

# PETRONAS Chemicals Group Berhad Analyst Briefing

Second Quarter Ended 30 June 2025

13 August 2025

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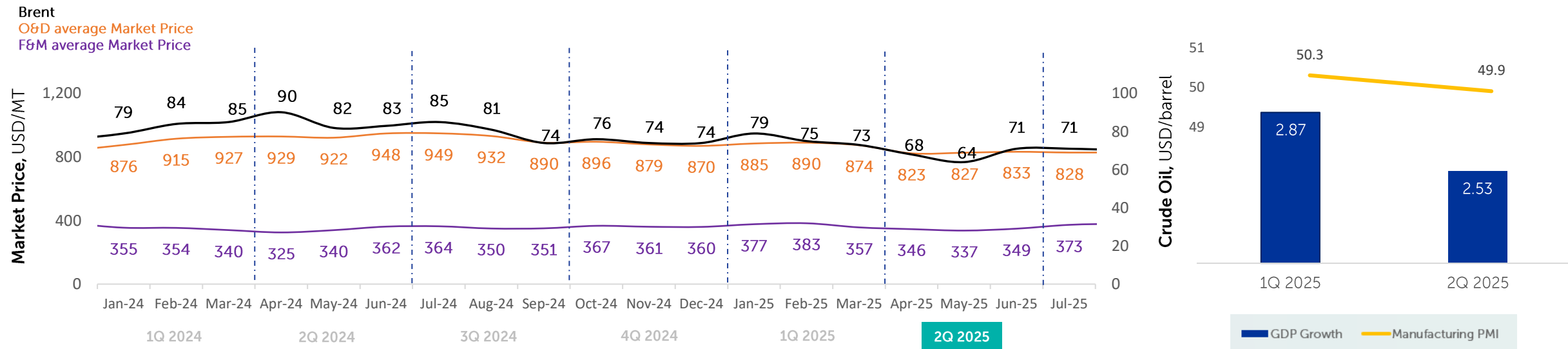
# Content

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1. Market Highlights
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# Global and Domestic Economies Remain Pressured by Trade Concerns



## 2Q 2025 Highlights



### Global

- Global GDP growth decelerated amid persistent trade tensions, escalating geopolitical risks, and increased financial market volatility
- Global manufacturing PMI index fell into contraction, driven by declining new orders amid weak demand, and weak global trade



### Malaysia

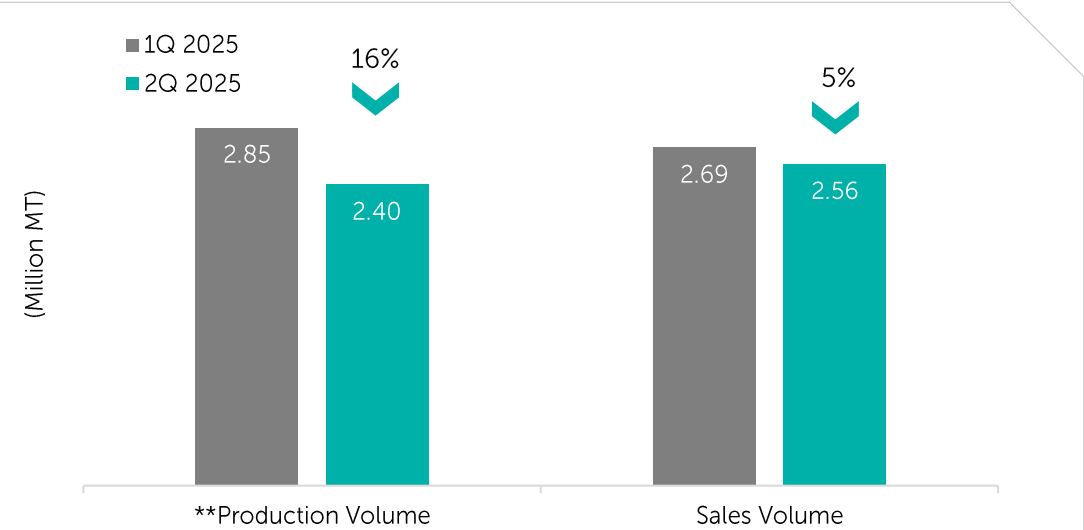
- Malaysia faces tariff hikes on goods exported to the US
- The revision of Sales Tax rates and the expansion of Service Tax scope
- Bank Negara Malaysia cut Overnight Policy Rate (OPR) by 25 basis points, to 2.75%



### PCG

- Average product prices in Olefins & Derivatives, Fertilisers & Methanol declined quarter-on-quarter, while Specialty Chemicals were mixed
- The decline was due to weak downstream demand, as end market consumption weakened

# 2Q 2025 vs 1Q 2025 Highlights: Profitability impacted by operational challenges and impairment of assets



	1Q 2025	2Q 2025	1Q 2025	2Q 2025
			(excluding forex)	
REVENUE <i>in RM Million</i>	7,656	6,437	7,656	6,437
EBITDA <i>in RM Million</i>	892	395	950	632
(LAT)/PAT <i>in RM Million</i>	18	(1,047)	210	(601)
EBITDA MARGIN (%)	11.7	6.1	12.4	9.8

