to browse through the questions first and have the draft answer ready and complete the questionnaire in one go.

PETRONAS Bid Evaluation Team will assess the company individually or as a consortium (if applicable). Please submit the relevant supporting documents in the designated MBR2023 sharepoint folder (pre-assigned to your company focal) as per the Company Pre-Qualification Checklist (Attachment G) in the myPROdata ITB.

If you have any enquiries, please contact us at [assetpromotion@petronas.com.my](mailto:assetpromotion@petronas.com.my).

\* Required

## Company Information

Please submit the relevant supporting documents (e.g: Company profile, shareholding structure, org. chart) required as per the Company Pre-qualification Checklist in the MBR2023 Designated Sharepoint folder

1. Company Name \*

2. Please indicate your company type:

if your answer is Other, please describe the company type.

- ☐ Public Listed Company
- ☐ Private Limited Company
- ☐ Other

3. Will your company bid as single entity or with another partner?

- ☐ Single Entity
- ☐ With Joint Venture Partner
- ☐ To Be Confirm

4. Please provide your partner's company name for the bid

5. Please indicate the participating interest

Example: Company A:50%, Company B: 50%

6. Does your company intent to be the operator for the DRO offered?

- ☐ Yes, my company intent to be the operator
- ☐ No, my company intent to be an equity partner only

7. Please provide the company focal name & email address:  
(For further communication on MBR2023 related matter)

example: James Webb, [wjames@abc-energy.com](mailto:wjames@abc-energy.com)

## Organizational Capability

Please bear in mind that the questionnaire shall be answered as per company's capability & experience rather as a company's personnel experience. You may submit the supporting documents

8. Does your company have the experience of developing a small field asset within an estimated recoverable volume of  $\leq 15$  MMSTB of oil or  $\leq 200$  BSCF of Gas? If yes, please provide a brief description of the project below:

Please attach supporting document in the MBR2023 share point to support your answer

9. Please choose from the following statements that best describes about your company with regard to Field Development Plan (FDP) capability:

- ☐ A. No subsurface & surface projects personnel available to execute & manage FDP
- ☐ B. Subsurface & surface technical lead is available to execute FDP studies via 3rd party consultants
- ☐ C. Subsurface & surface technical lead is available with in house multidisciplinary personnel to complete FDP study.

10. Does your company have structured technical & risk assurance review for field development study ?

- ☐ A. Yes
- ☐ B. No

11. Please choose from the following statements that best describes your company with regard to Field Development Plan (FDP):

- ☐ A. No experience in delivering Field Development Plan
- ☐ B. Delivered 1 Field Development Plan
- ☐ C. Delivered at least 2 Field Development Plan
- ☐ D. Delivered more than 2 Field Development Plan

12. Please choose from the following statements that best describes your company with regard to greenfield / brownfield project execution capability:

- ☐ A. No technical lead available to execute greenfield project execution or take up brownfield modifications projects
- ☐ B. Only technical lead available for greenfield project execution or to take up brownfield modifications projects however yet to establish a working team
- ☐ C. Technical lead available with team of multidisciplinary personnel (e.g., drilling, engineering, hook-up & installation, commissioning,) for greenfield project execution or to take up brownfield modifications projects

13. Does your company have a structured technical & risk assurance review to manage project execution activities?

- ☐ A. Yes
- ☐ B. No

14. Please choose from the following statements that best describes your company experience with regard to Upstream Oil & Gas development project:

- ☐ A. No experience onshore or offshore greenfield development project or brownfield project execution
- ☐ B. Experience only in onshore greenfield development project and/or brownfield project execution
- ☐ C. Experience with onshore greenfield development project and/or at least 1 offshore greenfield development project and/or brownfield project execution
- ☐ D. Experience with onshore greenfield development projects and/or more than 1 offshore greenfield development and/or brownfield projects execution

15. Please choose from the following statements that best describes about your company with regard to managing subsurface uncertainties/ de-risking a prospect/resource:

- ☐ A. No internal process & assurance review available to manage subsurface risk & uncertainties
- ☐ B. Depends on independent consultant/3rd party to provide assurance.
- ☐ C. Structured review process available with multi-disciplinary teams to conduct evaluation and risk management (geoscientist, petrophysicist reservoir & drilling engineer & economist) for prospect maturation and well proposal.

