



**PETRONAS**

# QUARTERLY RESULTS ANNOUNCEMENT

## Highlights for the Quarter Ended June 2015

7 August 2015

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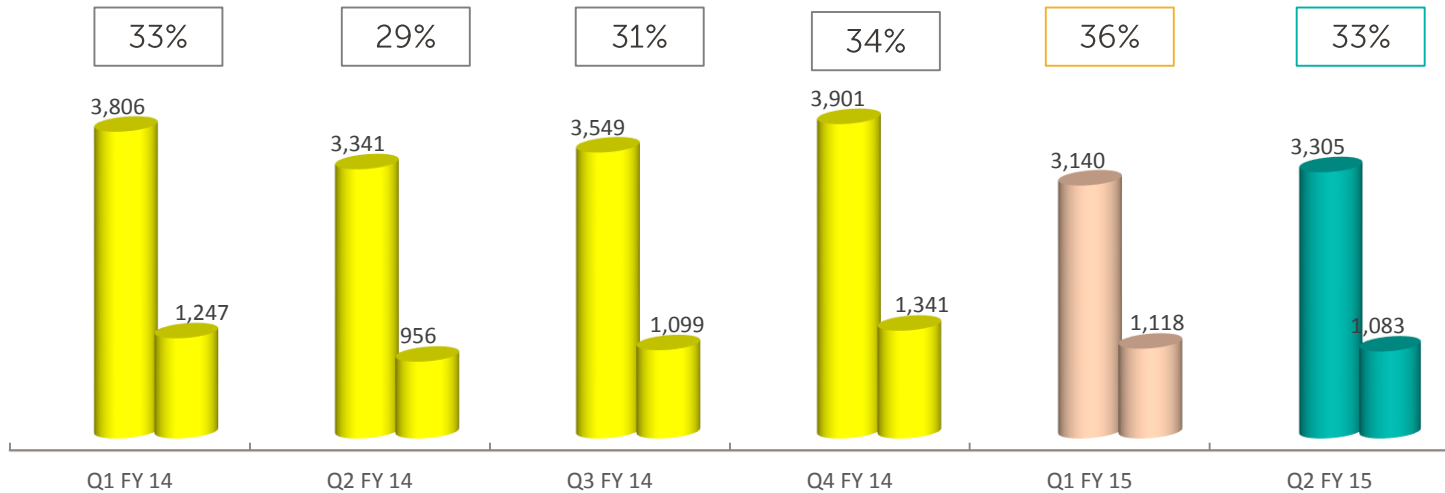
# Key Highlights

- 💧 **Sustained strong operational performance**
- 💧 **Lower product prices in line with low crude oil price**
- 💧 **Improved EBITDA on higher sales volume**
- 💧 **Announced FID on HR-PIB in July**

