

PETRONAS Chemicals Group Berhad Analyst Briefing

Third Quarter Ended 30 Sep 2025

21 Nov 2025

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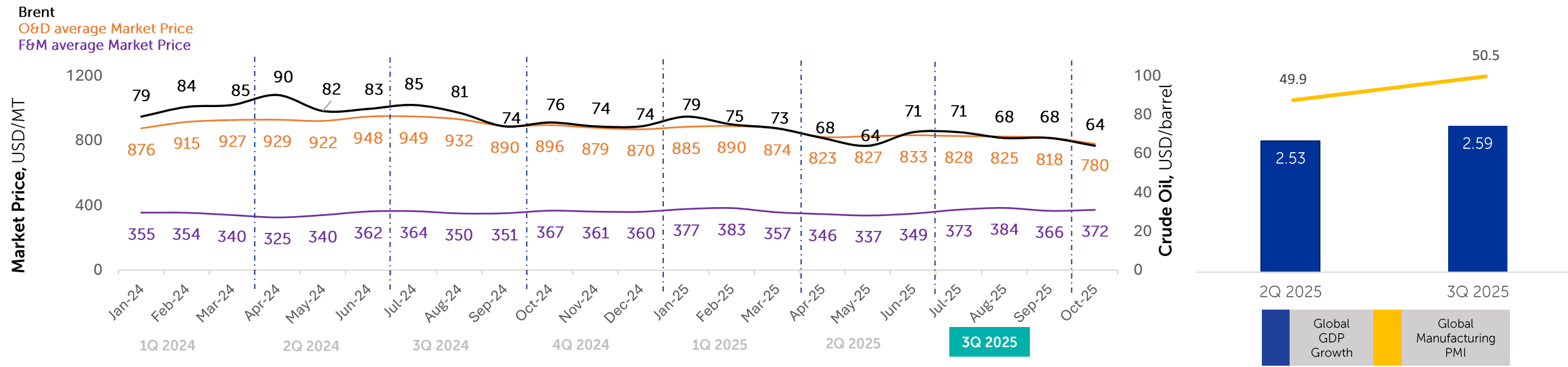
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Global and Domestic Economies Demonstrated Resilience Amid Elevated Policy Uncertainty



3Q 2025 Highlights



Global

- Global GDP growth demonstrated resilience amid policy uncertainty, particularly from trade tariffs and supply chain pressures, though overall pace remains modest
- Global manufacturing PMI index improved into expansion, with increase in new orders for consumers and intermediate goods



Malaysia

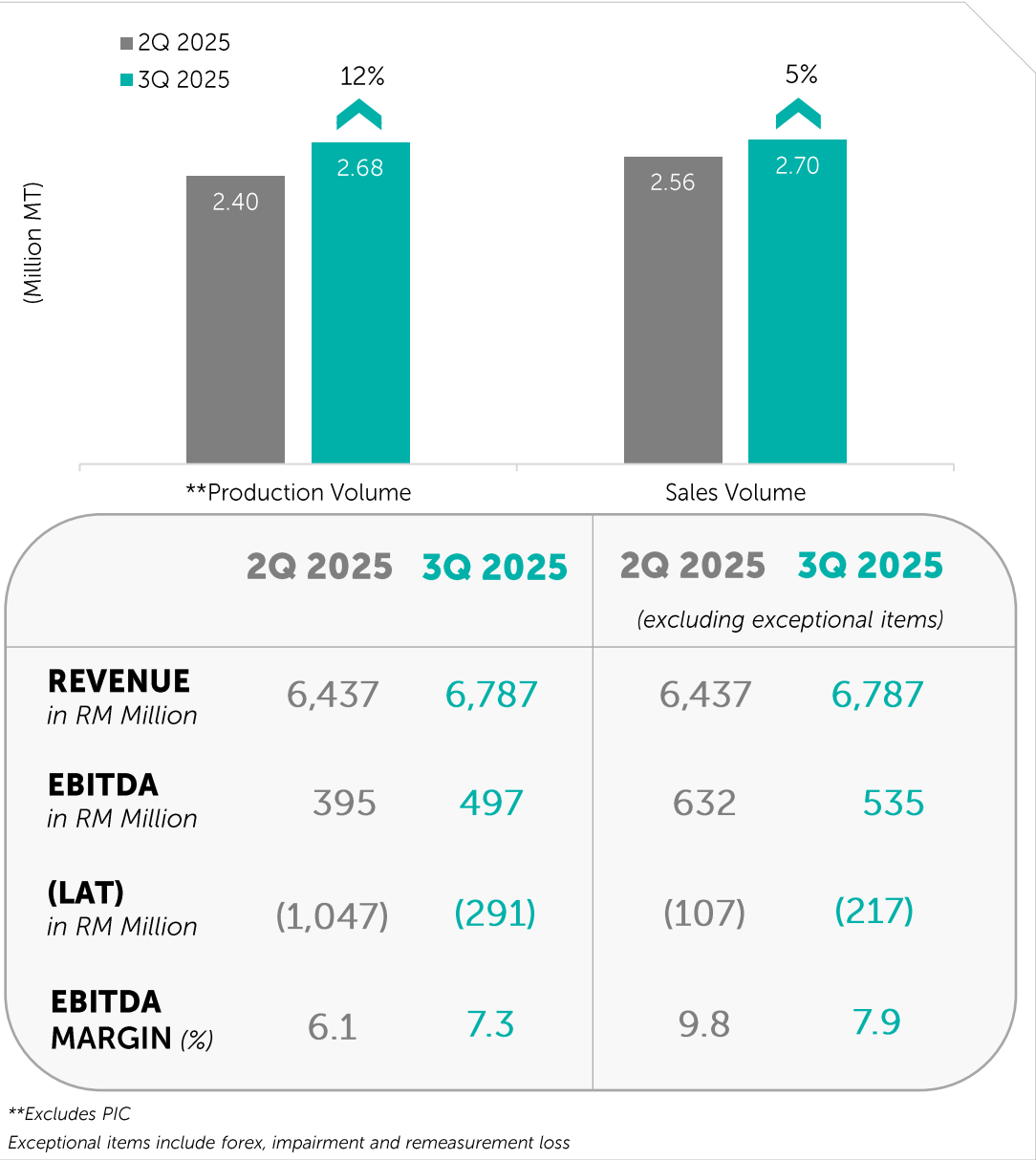
- GDP showed economy grew by 5.2% in 3Q, as compared to 1.0% in 2Q
- The strong 3Q figure was driven largely by domestic consumption, due to the disbursement of government targeted subsidy assistance which helped boost consumption



