



PETRONAS GAS BERHAD

Analyst Briefing for Quarter Ended 30 June 2023

**Friday, 25 August 2023
6:00 - 7:00 p.m. (GMT+8)**

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PGB Management



**Abdul Aziz
Othman**

**Managing Director/
Chief Executive
Officer**



**Shahrul Azham
Sukaiman**

**Chief
Financial Officer**



**Hisham
Maaulot**

**Head
Business Development
& Commercial**



**Suriyanti
Nordin**

**Head
Investor Relations**

Presentation Outline

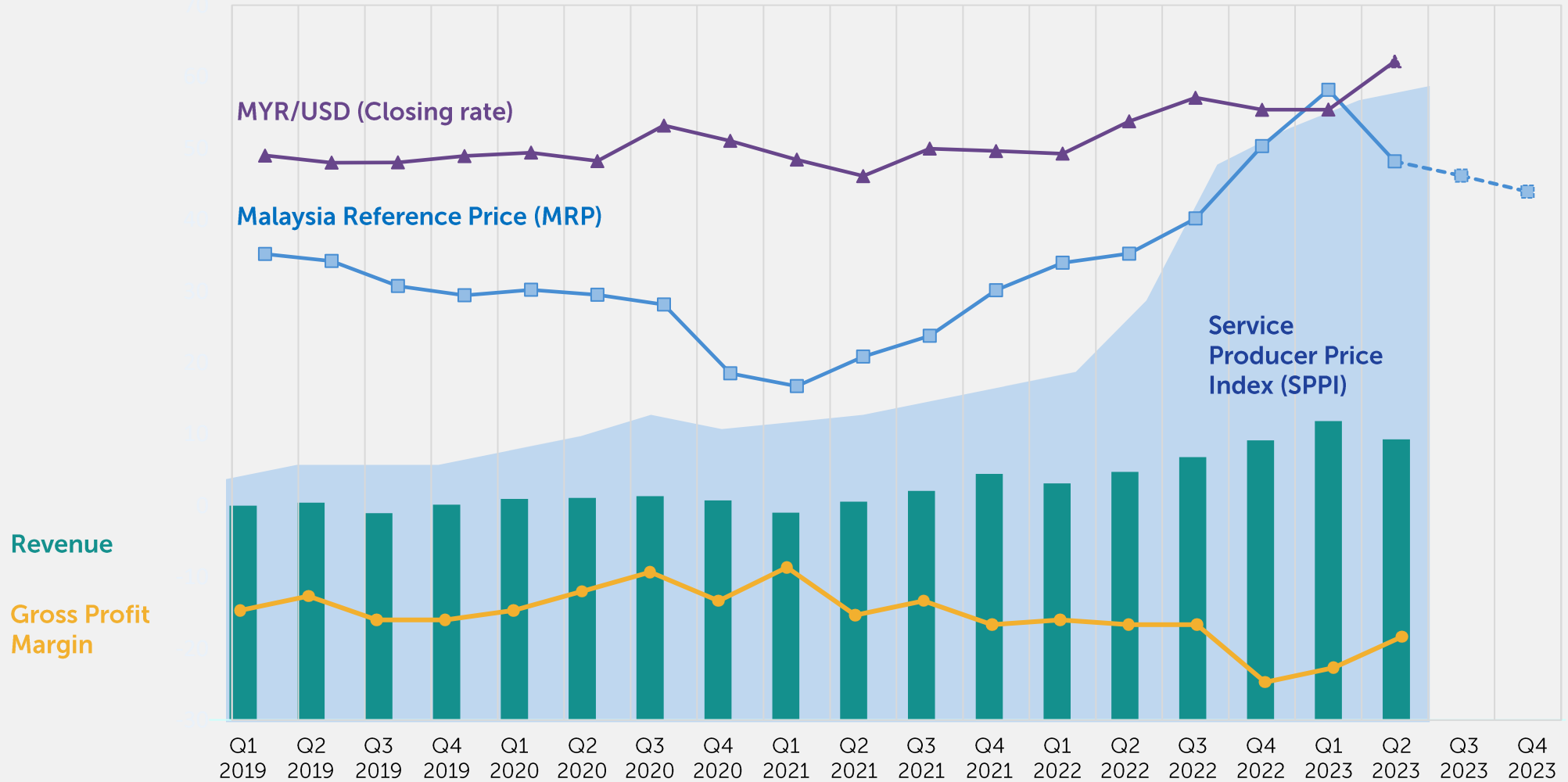


- 01 **KEY HIGHLIGHTS**
- 02 **BUSINESS UPDATES**
- 03 **FINANCIAL PERFORMANCE**
- 04 **Q&A**



KEY HIGHLIGHTS

High-cost environment is expected to continue into the remaining period



Source: Department of Statistics Malaysia, PEGT Website: <https://www.petronas.com/pegt>

Key Highlights

- **Sustained world class operational performance** leveraging on digitalisation and talent.
- **Higher revenue and gross profit** mainly contributed by **higher revenue from Utilities segment**.
- **Higher profit for the period** on the back of **higher profit contribution** from joint venture companies coupled with **lower tax expense**.
- **Healthy cash balance** to support growth projects.
- Interim **dividend** of **16 sen** per share.



Financial Snapshot

Performance (RM Mil)	H1 2023		H1 2022
Revenue	3,312	▲ 12%	2,963
Gross Profit	1,199	▼ 3%	1,235
Profit After Tax	944	▲ 11%	853
EBITDA	1,645	▲ 1%	1,627
Earnings per share (sen)	45.97	▲ 13%	40.79
Dividend per share (sen)	32.00		32.00

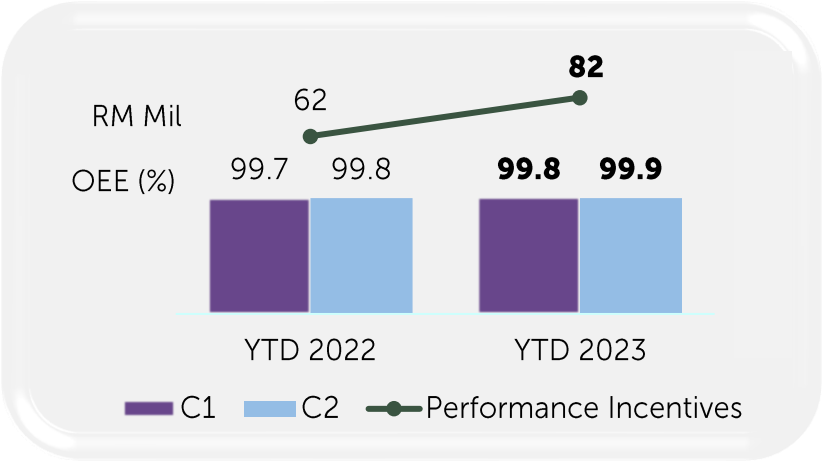
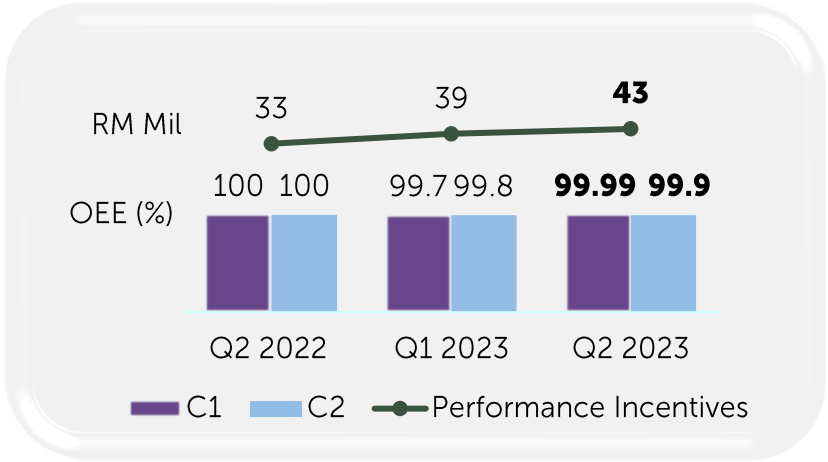