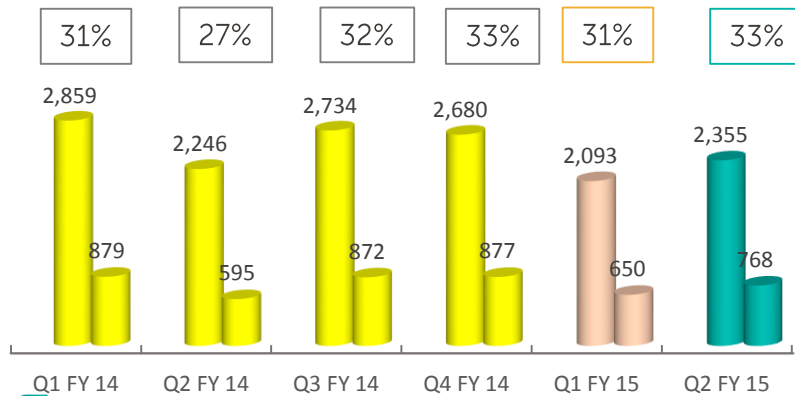
# Quarterly Group Performance

Revenue, EBITDA (RM Million) & EBITDA Margin

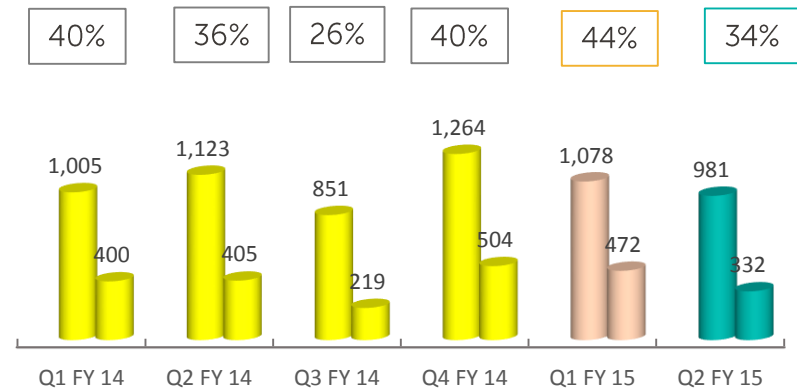
## Group



## Olefins & Derivatives



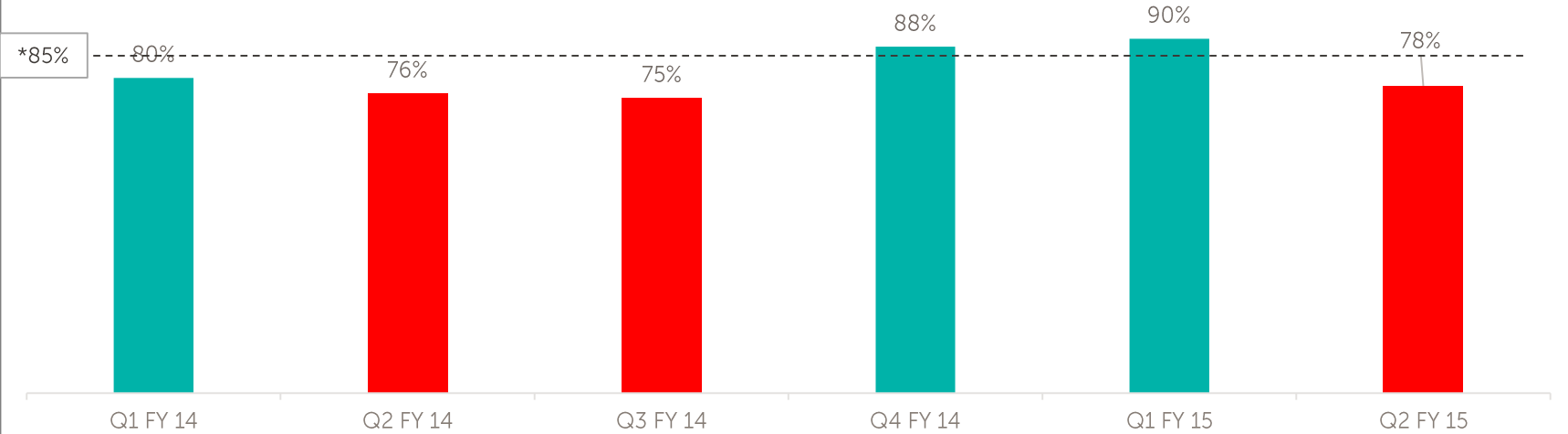
## Fertilisers & Methanol



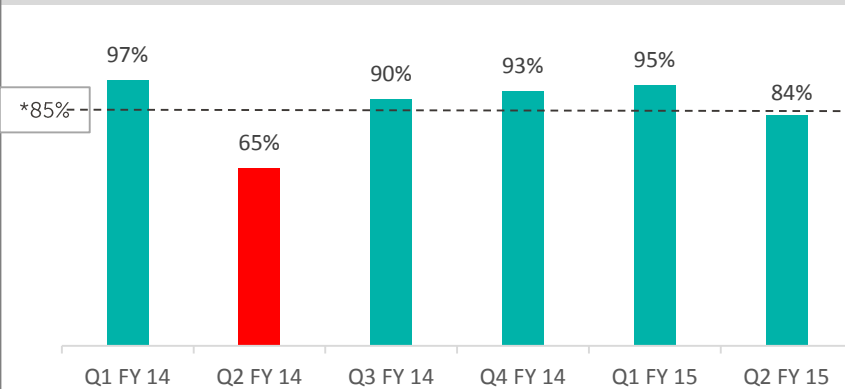
# Quarterly Plant Utilization

## Plant Utilization (%)

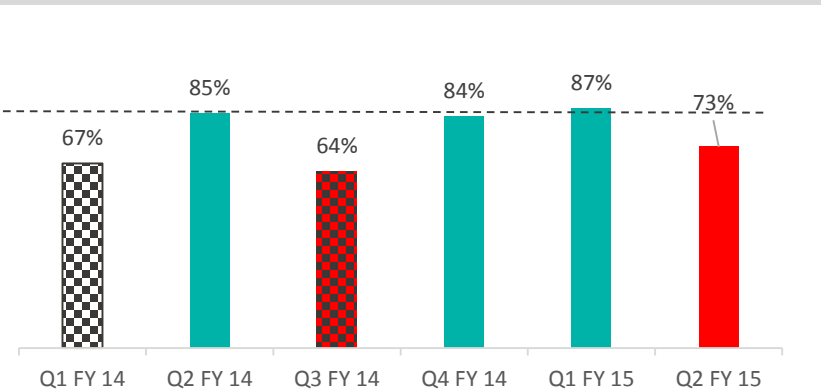
### Group



### Olefins & Derivatives



### Fertilisers & Methanol



\*85% - world class plant performance

 - Turnaround

 - Methane supply disruption

# Group Cash Flow

<i>(RM million)</i>	Period Ended June 2015	Period Ended June 2014	Change
Cash flow generated from operating activities	1,636	2,228	-592
Cash flow used in investing activities	(1331)	(1274)	-57
Cash flow used in financing activities	(850)	(1,018)	168
Net decrease in cash & cash equivalents	(545)	(64)	-481
Cash & cash equivalents at the beginning of the period	9,807	10,155	-348
Cash & cash equivalents at the end of the period	9,302	10,087	-785

# Operational Highlights

- 💧 **Sustained strong operational performance, Internal reliability remains high**
- 💧 **Continue to drive internal reliability initiatives**
- 💧 **Continuous focus on feedstock reliability**
- 💧 **Focused on delivering operational excellence through flawless TA execution**



# Market Highlights

Quarter 2 product prices were firmer on the back of improved market following the recovery in oil price and some supply constraints in the region.

We expect weaker market conditions going into Quarter 3 as crude oil prices are still volatile.

## Olefins & Derivatives

- Softer ethylene prices on back of supply recovery
- Softer polymer prices on the back of ample supply
- Softer MEG on the back of declining feedstock price and lower polyester production rate
- Firmer aromatics on the back of supply disruption

• Ethylene



• Polymers



• MEG



• Aromatics



## Fertilisers & Methanol

- Stable urea prices on the back of supply shortage from Middle East
- Firmer ammonia prices as demand from applications improve
- Stable methanol prices on the back of supply demand fundamentals