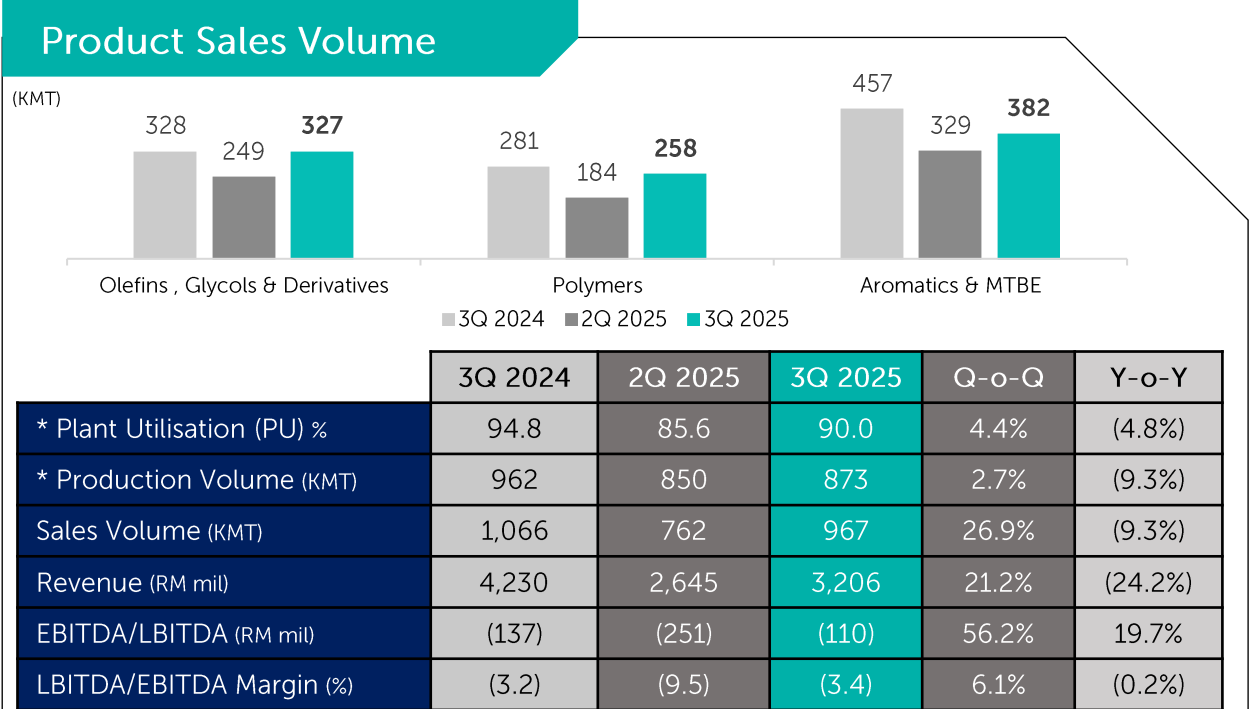
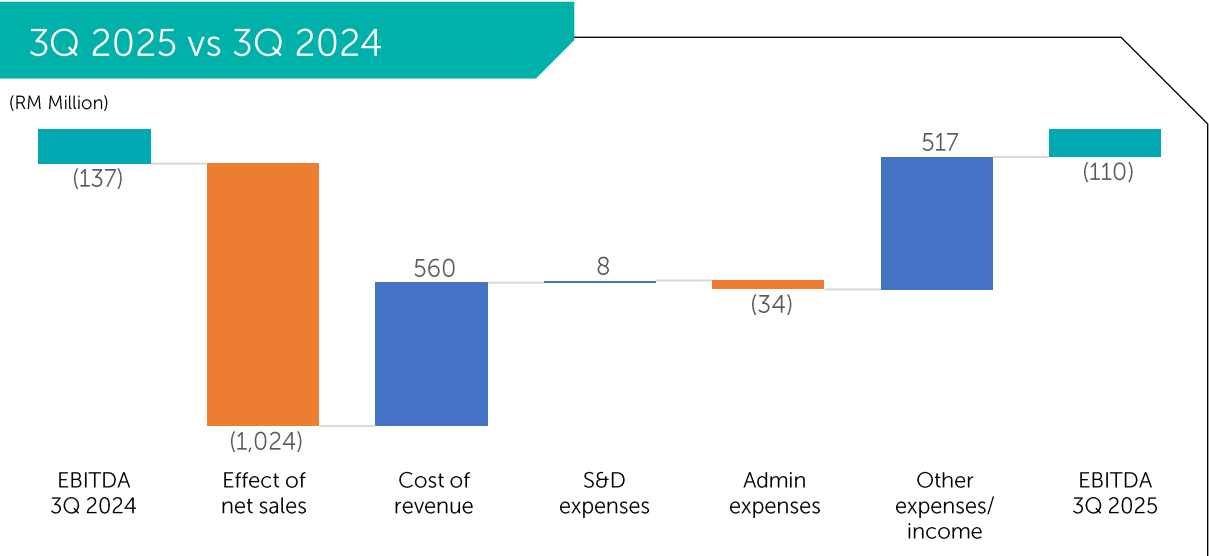