BUSINESS UPDATES

Gas Processing

Sustained strong OEE, demonstrating commitment in ensuring security of product supply to customer



OEE : Overall Equipment Effectiveness
 TCOT: Terengganu Crude Oil Terminal

Operational Excellence

≈ 99.90% OEE

Stable for both C1 (Salesgas) and C2 (Ethane)

≈ 100% Reliability

Ensure steady delivery to customers

Performance incentives at RM43 Million

Operating philosophy optimization as well as predictive analytics contributed to high level efficiency, resulting in higher incentives

Segment Updates



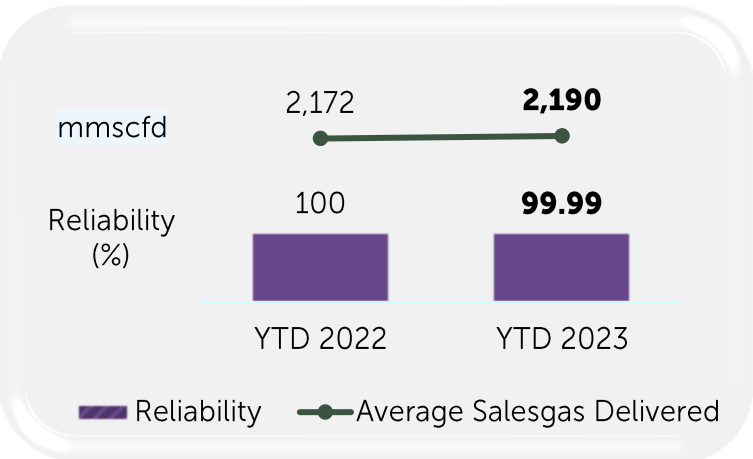
TCOT Off-Gas Rerouting Project

Progressing slightly behind schedule, with minimal impact to business



Third Term GPA negotiation with PETRONAS

Negotiation is expected to complete by end of Q3 2023

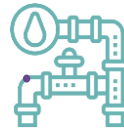


Operational Excellence

≈ 99.99% Reliability
Sustained reliability

2,149 mmscfd
Average salesgas delivered in Q2 2023

Segment Updates



42km pipeline extension to Pulau Indah, Selangor

Progressing slightly behind schedule with minimal impact to business



New gas compressor station in Kluang, Johor

Progressing behind schedule with minimal impact to business



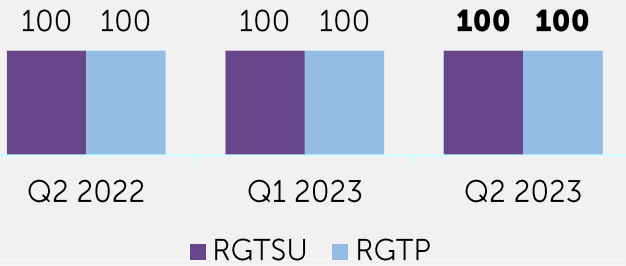
10 km pipeline extension to Banting, Selangor

Achieved gas-in ahead of schedule, target to complete by end of Q3 2023

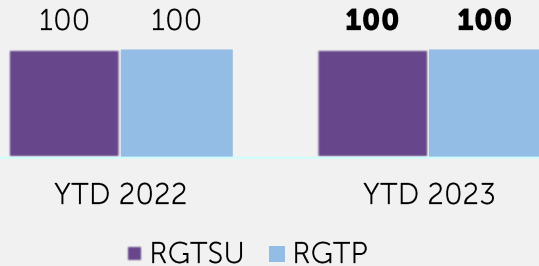
Regasification

Sustained full capacity payment supported by strong operational performance at both regasification terminals

OEE (%)



OEE (%)



OEE : Overall Equipment Effectiveness
RGTSU : LNG Regasification Terminal Sungai Udang
RGTP : LNG Regasification Terminal Pengerang

Operational Excellence

100% OEE

Sustained at both RGTSU and RGTP

27 Cargoes received in H1 2023

4 cargoes at RGTSU and 23 cargoes at RGTP

Ancillary Service Offering

1,091 truck loading delivered in H1 2023

5 GUCD and 18 Reloading in H1 2023

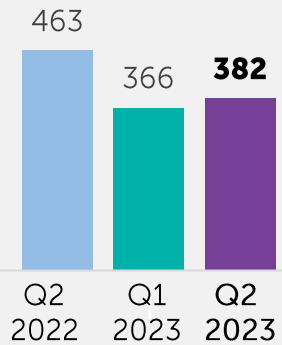
Segment Updates



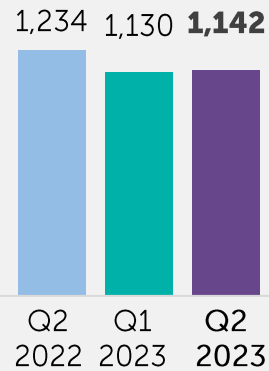
LNG storage expansion at Pengerang

Target Final Investment Decision by H2 2023

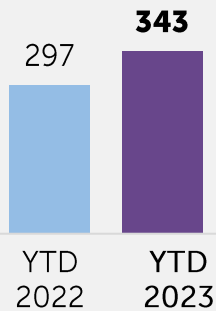
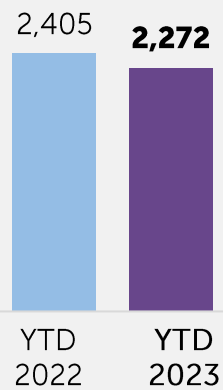
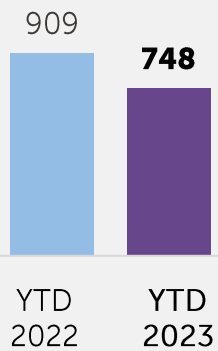
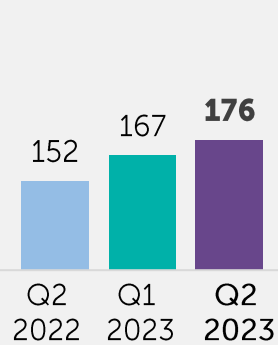
ELECTRICITY GWh



STEAM kMt



INDUSTRIAL GASES Mil Nm³



Operational Excellence

100% Product Delivery Reliability
for Electricity and Steam

Cogen Optimisation

RM7.2mil optimisation value as at Q2 2023

Segment Updates



Imbalance Cost Pass Through (ICPT)

ICPT surcharge extended:

H2 2023: 17 sen/kWh vs H1 2023: 20 sen/kWh



Sipitang Power Plant

EPCC progressing within schedule

Projects

Continuously investing in growth projects to enhance revenue and expand asset base

PLANNED TIMELINE

Gas Processing

TCOT Off-Gas Rerouting (S)

Gas Transportation

Lateral Gas Pipeline to Pulau Indah (G)

Lateral Gas Pipeline to Banting (G)

New Kluang Compressor Station (G)

Utilities

Sipitang Power Plant (G)

2023

2024

2025

2026

(G) Growth project
(S) Sustenance project

TCOT : Terengganu Crude Oil Terminal
PGU : Peninsular Gas Utilisation
PCC OM : PCC Oxylalkylates Malaysia

Projects in Pipeline



LNG storage expansion at Pengerang



Power generation opportunities



Integrated utilities solution in industrial parks



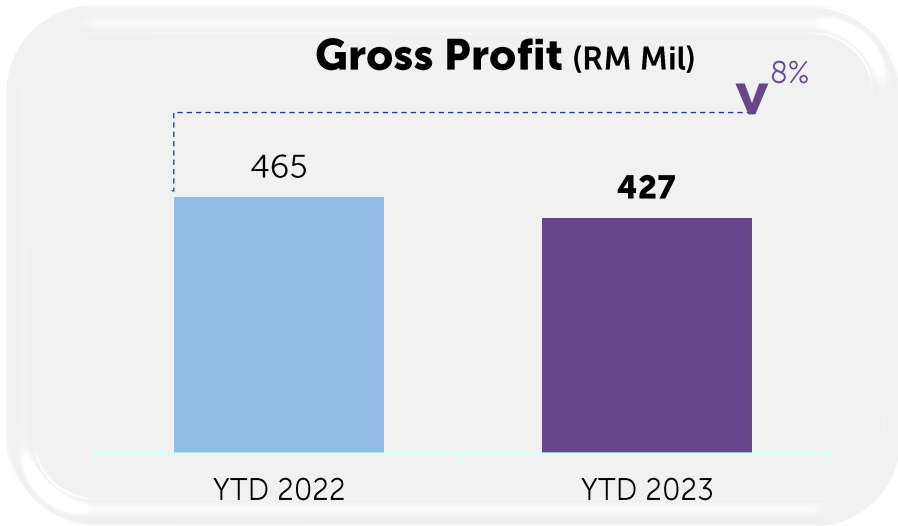
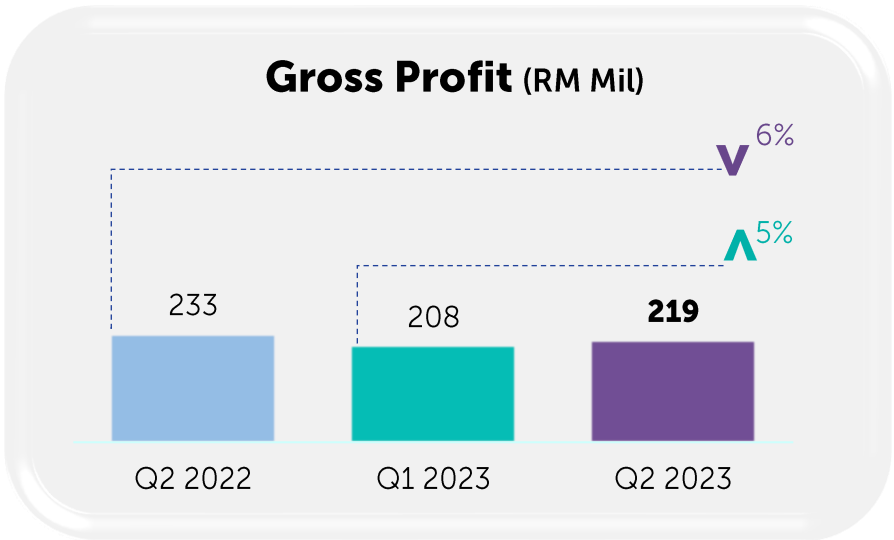
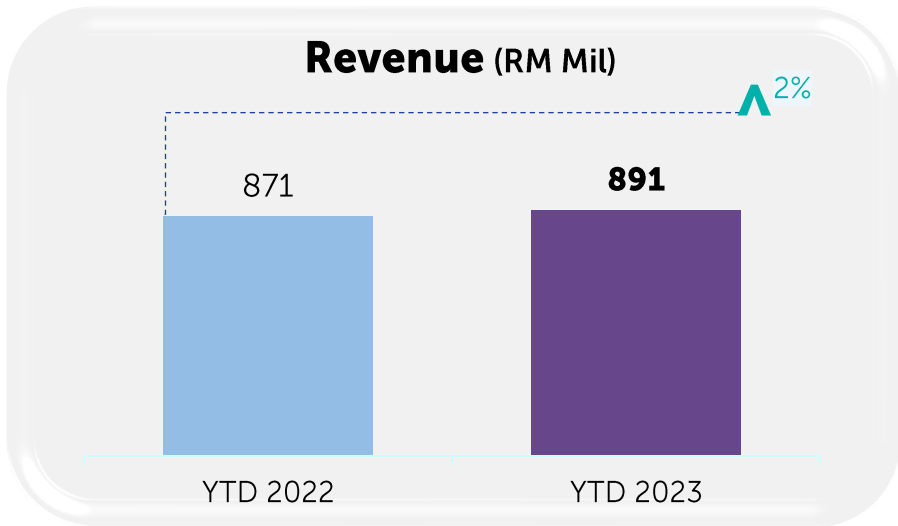
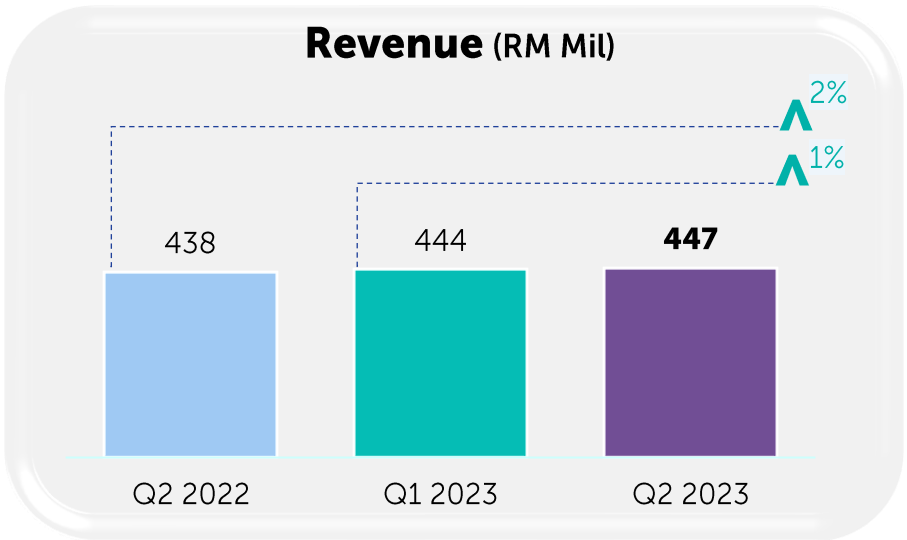
Role/investment in carbon capture and storage value chain