• Urea



• Ammonia

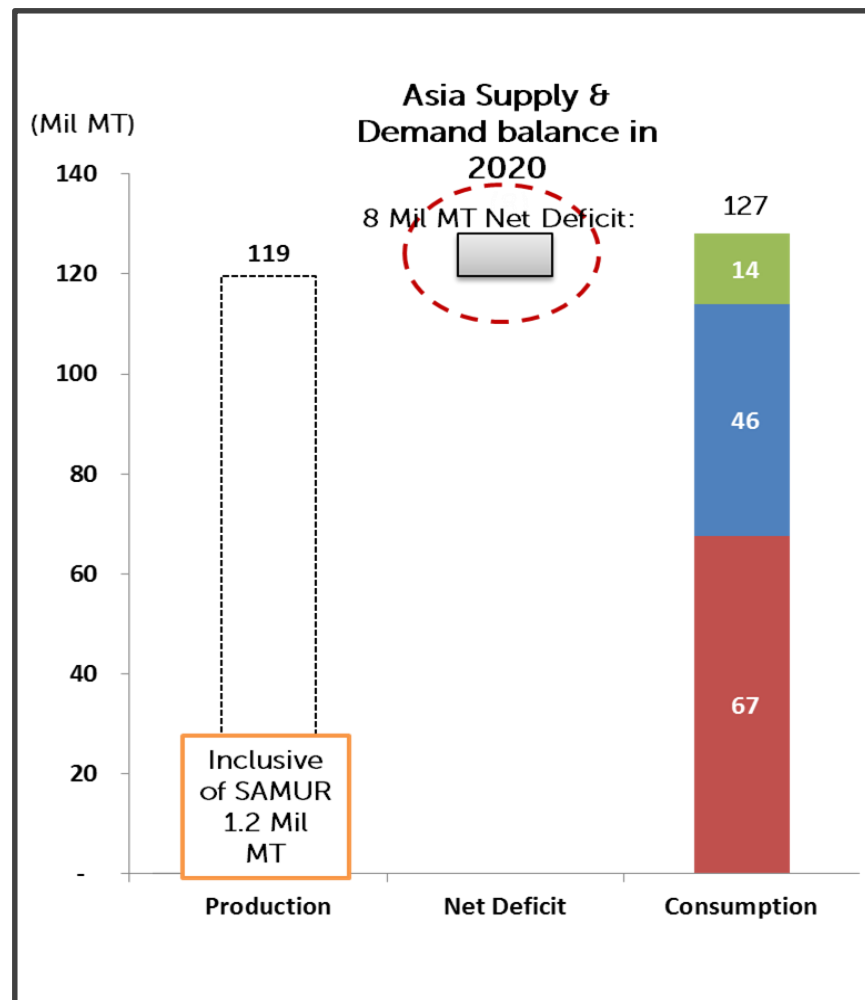
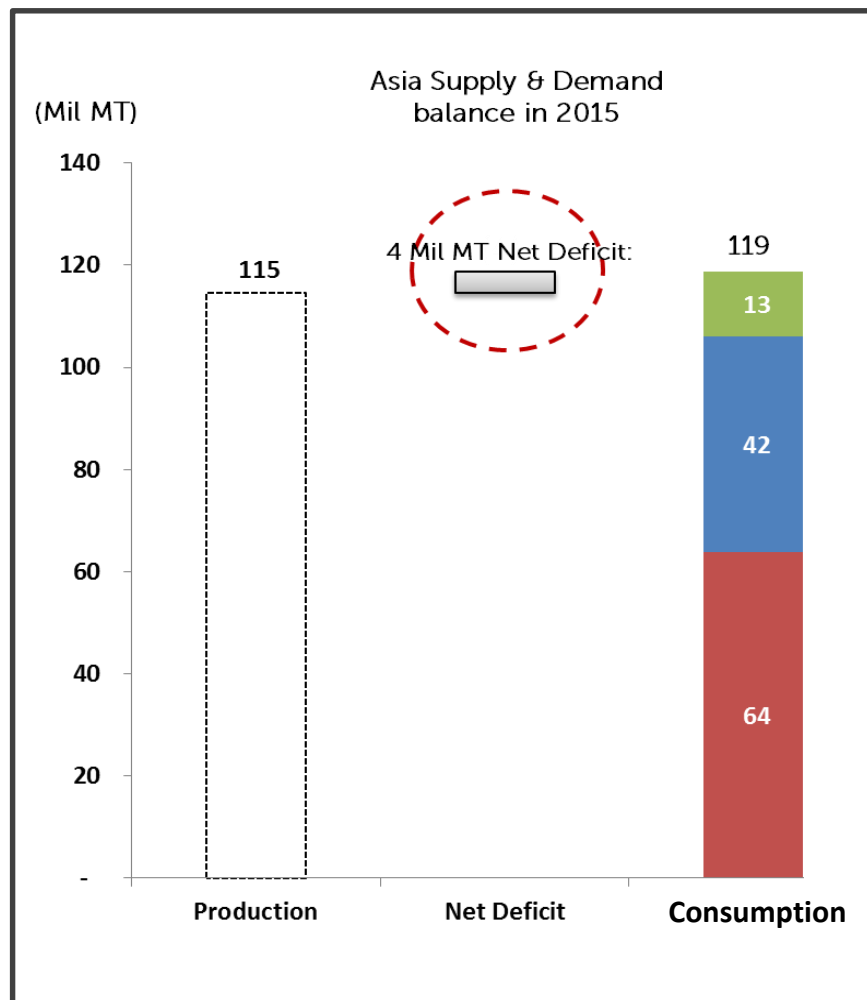


• Methanol



# Feature : UREA Demand

As the largest growing population region, Asia will continue to be significantly in deficit, even with SAMUR volume coming on stream in 2016



■ South East Asia

■ Indian sub-continent

■ Far East Asia

Source: Fertecon 2015 (1)

\*Urea consists of both Granular and Prill Urea.

# Key Focus Area

- 💧 **Continue to strengthen HSE**
- 💧 **Maintain momentum on higher PU into 2016**
- 💧 **Gearing up for SAMUR**
- 💧 **Continue with portfolio expansion**

**THANK YOU**

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