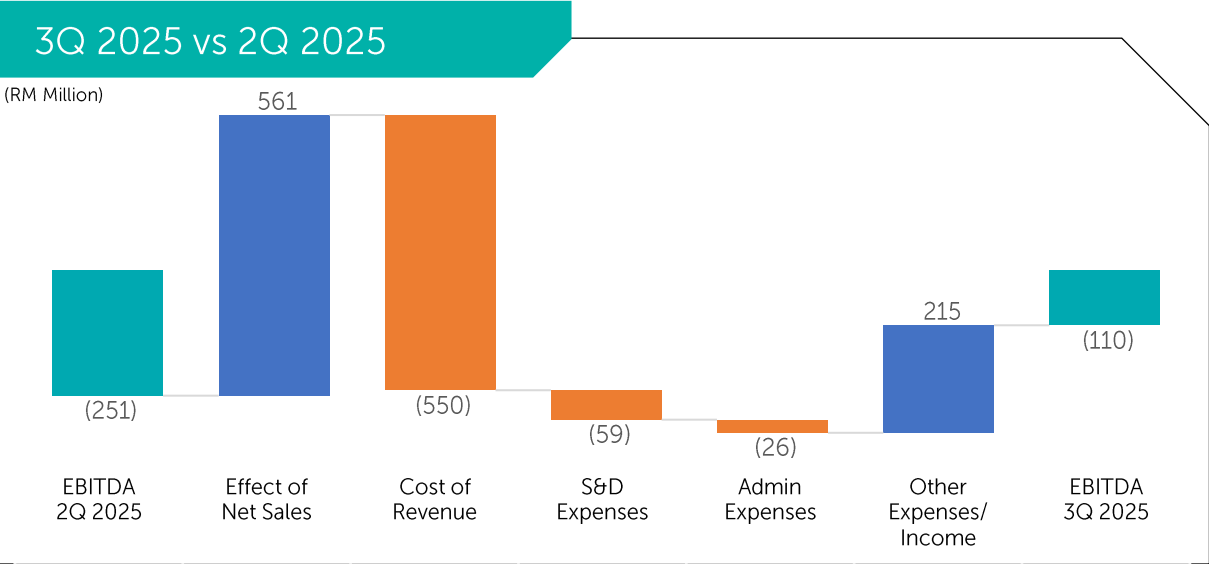
PCG