FINANCIAL PERFORMANCE

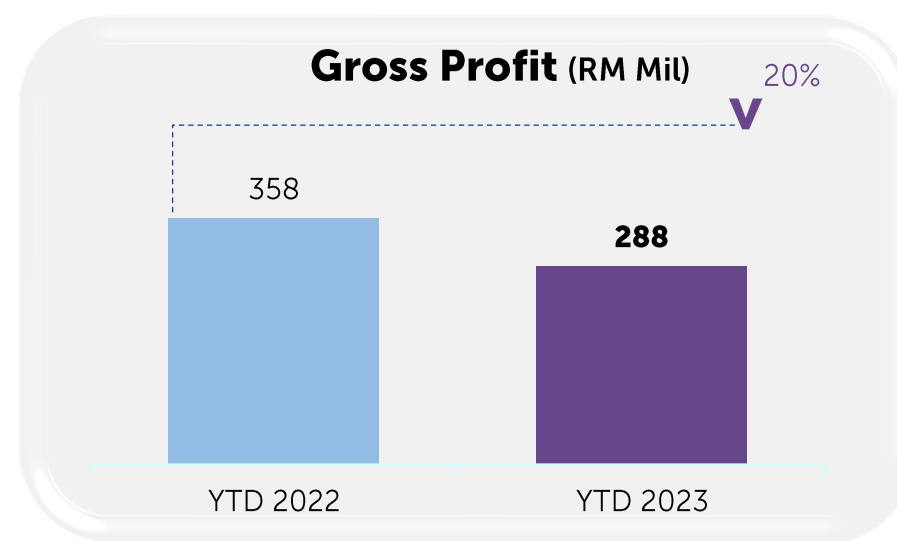
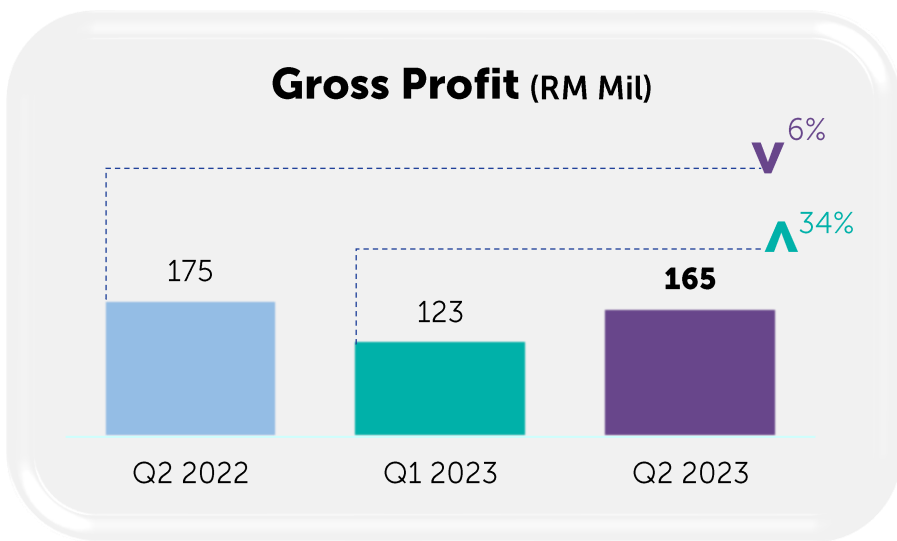
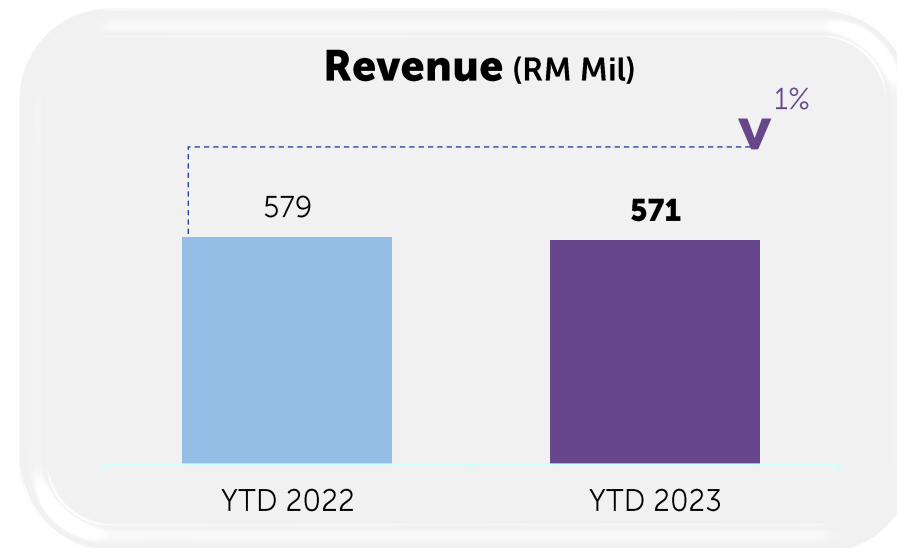
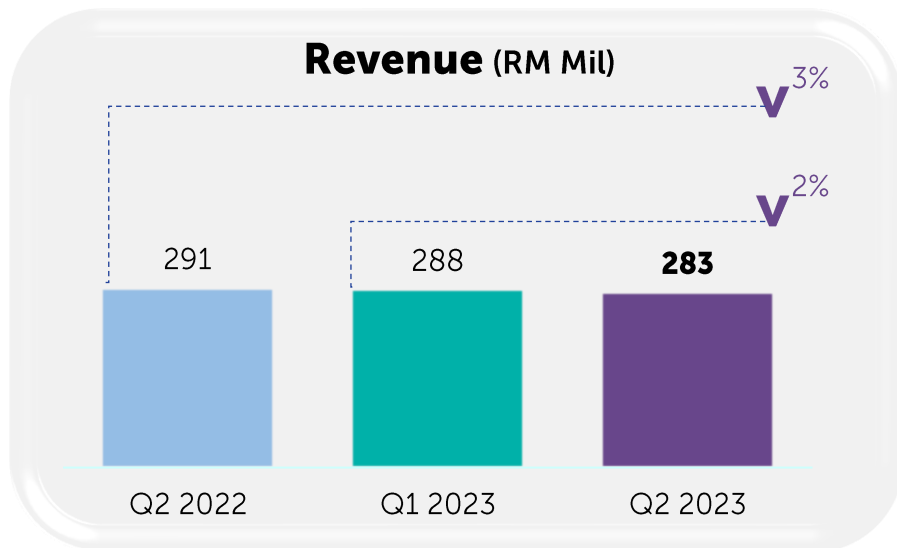
Gas Processing

Higher internal gas consumption incentive achieved year-on-year, amid higher operating expenses