\*\*Excludes PIC

## Operational

- Plant Utilisation (PU) rate at 77.4% due to feedstock supply disruption at PC Fertiliser Kedah, and several repair and maintenance activities (1Q 2025: 93.9%)
- Lower production volume at 2.40 million MT, following lower commodities plant performance, as well as lower production from the Specialty Chemicals segment (1Q 2025: 2.85 million MT)

## Commercial

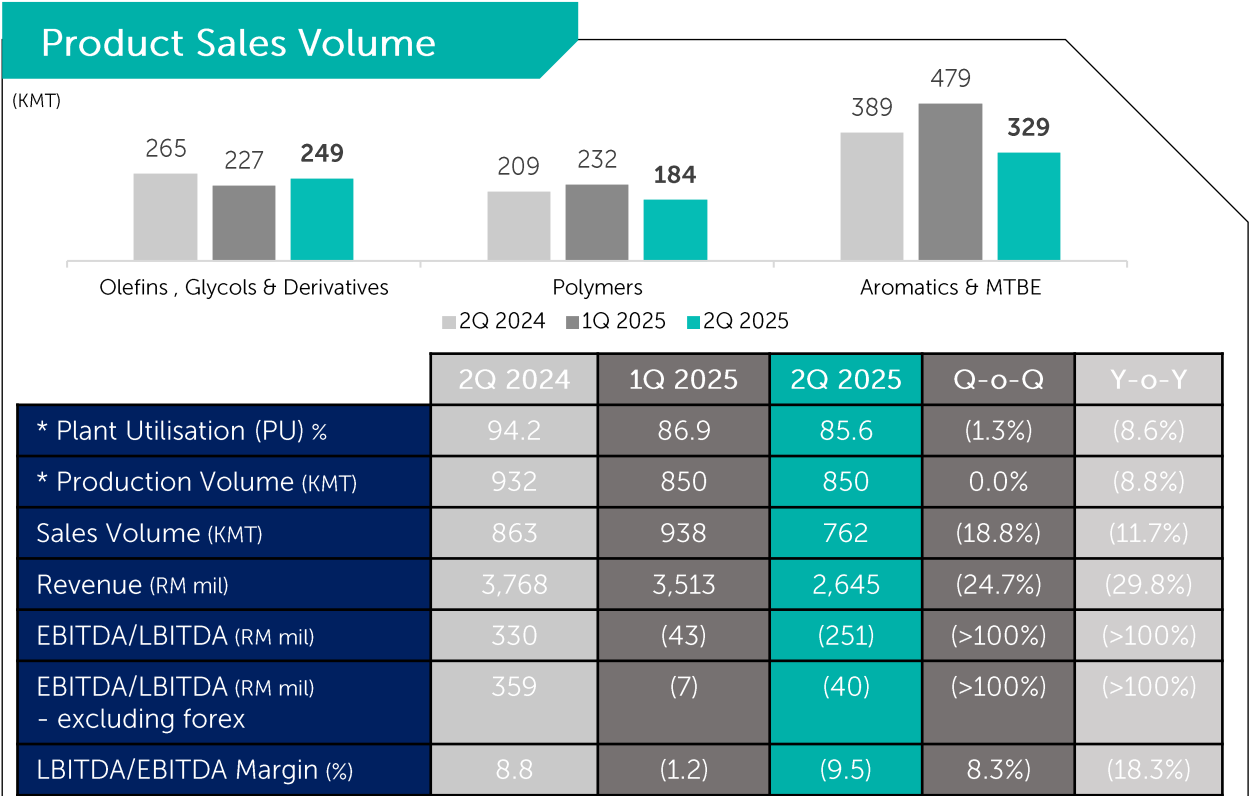
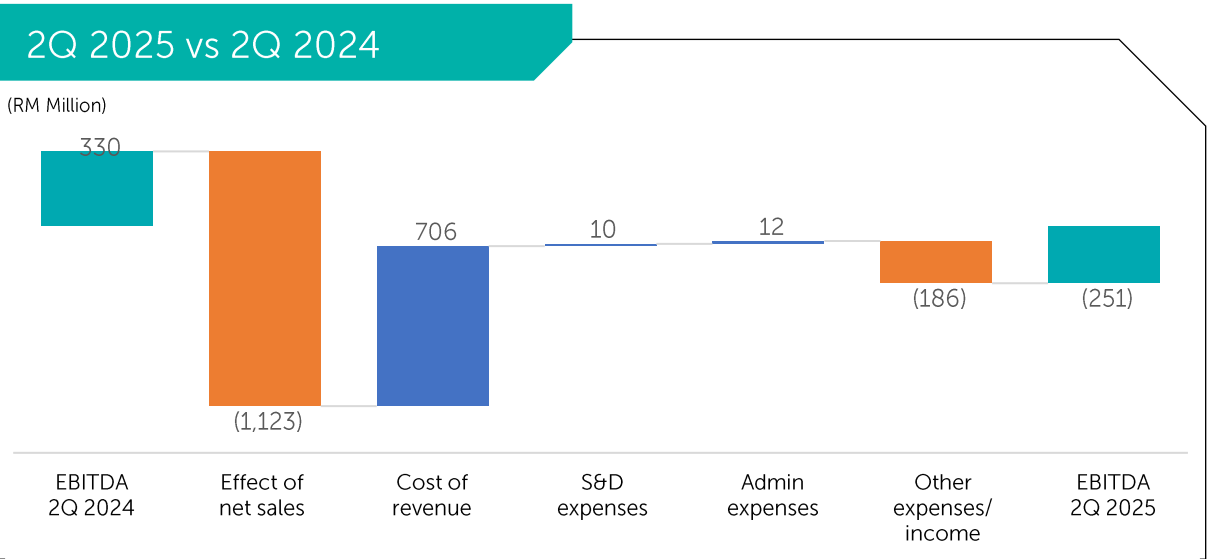
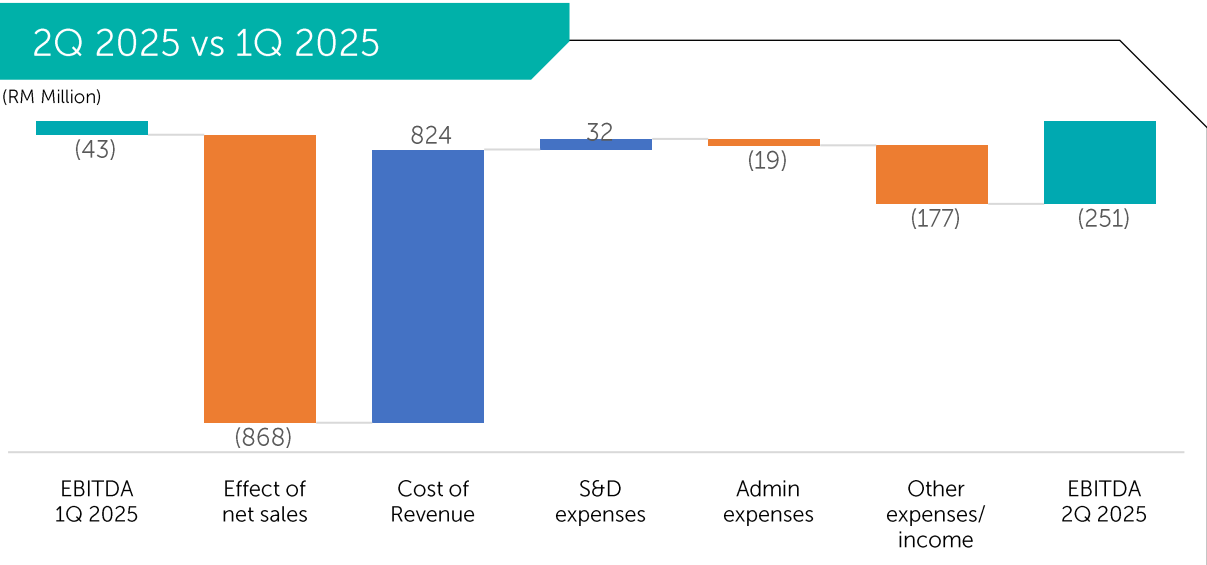
- Sales volume was lower at 2.56 million MT mainly for urea, methanol and paraxylene, in line with lower production volume (1Q 2025: 2.69 million MT)
- Average product prices declined 5% quarter-on-quarter, while Specialty Chemicals were comparable