- Average group product prices in the commodities segments were comparable quarter-on-quarter, while Specialty Chemicals declined
- Downstream demand remains subdued, with gains in product spreads observed for urea and ammonia

3Q 2025 vs 2Q 2025 Highlights: Improved Earnings on Better Plant Operations and Eased FX Pressures



O&D: Higher revenue on higher sales volume from PPC



* Excludes PPC

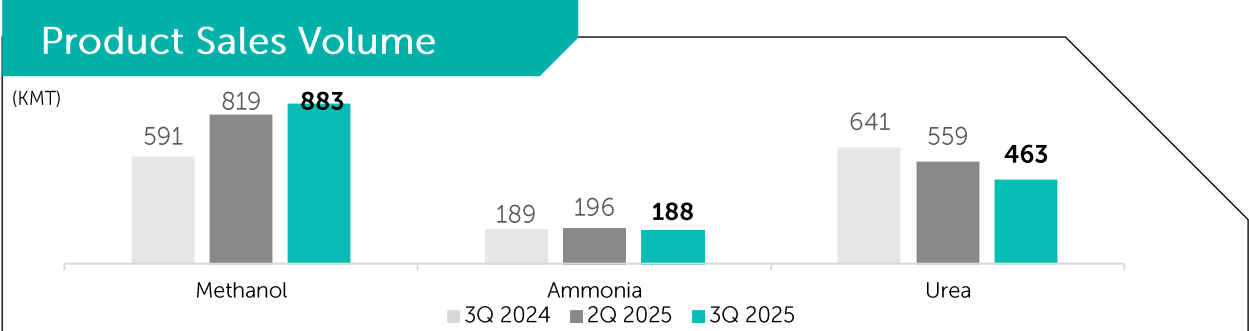
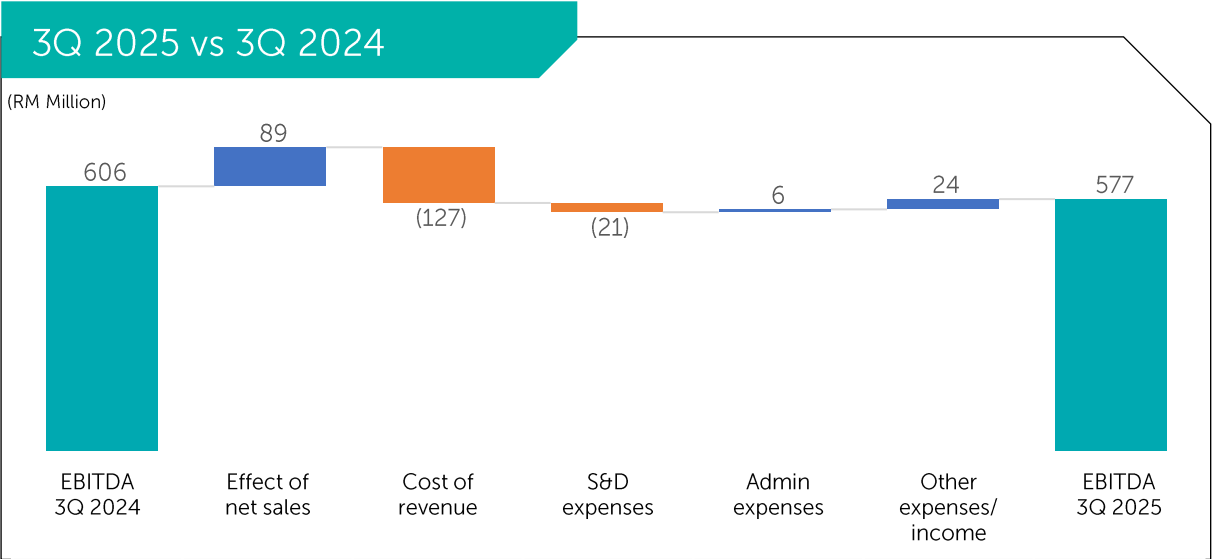
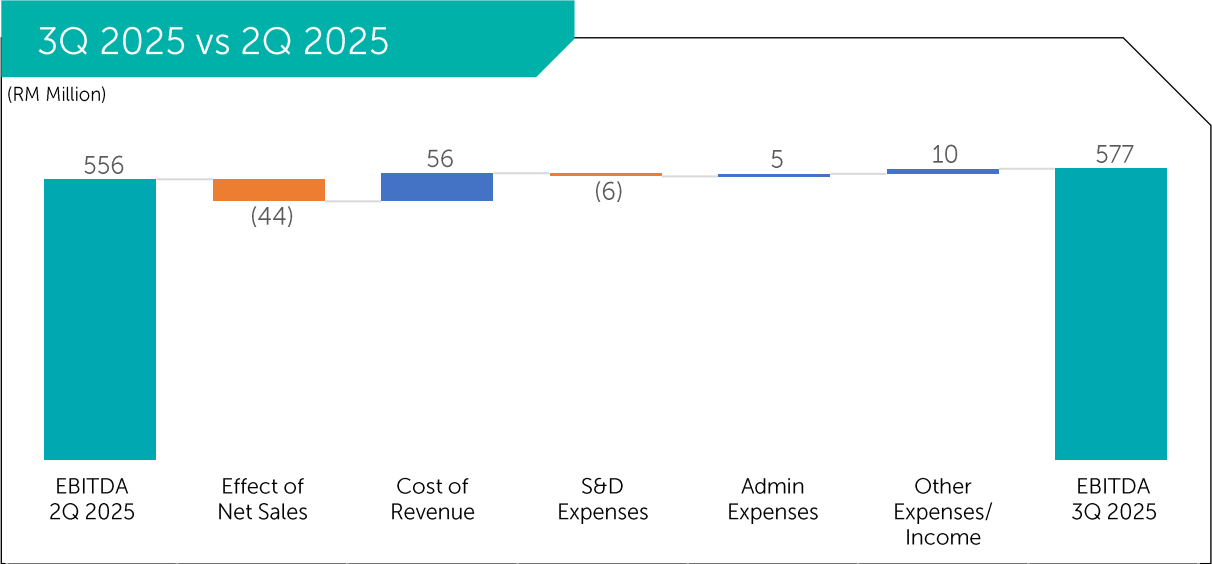
3Q 2025 vs 2Q 2025