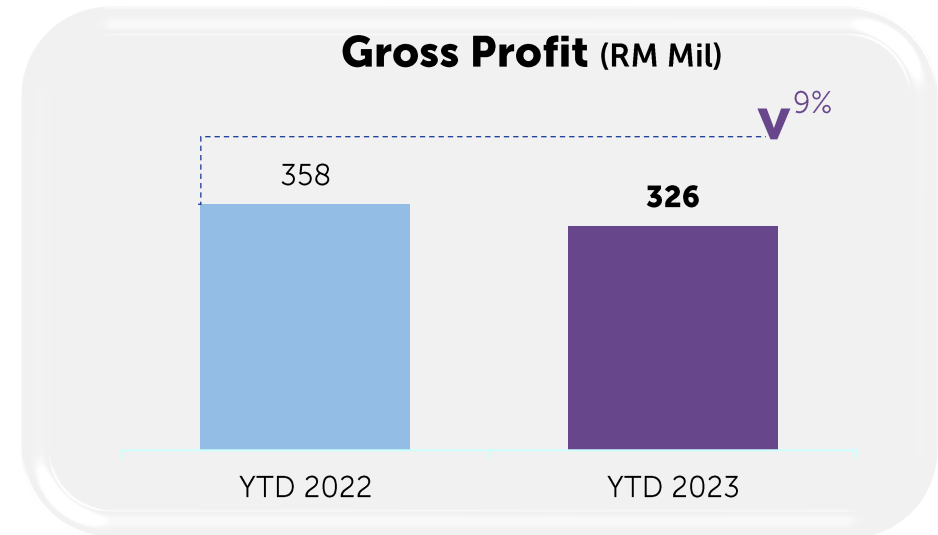
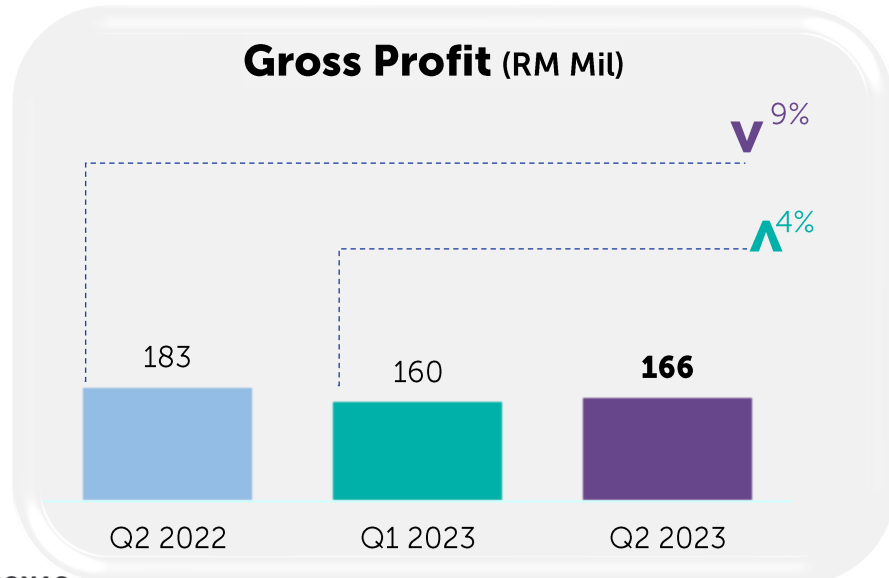
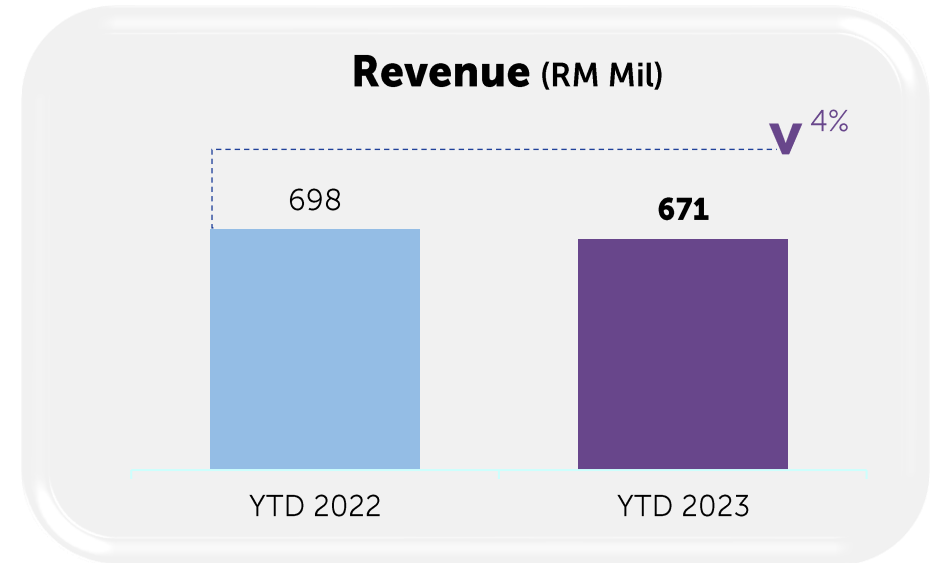
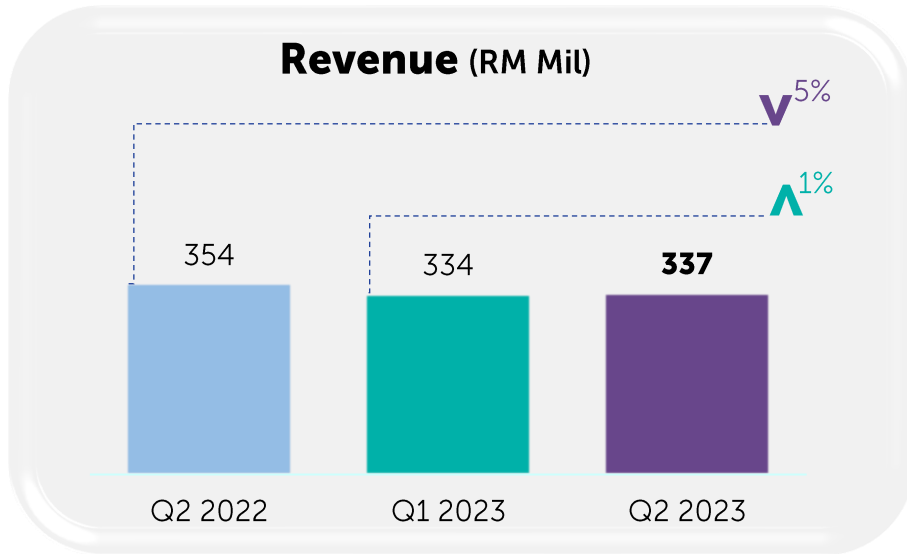
Gas Transportation