## Financial

- Revenue declined due to lower sales volume, lower average product prices and weakening of USD against RM
- EBITDA declined mainly due to lower product spreads and higher unrealised forex loss from revaluation of payables at PPC. Correspondingly, EBITDA margin was lower at 6.1%
- LAT of RM1.0 bil mainly due to lower EBITDA, impairment of assets at Perstorp and unrealised forex loss on revaluation of shareholders loan to PPC



# O&D: Lower revenue on lower sales volume and average product prices



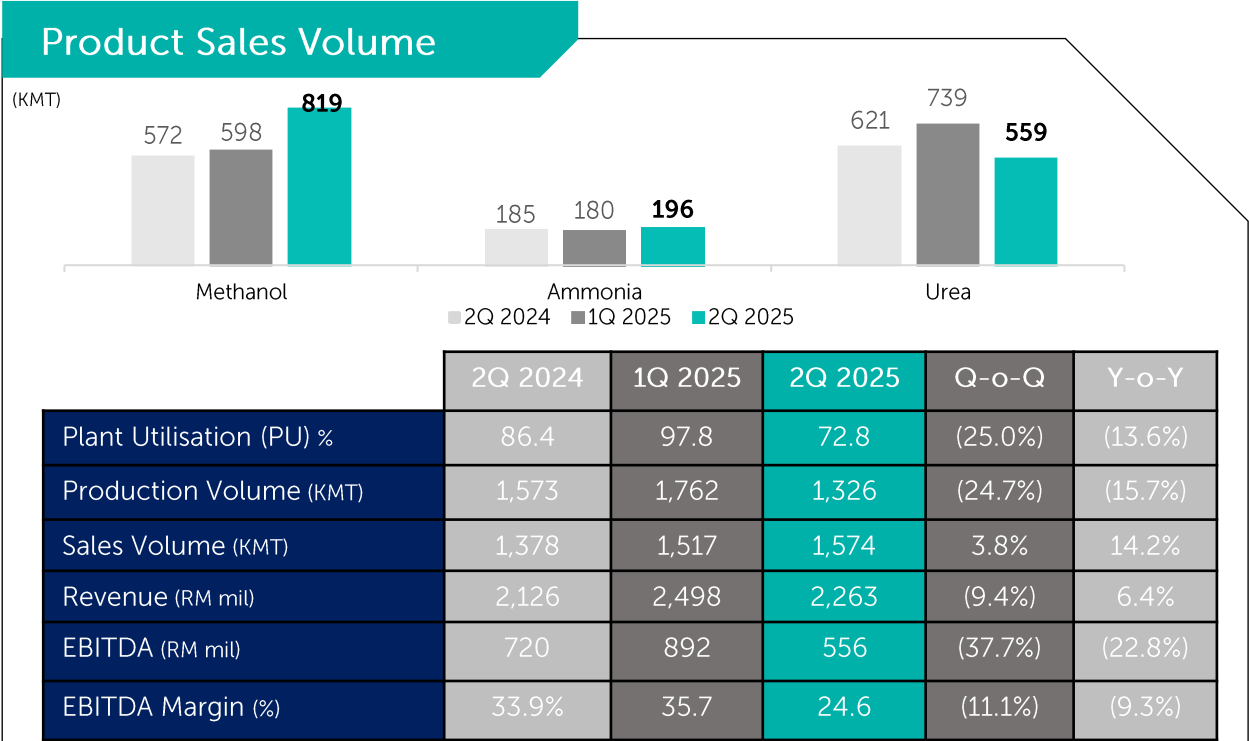
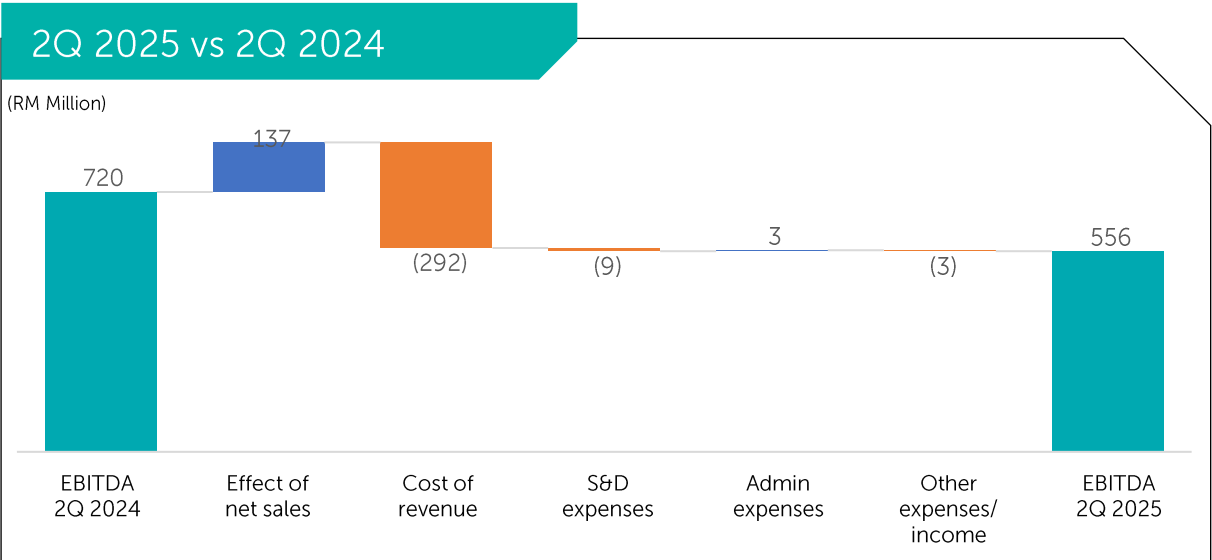
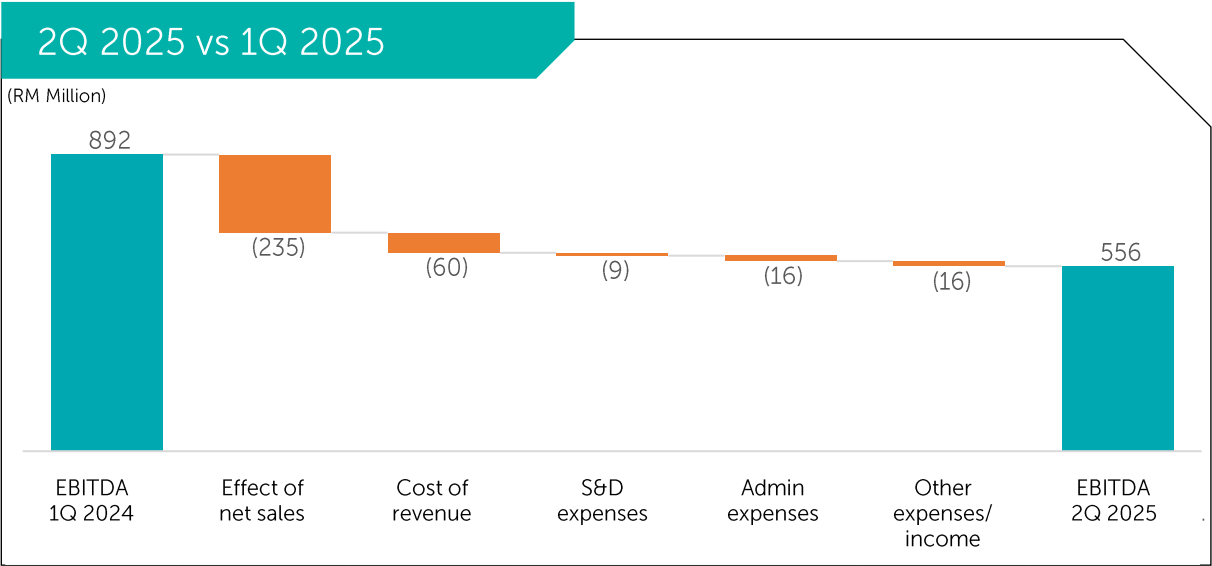
**2Q 2025 vs 1Q 2025** *\* Excludes PPC*