Plant Utilisation Rate: Improved to 90%, from 86% in preceding quarter on better plant performance

Revenue: Higher with higher sales volume from PPC

LBITDA: Improved due to lower unrealised forex loss on revaluation of PPC's payable

F&M: Higher EBITDA due to higher product spreads for urea and ammonia



	3Q 2024	2Q 2025	3Q 2025	Q-o-Q	Y-o-Y
Plant Utilisation (PU) %	89.9	72.8	89.3	16.5%	(0.6%)
Production Volume (KMT)	1,656	1,326	1,608	21.3%	(2.9%)
Sales Volume (KMT)	1,421	1,574	1,534	(2.5%)	8.0%
Revenue (RM mil)	2,130	2,263	2,219	(1.9%)	4.2%
EBITDA (RM mil)	606	556	577	3.8%	(4.8%)
EBITDA Margin (%)	28.5	24.6	26.0	1.4%	(2.5%)

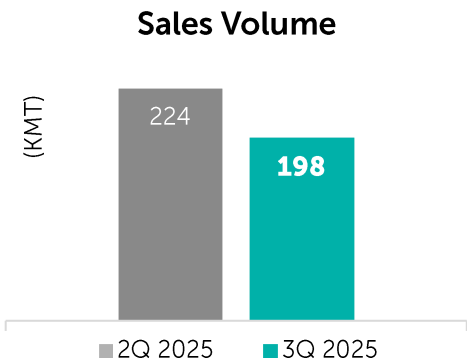
3Q 2025 vs 2Q 2025

Plant Utilisation Rate: Improved to 89%, from 73% in the preceding quarter on better plant performance, despite planned turnaround activity at PC Fertiliser Sabah

Revenue: Slightly lower in line with lower sales volume

EBITDA: Higher due to higher products spreads for urea and ammonia

Specialties: Lower EBITDA impacted by continued market competition from China



	3Q 2024	2Q 2025	3Q 2025	Q-o-Q	Y-o-Y	Key Highlights
Revenue (RM mil)	1,610	1,514	1,345	(11.2%)	(16.5%)	Lower EBITDA due to lower sales volume and the one-off gain of sales emissions right in 2Q 2025
EBITDA (RM mil)	79	153	49	(68.0%)	(38.0%)	
EBITDA Margin (%)	4.9	10.1	3.7	(6.5%)	(1.3%)	

3Q 2025 vs 2Q 2025

Intermediates

Polyols

Lower sales volume due to unfavourable market dynamic following trade and tariffs tension

Oxo

Lower sales volume due to soft demand

Formates

Lower sales volume due to weak demand in oil drilling segment and seasonal demand of deicer during summer

Animal Nutrition

Higher sales volume contributed by focused products (gut health), and higher contribution margin from favourable product mix in APAC and LATAM.

Specialties

Personal Care and Coating Solutions

Lower sales volume and contribution margin following soft demand

Engineered Fluids Solutions

Comparable sales volume and contribution margin following stable demand from Viscosity Modifier segment

Advanced Polymer Solutions

Lower sales volume and contribution margin due to weak demand

Silicones

Upstream:

Prices and margins remain under pressure as Asian suppliers redirect their sales to another region following rising entry barriers into the U.S. market

Downstream:

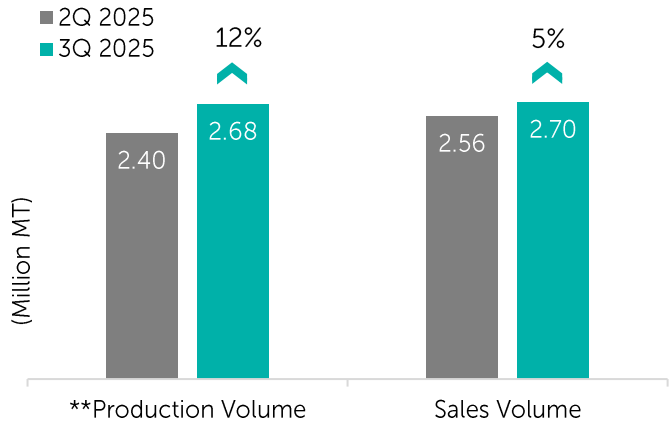
Lower sales volume and contribution margin due to weak demand