16. Does your company have structured technical & risk assurance review for drilling activities?

- ☐ A. Yes
- ☐ B. No

17. Please choose from the following statements that best describes your company experience with regard to well drilling (Wildcat/Appraisal/Development):

- ☐ A. No experience in drilling of wells
- ☐ B. Experienced in drilling wells as a service provider
- ☐ C. Experienced in drilling as non-operating partner of an oil/gas field contract
- ☐ D. Experience in drilling development wells as Operator

18. Please choose from the following statements that best describes your company experience with regard to number of developments well drilling & completion (applicable as operator)

- ☐ A. No experience in drilling & completion of development wells
- ☐ B. Experience in drilling & completion of 1 development wells
- ☐ C. Experience in drilling & completion of at least 2 development wells
- ☐ D. Experience in drilling & completion of more than 2 development wells

19. Please choose from the following statements that best describes your company experience with regard to Operation & Maintenance (O&M) of an Oil & Gas (O&G) asset

- ☐ A. No experience in O&M for offshore O&G facilities
- ☐ B. Experience in O&M for offshore O&G facilities with less than 3 years in operation
- ☐ C. Experience in O&M for offshore O&G facilities with more than 3 years in operation
- ☐ D. Experience in O&M for offshore O&G facilities for more than 1 field and more than 3 years in operation

20. Please choose from the following statements that best describes your company organization structure with regard to Operation & Maintenance (O&M) of an Oil& Gas (O&G) asset:

- ☐ A. No technical lead available for operation & maintenance of an oil & gas asset
- ☐ B. Only technical lead available for operation & maintenance of an an oil & gas asset however yet to establish a working team
- ☐ C. Technical lead available with team of multidisciplinary personnel (e.g. production operation, process, mechanical, wells) for operation & maintenance of an oil & gas asset

21. Please choose from the following statements that best describes your company with regard to Reservoir Management (Reserve estimation & reservoir management plan)

- ☐ A. No experience in Reservoir management being a non-operating entity.
- ☐ B. Experience in Reservoir management through external party.
- ☐ C. Reservoir management conducted by in-house team.
- ☐ D. Reservoir management conducted by in-house team and process in place to manage Reservoir Management Plan

22. Please choose from the following statements that best describes your company organization structure with regard to wells operation (e.g well surveillance/integrity/intervention):

- ☐ A. No team lead available for wells operation
- ☐ B. Only technical lead available for wells operation however yet to establish a working team
- ☐ C. Technical lead with team of personnel available for well operations



23. Please choose from the following statements that best describes your company experience with regard to wells surveillance:

- ☐ A. No experience on well surveillance & interpretation
- ☐ B. Experience with well surveillance & data interpretation for 1 fields onshore/offshore
- ☐ C. Experience with well surveillance & data interpretation for at least 2 fields onshore/offshore
- ☐ D. Experience with well surveillance & data interpretation for more than 2 fields onshore/offshore

24. Please choose from the following statements that best describes your company experience with regard to subsurface production enhancement:

- ☐ A. No experience on well intervention or subsurface production enhancement
- ☐ B. Experience with 1 well intervention or subsurface production enhancement with successful gain
- ☐ C. Experience with at least 2 wells intervention or subsurface production enhancement with successful gain
- ☐ D. Experience with more than 2 wells intervention or subsurface production enhancement with successful gain.

25. Based on the question above, please quote an example of production enhancement activity that your company has done previously (e.g., success rate of production enhancement (PE) job, non-routine PE conducted, cost saving & etc.)

26. Please choose from the following statements that best describes your company experience with regard to Asset Life Extension:

Asset Life Extension includes facilities upgrade/ asset integrity remedial work that extend the asset life more than the design life

- ☐ A. No experience in executing brownfield rejuvenation works for asset life extension
- ☐ B. Experience in executing 1 brownfield rejuvenation works for asset life extension
- ☐ C. Experienced in executing at least 2 brownfield rejuvenation works for asset life extension.
- ☐ D. Experienced in operating late life assets and conducted major rejuvenation of asset life extension.