**Plant Utilisation Rate:** Lower due to repair and maintenance activities at PC Ethylene, PC MTBE and scaled back operations at PC Aromatics

**Revenue:** Lower on lower sales volume and average product prices

**LBITDA:** Mainly due to unrealised forex loss from revaluation of payables at PPC and lower product spreads

# F&M: Lower revenue on the back of lower methanol price



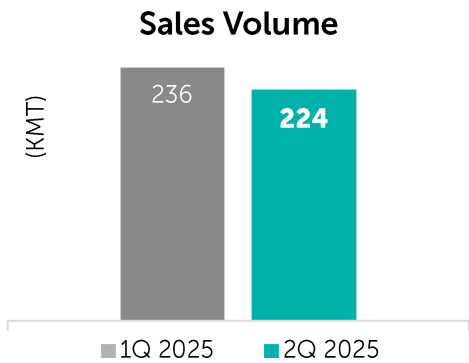
### 2Q 2025 vs 1Q 2025

**Plant Utilisation Rate:** Lower due to feedstock supply disruption at PC Fertiliser Kedah and planned shutdowns at PC Methanol and ABF

**Revenue:** Lower on the back of lower methanol price

**EBITDA:** Lower due to lower product spreads

# Specialties: Improvement of EBITDA supported by sales of emission rights



	2Q 2024	1Q 2025	2Q 2025	Q-o-Q	Y-o-Y	Key Highlights
Revenue (RM mil)	1,819	1,632	1,514	(7.2%)	(16.8%)	Improvement of EBITDA supported by sales of emission rights
EBITDA (RM mil)	120	52	153	>100%	27.5%	
EBITDA Margin (%)	6.6	3.2	10.1	6.9%	3.5%	

## Intermediates

### Polyols

Lower sales volume against 1Q 2025 due to unfavourable market dynamic following trade and tariff tension

### Oxo

Lower sales volume against 1Q 2025 due to soft demand

### Formates

Lower demand against 1Q 2025 due to weak demand in oil drilling segment and seasonal demand of deicer during summer

### Animal Nutrition

Higher sales volume against 1Q 2025 contributed by focused products (Gut Health), and higher contribution margin from favourable product mix in APAC and LATAM.

## Specialties

### Personal Care and Coating Solutions

Higher sales volume and contribution margin against 1Q 2025 following improved demand

### Engineered Fluids Solutions

Lower sales volume and contribution margin against 1Q 2025 mainly contributed due to weak demand

### Advanced Polymer Solutions

Lower sales volume and contribution margin against 1Q 2025 due to weak demand

## Silicones

### Upstream:

Prices and margins remain under pressure as a result of growing competitive pressure from Asian suppliers shifting to other regions following rising entry barriers into the U.S. market

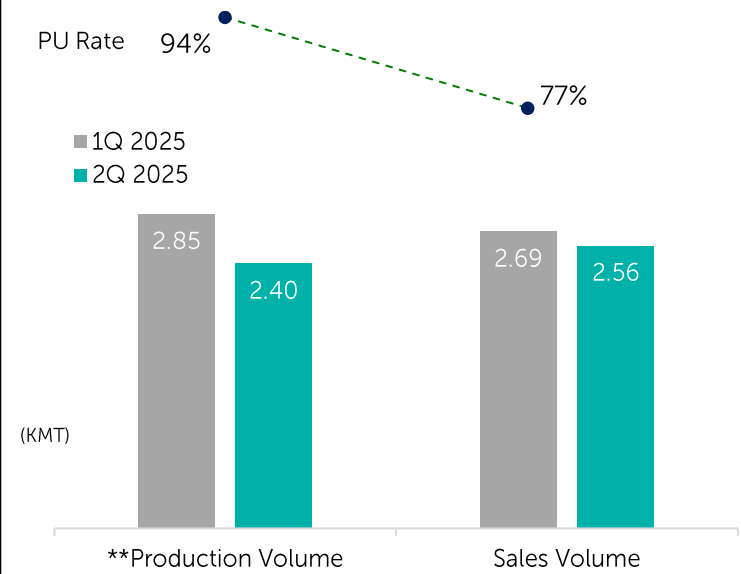
### Downstream:

Higher sales volume and contribution margin against 1Q 2025 due to improved demand

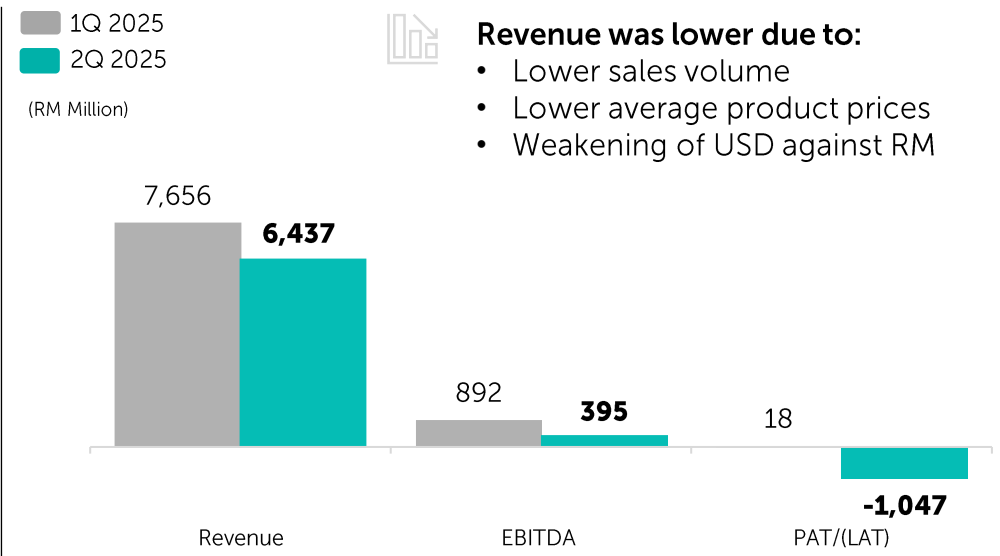


# Group: EBITDA declined due to lower product spreads and unrealised forex loss from revaluation of payables at PPC

2Q 2025 vs 1Q 2025



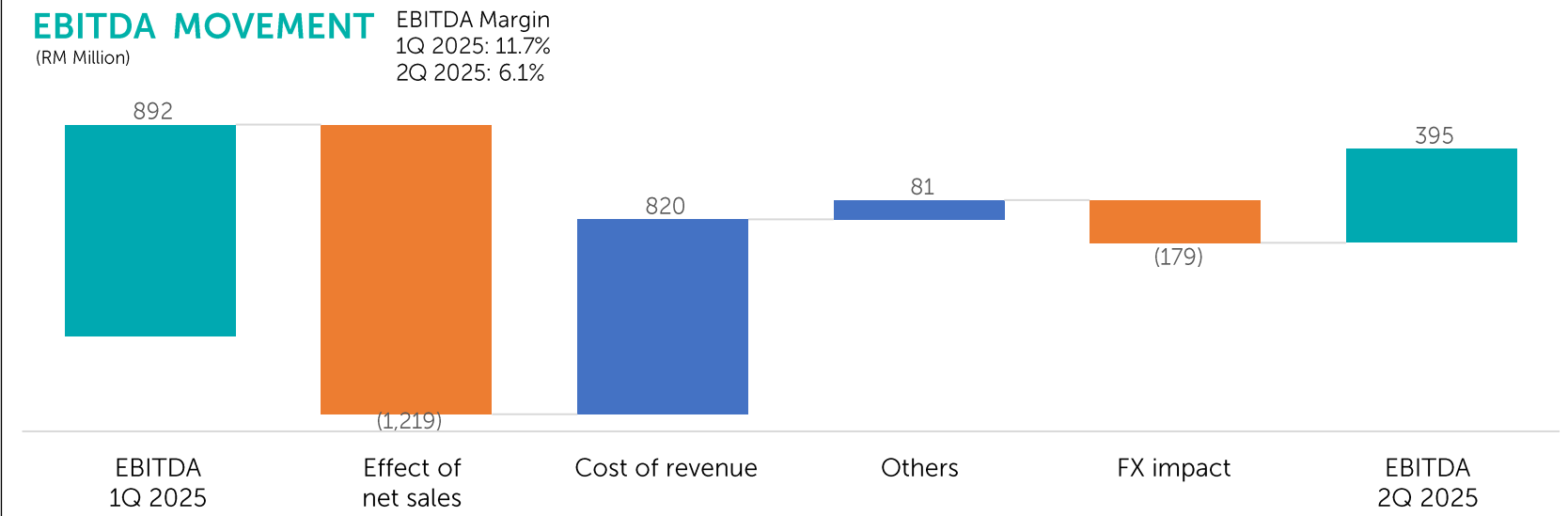
- Plant Utilisation Rate (PU)\*\*:**  
Lower due to feedstock supply disruption at PC Fertiliser Kedah, and several repair and maintenance activities
- Production Volume:**  
Lower production volume in F&M segment
- Sales Volume:**  
Declined, mainly for urea, methanol and paraxylene



- Revenue was lower due to:**
- Lower sales volume
  - Lower average product prices
  - Weakening of USD against RM