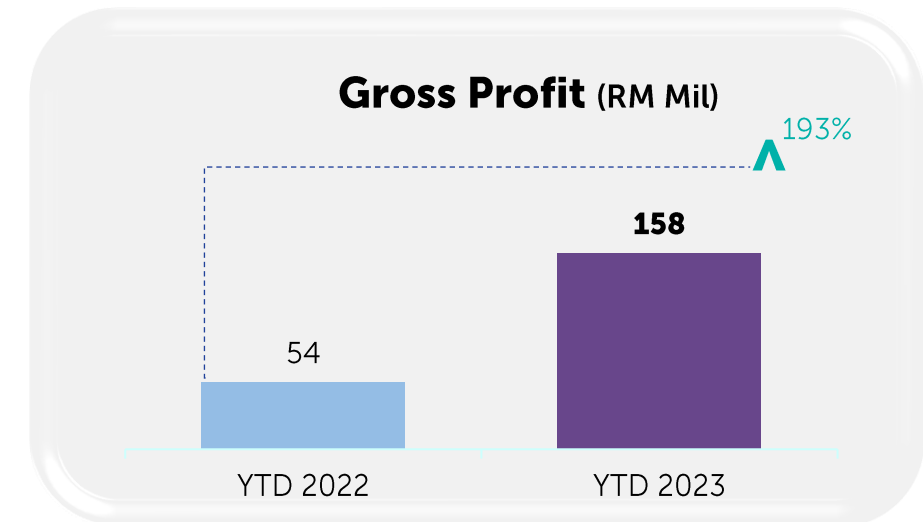
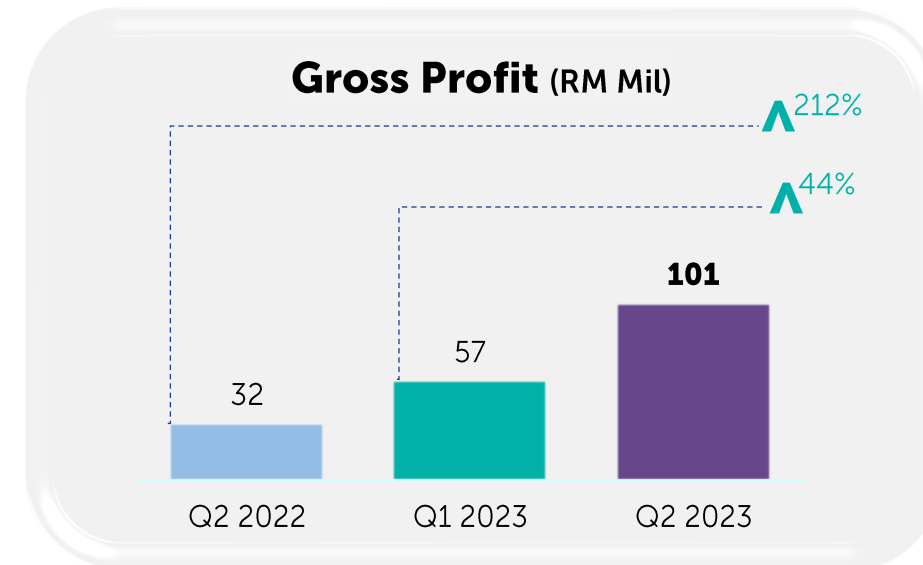
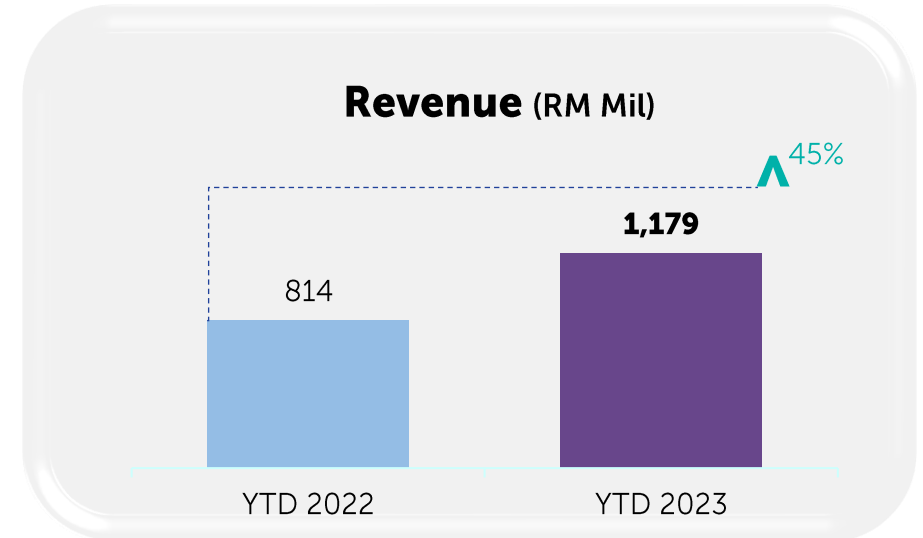
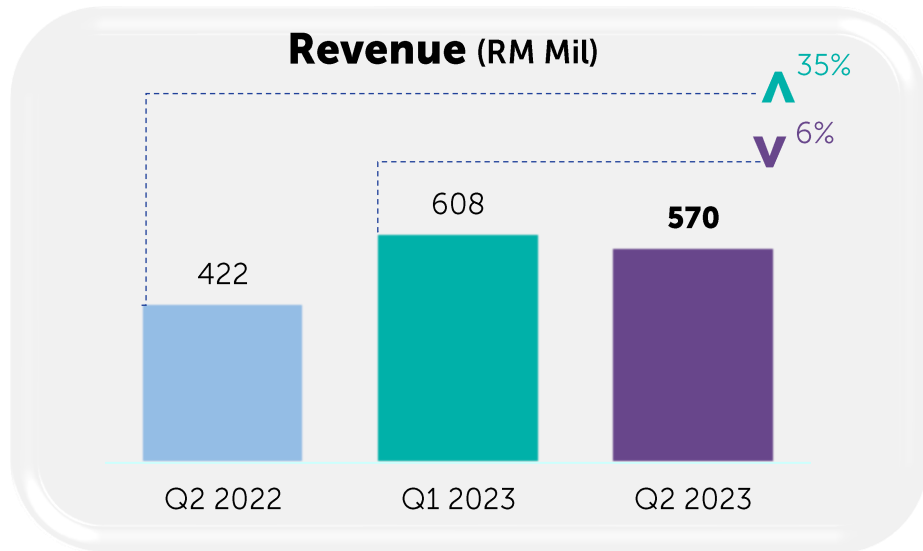
Lower year-on-year gross profit on the back of higher IGC cost