27. Does your company have the experience of extending the economic life of a mature oil & gas field?

- ☐ A. Yes
- ☐ B. No

28. Based on the question above, please describe on the company experience of extending the economic life of a mature oil & gas field:

29. Please choose from the following statements that best describes your company experience with regard to offshore Facility Abandonment/Decommissioning:

- ☐ A. No experience in planning or managing or executing surface facility (stand-alone or in combination, platform, pipeline, subsea installation, floater) decommissioning campaign
- ☐ B. Experienced only in planning of asset's surface facility decommissioning (stand-alone or in combination, platform, pipeline, subsea installation, floater)
- ☐ C. Experienced in planning, managing and/or executing 1 surface facilities (stand-alone or in combination, platform, pipeline, subsea installation, floater) decommissioning campaigns
- ☐ D. Experienced in planning, managing and/or executing more than 1 surface facilities

30. Please choose from the following statements that best describes your company experience with regard to Well Plug & Abandonment (P&A) for a depleted well.

- ☐ A. No experience in planning or managing or executing well P&A campaign (a campaign can have 1 or more wells)
- ☐ B. Experienced only in planning of asset's well P&A
- ☐ C. Experienced in planning, managing and/or executing 1 well P&A campaigns (a campaign can have 1 or more wells)
- ☐ D. Experienced in planning, managing and/or executing more than 1 well P&A campaigns (a campaign can have 1 or more wells)

## Company Leadership

Please submit the Curriculum Vitae of the CEO, Leadership/Management/Technical Lead team of the company in the MBR2023 share point folder to support the answers in this section.

31. Please describe the experience of the CEO of the company by choosing the most relevant answer as below:

- ☐ A. CEO has at least 15 years' experience in Upstream Oil & Gas industry with at least 2 previous key decision making positions in Upstream Oil & Gas industry.
- ☐ B. CEO has at least 20 years' experience in Upstream Oil & Gas industry with at least 2 previous key decision making positions in Upstream Oil & Gas industry.
- ☐ C. CEO has at least 20 years' experience in Upstream Oil & Gas industry with more than 2 previous key decision making positions in Upstream Oil & Gas industry or other industries
- ☐ D. CEO has at least 25 years' experience in Upstream Oil & Gas industry with more than 3 previous key decision making positions in Upstream Oil & Gas industry or other industries

32. Please describe the experience of the Senior Leadership of the company by choosing the most relevant answer as below:

- ☐ A. Senior Leadership has an average of 15 years' experience in Upstream Oil & Gas and each holding at least one key decision-making position in Upstream Oil & Gas industry
- ☐ B. Senior Leadership has an average of 15 years' experience in Upstream Oil & Gas and each holding at least 2-3 key decision making positions in Upstream Oil & Gas industry
- ☐ C. Senior Leadership has an average of 20+ years experience in Upstream Oil & Gas and each holding at least 2-3 key decision making positions in Upstream Oil & Gas industry or other industries
- ☐ D. Senior Leadership has an average of 20+ years' experience in Upstream Oil & Gas and each holding 3 or more key decision-making positions in Upstream Oil & Gas industry or other industries

33. Please describe the experience of the Technical Lead of the company by choosing the most relevant answer as below:

- ☐ A. At least 15 years experience in Upstream Oil & Gas in lead technical roles
- ☐ B. At least 20 years experience in Upstream Oil & Gas in lead technical roles
- ☐ C. At least 20 years experience in Upstream Oil & Gas in lead technical roles (locally and/or internationally)
- ☐ D. At least 25 years experience in Upstream Oil & Gas in lead technical roles (locally and/or internationally)

## Company Experience

Please submit a detail company track record with past projects achievement as well as detail company portfolio in the MBR2023 share point folder to support the answers in this section.

34. Based on the statement below, please choose the experience in the oil & gas industry that is relevant to your company:

I. Experience as a service provider company

II. Experience as a non-operating partner in Oil/Gas Exploration and/or Production Contract (PSC/Concession etc.)

III. Experience as an Operator in Oil/Gas Exploration and/or Production Contract (PSC/Concession etc.)

☐ No experience in Upstream Oil & Gas Industry

☐ I only

☐ II only

☐ III only

☐ I & II

☐ I & III

☐ II & III

☐ I, II & III

35. Please indicate the years of experience based on the above answer.

Example: 15 years as Service Provider company, 5 years as equity partner in Oil/Gas Exploration and/or Production Contract

36. Please provide a brief explanation on the company experience based on the above answer.

Example: Business dimension/scope, PSC or Contracts awarded, (past or active)

## Company Financial

Apart from the questionnaire below, company are required to fill up the Financial Evaluation Template (Attachment E) located in the myPROdata ITB documents. Additionally, please submit the required supporting documents as per the Company Pre-qualification checklist in the MBR2023

37. Is there any proposed partnership, joint venture, acquisition, merger, takeover or divestment in the coming year?

☐ A. Yes

☐ B. No

38. Please provide a brief description on the above matter supplemented by the relevant supporting document e.g news clipping, company statement etc.