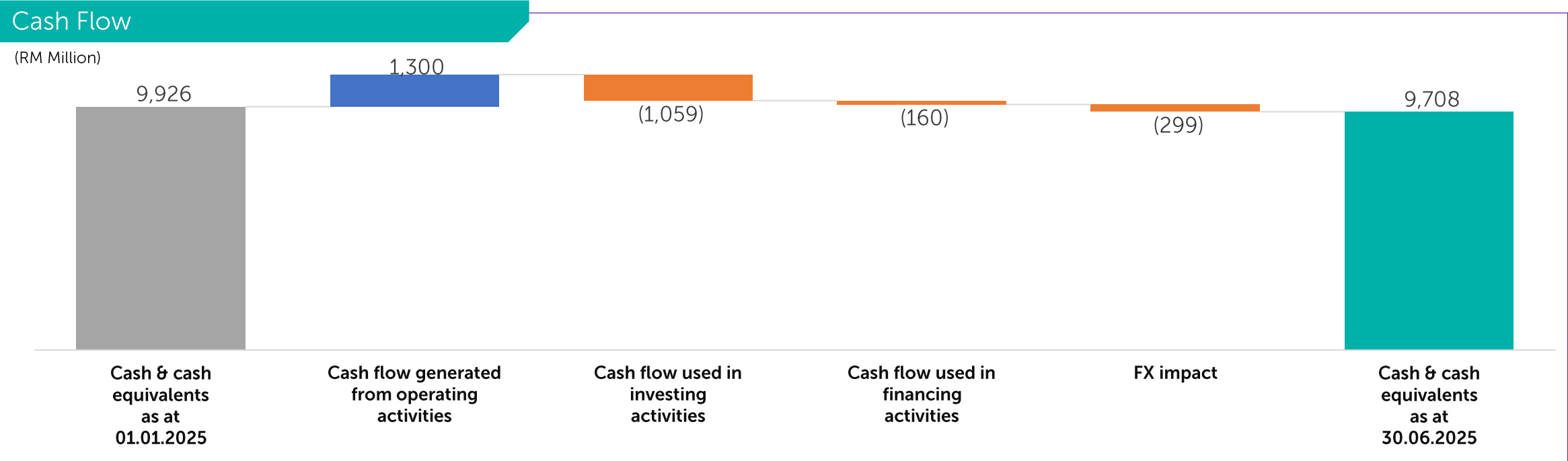
- EBITDA was lower due to:**
- Lower product spreads
  - Unrealised forex loss from revaluation of payables at PPC

- LAT due to:**
- Lower EBITDA
  - Impairment of assets at Perstorp
  - Unrealised forex loss from revaluation of shareholders loan to PPC
  - Remeasurement loss on deferred payment at PPC



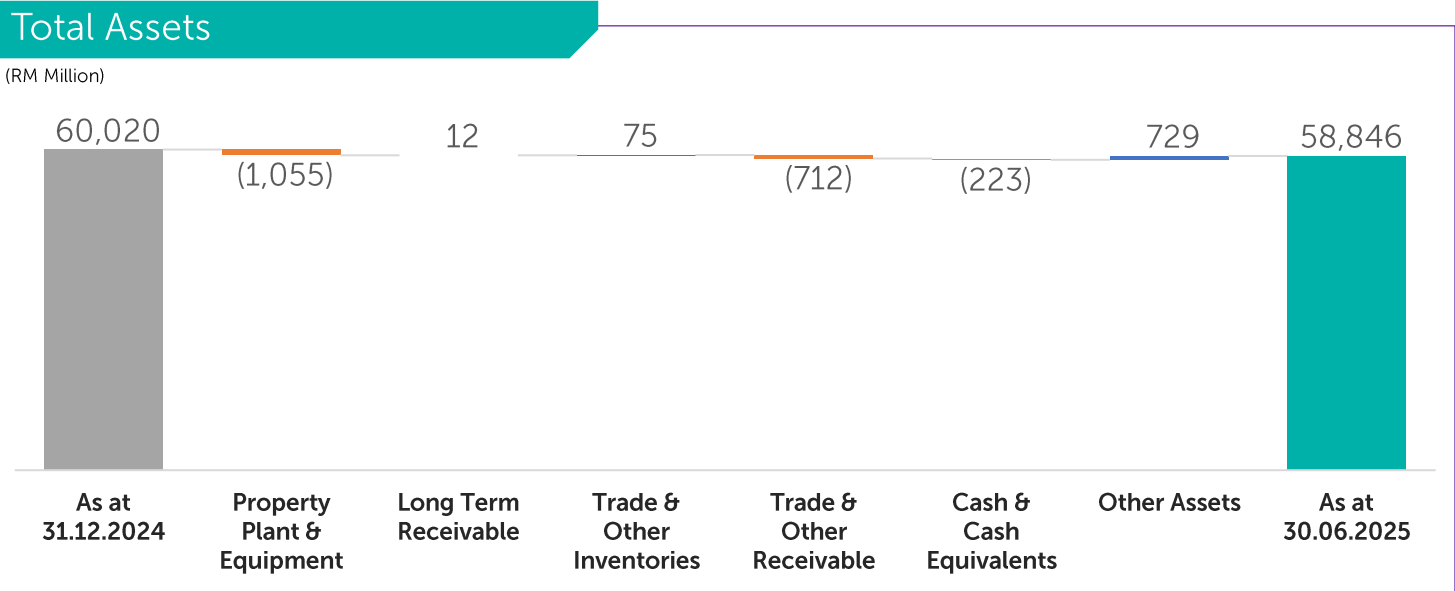
\*\* Excludes PPC

# Lower cash balance due to purchase of PPE, foreign exchange impact and dividend paid out



- Net cash used in investing activities mainly related to the purchase of operational PPE and preparation of turnaround
- Net cash used in financing activities mainly due to payment of dividend to the shareholders of the company