Group: EBITDA improved on higher F&M product spreads and lower unrealised forex loss

3Q 2025 vs 2Q 2025

PU Rate

77%	90%
2Q 2025	3Q 2025



Plant Utilisation Rate (PU)**:

Higher on overall better plant performances, despite planned turnaround activity at PC Fertiliser Sabah



Production Volume:

Higher production volume in O&D and F&M segments



Sales Volume:

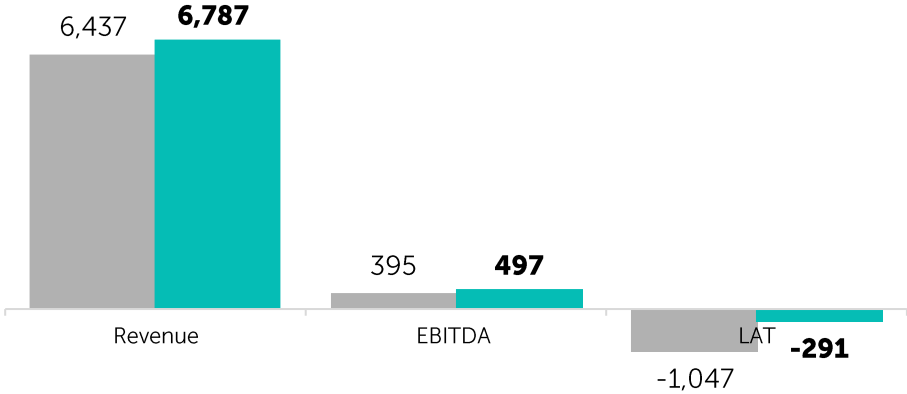
Higher, mainly for methanol, paraxylene and MTBE

2Q 2025
3Q 2025
(RM Million)



Revenue was higher due to:

- Higher sales volume



EBITDA was higher due to:

- Higher F&M product spreads
- Lower unrealised forex loss from revaluation of payables at PPC



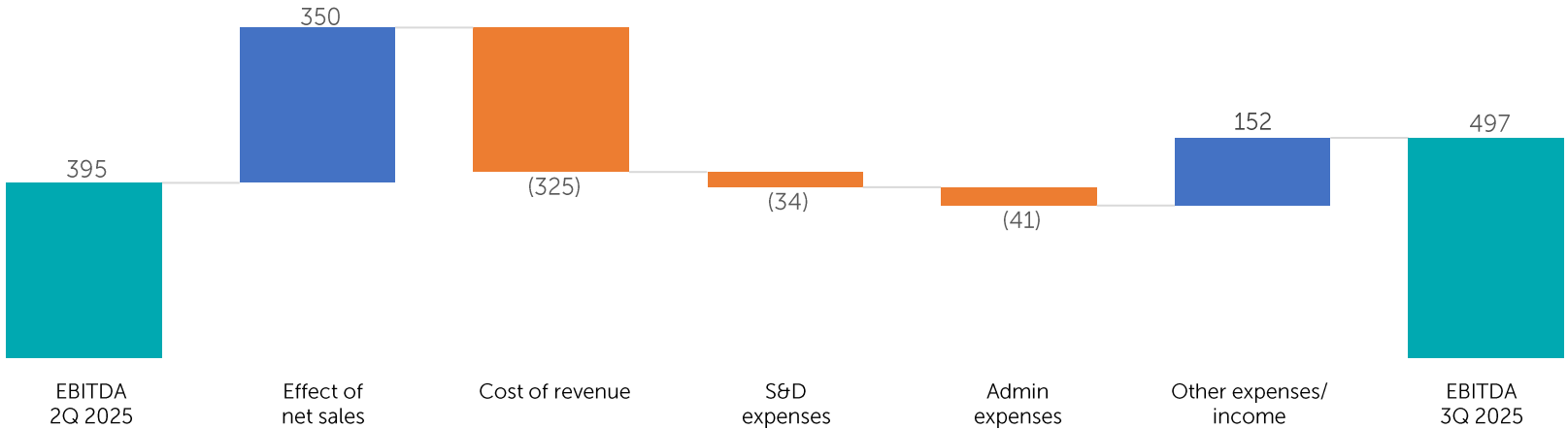
LAT improved following:

- Higher EBITDA
- Lower unrealised forex loss on revaluation of shareholders loan to PPC