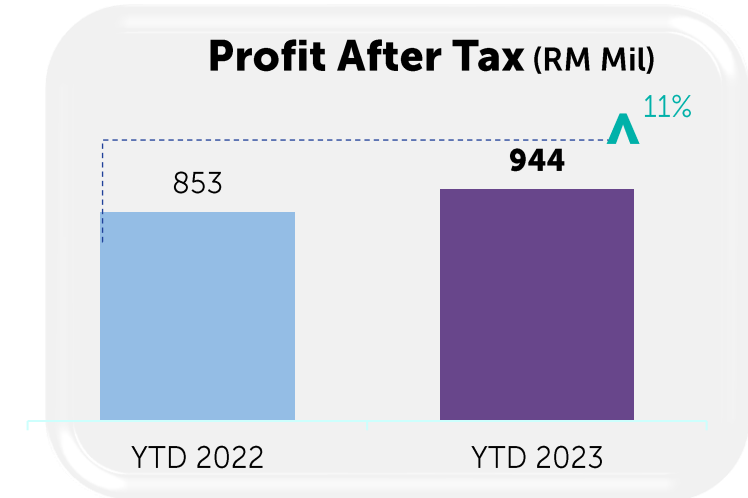
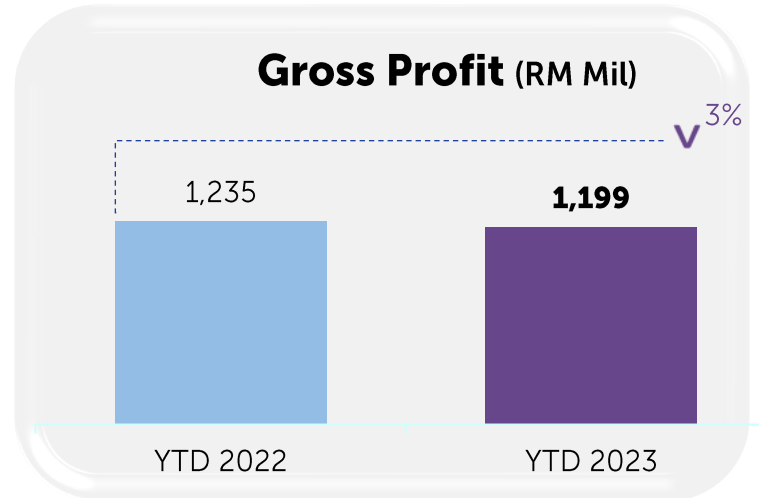
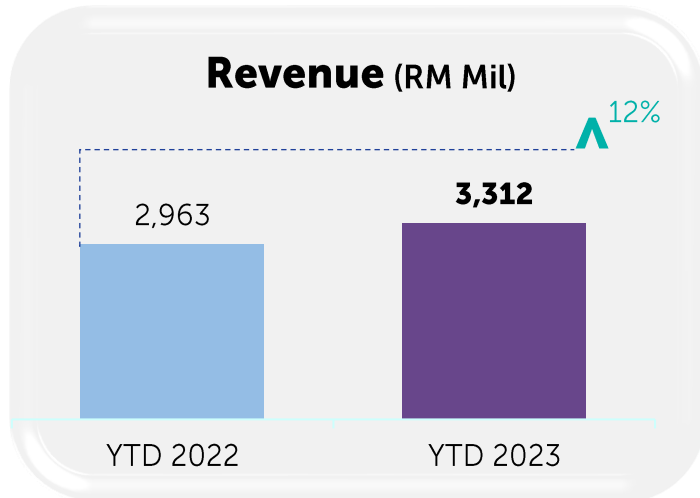
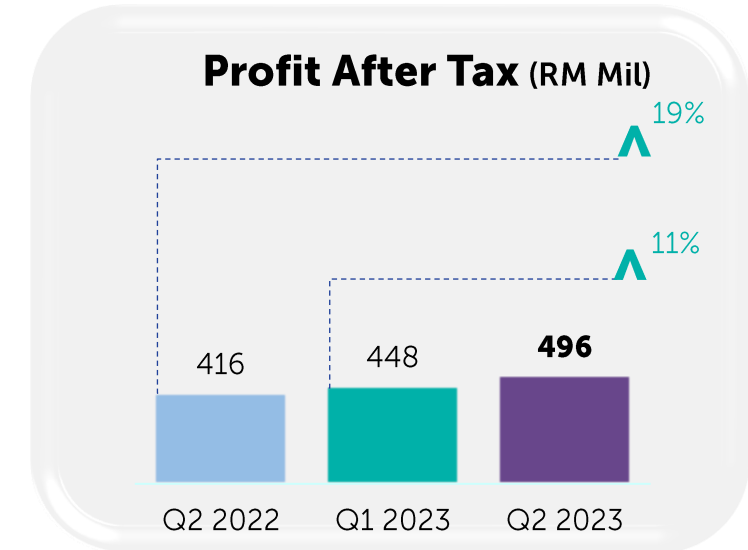
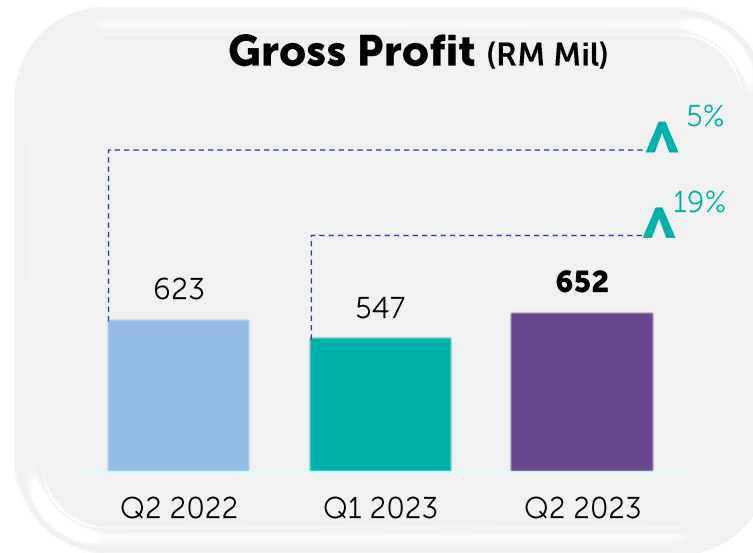
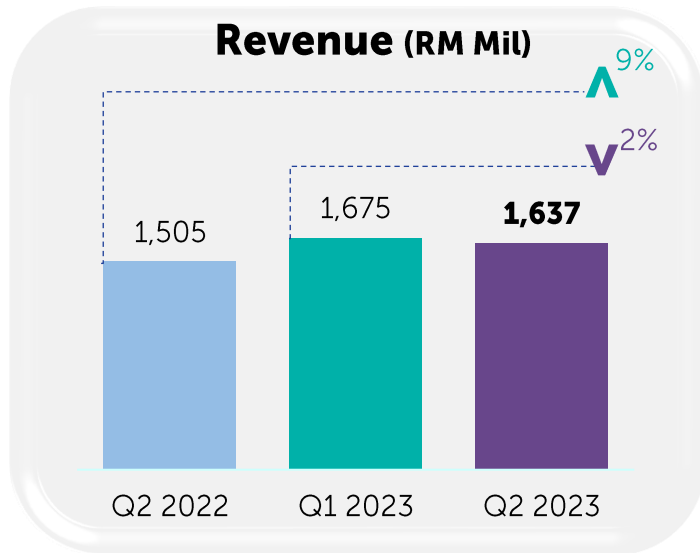


Regasification

Lower year-on-year gross profit on the back of lower tariff and higher operating cost