# Lower total assets mainly due to weakening of USD against RM and impairment of assets



The Group’s total assets were lower mainly due to:

- Weakening of USD against RM and impairment of assets at Perstorp
- Lower trade and other receivables in line with lower revenue
- Lower cash and cash equivalent mainly due to purchase of PPE and payment for FY2024 second interim dividend

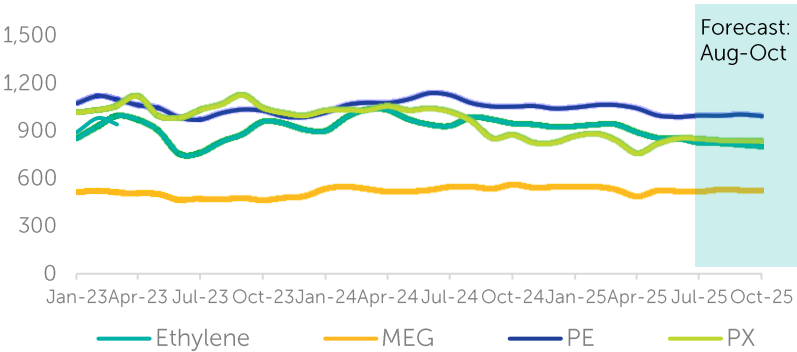


Lower equity mainly attributable to loss generated during the period and payment of second interim dividend for FY2024

Lower trade and other payables mainly due to settlement of turnaround costs and payables in Perstorp

# Soft O&D market amid oversupply situation while F&M remains firm on strong urea demand. Specialties market faces mixed demand and ongoing margin challenges

**O&D: Mixed outlook amidst sufficient supply in SEA & FEA, and weak downstream demand following trade policies' uncertainties**



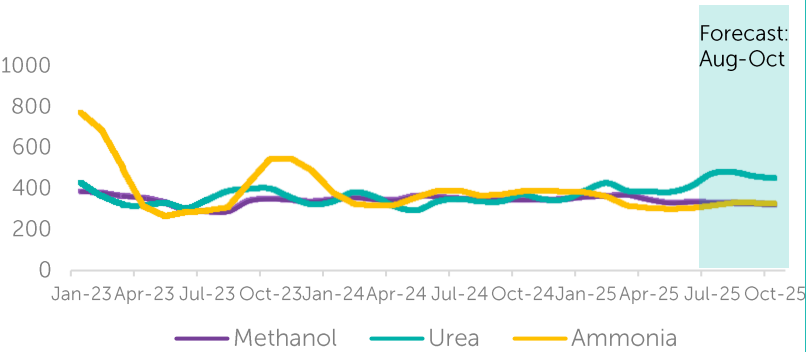
**Ethylene:**  
The start-ups of PRefChem and Lotte Chemical Indonesia, coupled with muted downstream demand continues to pressure ethylene prices

**Ethylene Glycols:**  
Prices expected to find support from balanced supply as polyester demand remains weak

**Polyethylene:**  
Upcoming Chinese festivals expected to provide little boost to demand, although prices will be capped by ample supply

**Paraxylene:**  
Stable outlook with scheduled maintenance in Asia, combined with flat demand from downstream sectors

**F&M: Urea supported by Indian tender requirements; Methanol, stable on balanced supply**



**Urea:**  
Limited availability and strong Indian demand drive urea prices higher

**Ammonia:**  
Stable prices following plant turnarounds in SEA despite persistent weak industrial demand

**Methanol:**  
Market to remain steady with balanced supply and limited spot availability

**Specialties: Demand faces strain from weak global macroeconomics**



- Building & Construction: Residential construction softening, while infrastructure and industrial projects show stable growth. Rising material costs and labor shortages pose risks to the sector's outlook.
- Automotive: Outlook remains cautious due to high interest rate and inventory buildup.
- Consumer Goods: Stable, driven by resilient consumer spending. Uncertainty surrounding global trade and tariffs tension remain.
- Persistent oversupply, labor and cost pressures, as well as tariff impact continue to weigh on margins.

# Key Priorities for 2H 2025

## Maximise Value to Shareholders

### Progress **Growth Delivery Excellence**

- Melamine Project: Achieved RFSU 30 July 2025
- Isononanol Plant: Achieved COD 12 August 2025

**Value Creation and Cost Optimisation** Effort of RM238 Million Realised YTD June 2025

### Strengthen **Operational Excellence & Commercial Excellence**

### Deliver **HSE** Excellence



Thank you.