EBITDA MOVEMENT

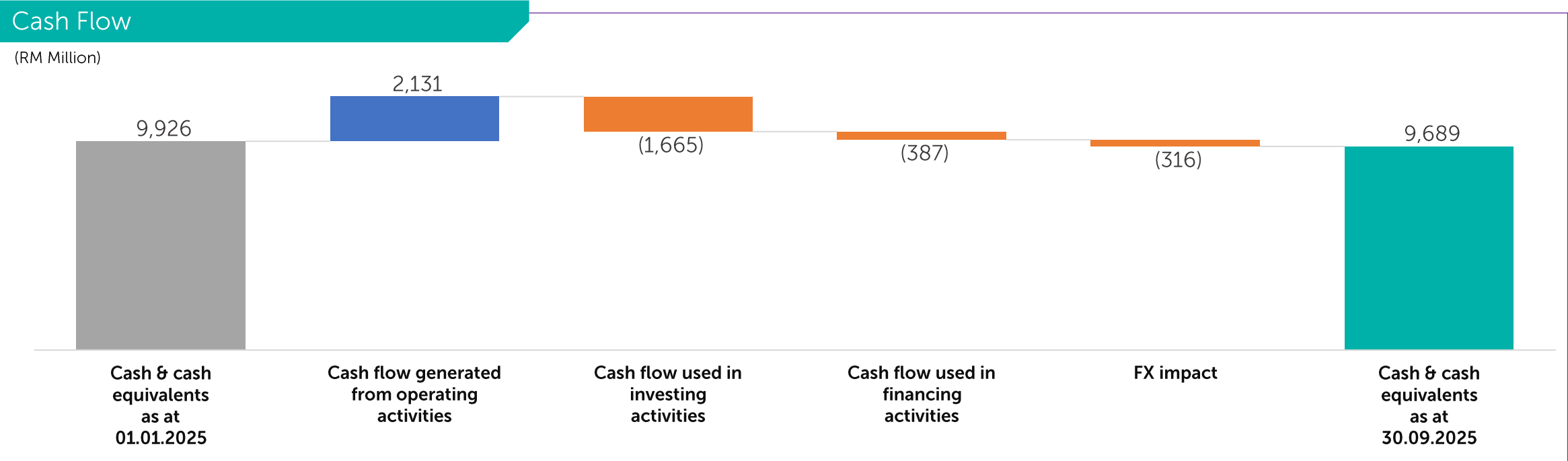
(RM Million)

EBITDA Margin
2Q 2025: 6.1%
3Q 2025: 7.3%



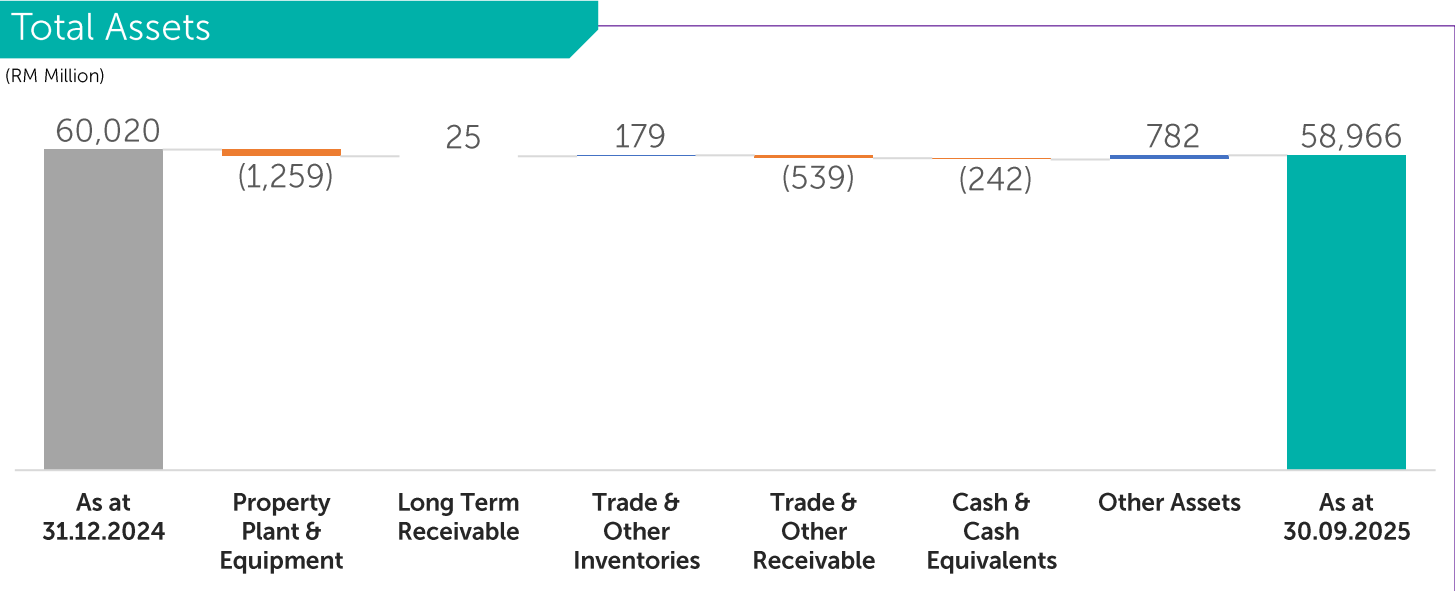
** Excludes PPC

Cash balance mainly used to fund purchase of PPE and dividend payment



- Net cash used in investing activities mainly related to the purchase of PPE for statutory turnaround during the period, as well as additional investment in LG Petronas Chemicals Malaysia
- Net cash used in financing activities mainly due to payment of dividend to the shareholders of the Company