39. Does your company is currently in financial distress (e.g listed as PN17 on Bursa Malaysia)?

☐ A. Yes

☐ B. No

☐ C. Not Applicable



40. Are there any existing / impending legal suits that can affect the company's performance / commitments?

☐ A. Yes

☐ B. No

41. Is there any event that could affect the bid award post-balance sheet date?

☐ A. Yes

☐ B. No

42. Is there any change of company auditors for the past 3 years?

☐ A. Yes

☐ B. No

☐ C. Not applicable

43. How do you plan to fund the asset commitments under the bid proposal? (You can select more than 1 option) \*

Please submit the required supporting documents in the MBR2023 sharepoint folder to support the answers of this question. e.g credit facilities agreement, support letters from borrowers etc.

- ☐ Internal cash
- ☐ Loans
- ☐ Credit facilities
- ☐ Shareholders injection
- ☐ Other

44. Are there any commitments and contingent liabilities that can affect the company's performance / commitments?

- ☐ A. Yes
- ☐ B. No

## COMPANY FINANCIAL COMMITMENT

Please fill up the existing company's financial commitment & liabilities and provide supporting documents in the MBR2023 share point folder

### 45. EXISTING CAPITAL COMMITMENT (AMOUNT & FUNDING PLAN)

Example: USD 10,000.00, Funding Plan: Company's Cash

### 46. EXISTING OPERATING COMMITMENT (AMOUNT & FUNDING PLAN))

Example: USD 10,000.00, Funding Plan: Company's Revenue

### 47. OTHER COMMITMENT (AMOUNT & FUNDING PLAN)

Example: USD 10,000.00, Funding Plan: Company's Cash

### 48. CONTINGENT LIABILITIES (AMOUNT & FUNDING PLAN)

Example: USD 10,000, Funding Plan: Company's Cash

49. Do you plan to fund the asset commitments under the bid proposal from your parent company?

☐ A. Yes

☐ B. No

## PARENT COMPANY FINANCIAL

50. Please indicate of your parent company type

if your answer is Other, please describe the company type.

- ☐ A. Public Listed Company
- ☐ B. Private Limited Company
- ☐ Other

51. Does your parent company is currently in financial distress (e.g listed as PN17 on Bursa Malaysia)?

- ☐ A. Yes
- ☐ B. No
- ☐ C. Not applicable

52. Does your parent company has any proposed partnership, JV, acquisition, merger, takeover or divestment in the coming year?

- ☐ A. Yes
- ☐ B. No

53. Please provide a brief description on the above matter supplemented by the relevant supporting document e.g news clipping, company statement etc.

54. Are there any existing / impending legal suits that can affect the parent company's performance / commitments?

☐ A. Yes

☐ B. No

55. Is there any event that could affect the bid award post-balance sheet date of your parent company?

☐ A. Yes

☐ B. No

56. Is there any change of auditors for the past 3 years in your parent company?

☐ A. Yes

☐ B. No

## PARENT COMPANY COMMITMENT & LIABILITY

Please fill up the existing commitments and contingent liabilities of the parent company and submit the required supporting documents in the MBR2023 sharepoint folder to support the answers.

57. Are there any commitments and contingent liabilities that can affect the parent company's performance / commitments?

☐ A. Yes

☐ B. No

58. EXISTING CAPITAL COMMITMENT (AMOUNT & FUNDING PLAN)

Example: USD 10,000.00, Funding Plan: Company's Cash

59. EXISTING OPERATING COMMITMENT (AMOUNT & FUNDING PLAN))

Example : USD 10,000.00, Funding Plan: Revenue

60. OTHER COMMITMENT (AMOUNT & FUNDING PLAN)

Example : USD 10,000.00, Funding Plan: Bank loan

## 61. CONTINGENT LIABILITIES (AMOUNT & FUNDING PLAN)

Example: USD 10,0000, Funding Plan: Company's Cash

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