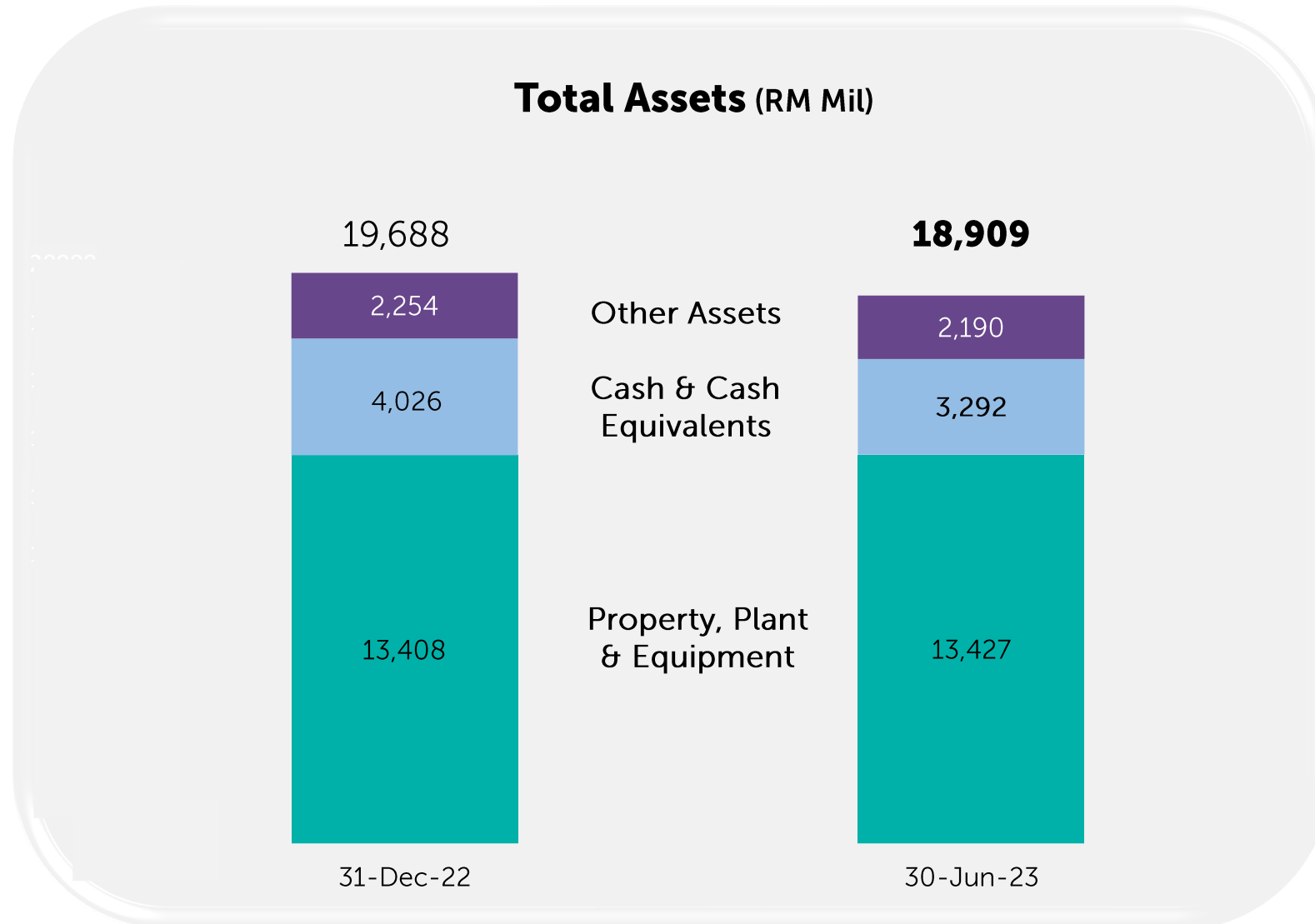






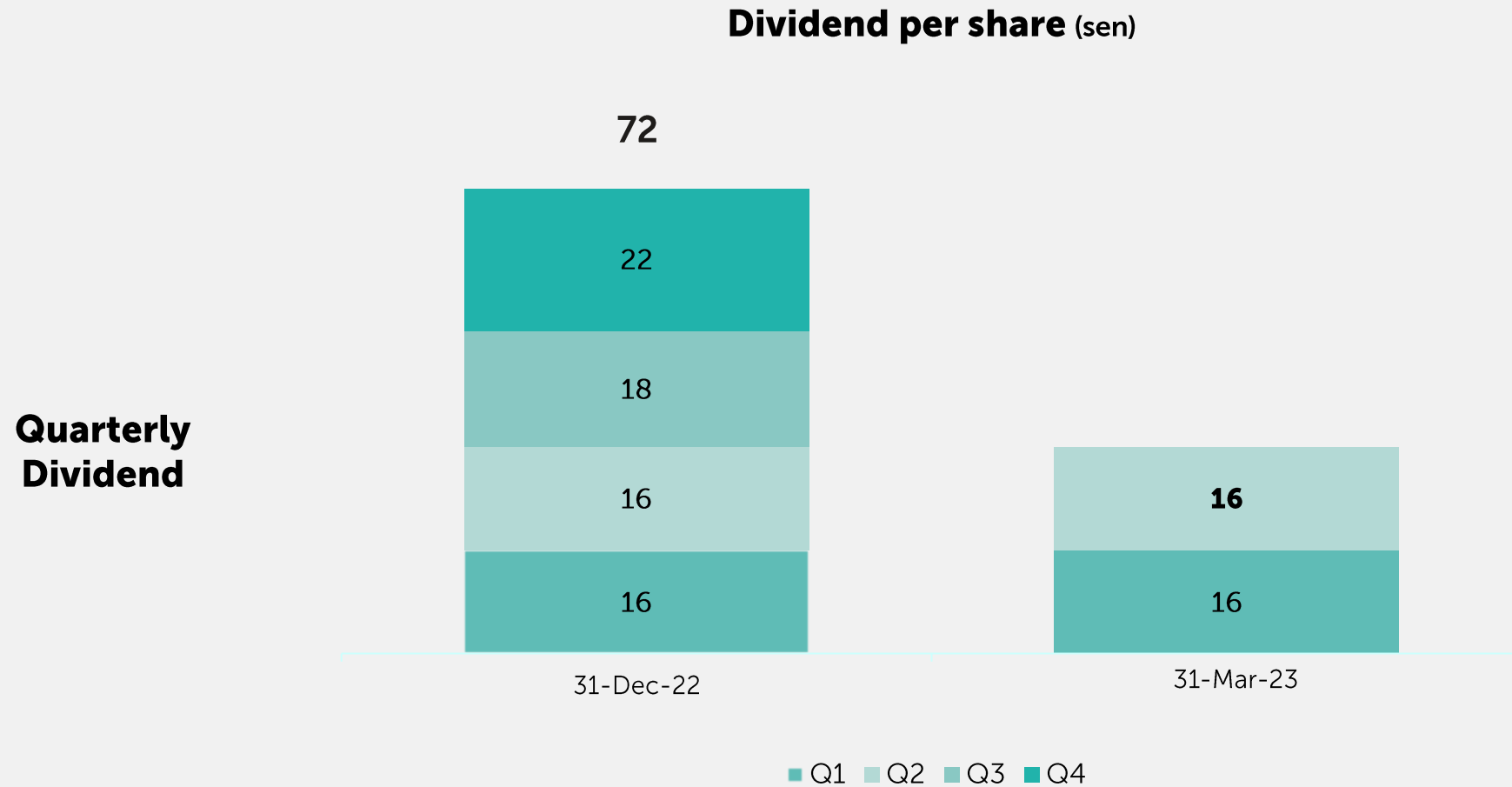
Total Assets

Robust asset base supported by healthy cash balance



Dividend

Maximising shareholders return through healthy level of dividend



Outlook: Economic recovery trend to continue while NETR provides potential growth opportunities

Natural gas continue to play pivotal role in national energy landscape while moving towards a low carbon economy

Growth Opportunities

6 Energy Transition Levers	10 Flagship Catalyst Projects
Energy Efficiency (EE)	Efficient Switch
Renewable Energy (RE)	Renewable Energy Zone (RE Zone)
	Energy Storage
	Energy Secure
Hydrogen	Green Hydrogen
	Hydrogen for Power
Bioenergy	Biomass Demand Creation
Green Mobility	Future Mobility
	Future Fuel
Carbon Capture, Utilisation and Storage (CCUS)	CCS for Industry



Integrated RE Zone



Hydrogen Infrastructure



CCS Kertih





Q&A



Contact Us



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