Lower total assets mainly due to weakening of USD against RM and impairment of assets



The Group’s total assets were lower mainly due to:

- Weakening of USD against RM and impairment of assets at Perstorp
- Lower trade and other receivables due to lower sales

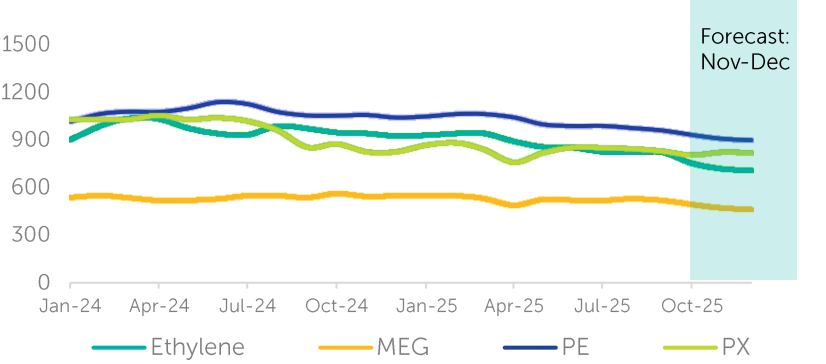


Lower equity mainly attributable to loss generated during the period and payments of dividend in 2025 FY2024

Higher borrowings mainly due to net drawdown of revolving credit facilities at Perstorp

Bearish O&D market amid oversupply and weak demand while F&M stays firm on strong urea demand. Specialties market continues to face margin pressures amid subdued demand

O&D: Market sentiment remains cautious to bearish, with most products facing oversupply, weak demand, and prolonged price pressure until 1Q 2026



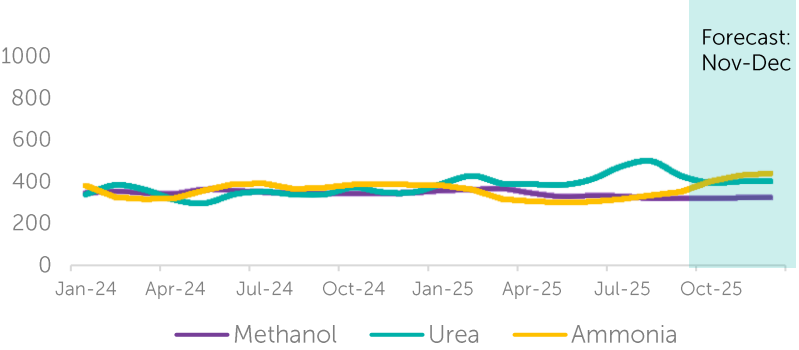
Ethylene:
Supply pressure ramps up with crackers returning from turnaround activities, coupled with limited demand amid weak downstream consumption

Ethylene Glycols:
Resumption of Chinese MEG units from maintenance intensifies supply glut while reduced polyester production further weaken market sentiment

Polyethylene:
Additional capacities in China, influx of US cargos and cautious purchasing continue to dampen LDPE prices

Paraxylene:
High inventories persist in China due to high production and slower downstream PTA and PET demand recovery

F&M: Urea supported by Indian tender requirements; Methanol, stable on balanced supply



Urea:
Issuance of India import tenders coupled with export restriction from China continue to support market sentiment

Ammonia:
Ongoing tight regional supply in Middle East and lack of spot availability in SEA drive prices higher

Methanol:
Stable methanol prices amid gas curtailment in Iran and steady downstream demand in SEA

Specialties: Demand faces strain from weak global macroeconomics



- Building and construction activity remains the weakest sector in 4Q 2025 constrained by weak property markets, with modest support from infrastructure activity in Asia
- Automotive global demand is softening from mid-year highs, with U.S. sales cooling, Europe flattening, China staying resilient on steady EV momentum, and the rest of Asia-Pacific showing mixed trends
- Consumer goods remains steady but cautious, as households focus on essential and value-driven purchases while discretionary spending stays weak amid persistent cost pressures

Key Focus and Updates

Value Creation and Cost Optimisation effort of over **RM400 Million** Realised YTD
September 2025

Strengthen **Operational Excellence & Commercial Excellence**

Expansion of **Innovative & Sustainable Solutions – 15 New Products YTD**

- Neptem™
- Emfinity
- Perstorp Amsterdam Site First Delivery

Deliver **HSE** Excellence

Driving GHG Reduction Efforts

- **Zero Greenhouse Gas Emissions** from Echt and Waspik Sites

Thank you.

