



**PETRONAS**

# **PETRONAS GAS BERHAD**

Analyst Briefing for Financial Year Ended  
31 December 2019

19 February 2020

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# Presentation Outline

- 01 HIGHLIGHTS
- 02 OPERATIONAL PERFORMANCE
- 03 FINANCIAL PERFORMANCE
- 04 UPDATES



# PGB Management



**Kamal Bahrin Ahmad**  
Managing Director/  
Chief Executive  
Officer



**Shariza Sharis  
M Yusof**  
Chief Financial  
Officer



**Abdul Razak  
Saim**  
Head, Business  
Development &  
Commercial



**Izan Hajar Ishak**  
Head, Investor  
Relations

# HIGHLIGHTS



# FY2019 HIGHLIGHTS

## Operations



### Excellent Plant Performance

High plant reliability sustained

Achieved performance incentives

## Commercial



### 2<sup>nd</sup> Term Gas Processing Agreement

New remuneration terms

Higher Reservation Charge and new Agreed Ethane Target Incentive



### IBR Implementation

RP1 tariffs approved by Suruhanjaya Tenaga

Effective 1 January 2020 until 31 December 2022

## Growth



### GUCD & LNG Reloading at RGTP

New revenue stream

First GUCD in April 2019 and Reloading fee in Aug 2019



### Expansion of Utilities business

New Nitrogen Generation Unit to support demand

Extension and new contracts secured for electricity and steam



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IBR : Incentive-based Regulation  
RP1 : Regulatory Period 1

GUCD : Gassing Up Cooling Down  
LNG : Liquefied Natural Gas

RGTP : LNG Regasification Terminal Pengerang

# FY2019 HIGHLIGHTS



**Lower Revenue** ↓ 1%

at RM5.46 billion

(FY2018: RM5.50 billion)



**Lower Gross Profit** ↓ 6%

at RM2.39 billion

(FY2018: RM2.54 billion)



**Higher Profit After Tax** ↑ 5%

at RM1.98 billion

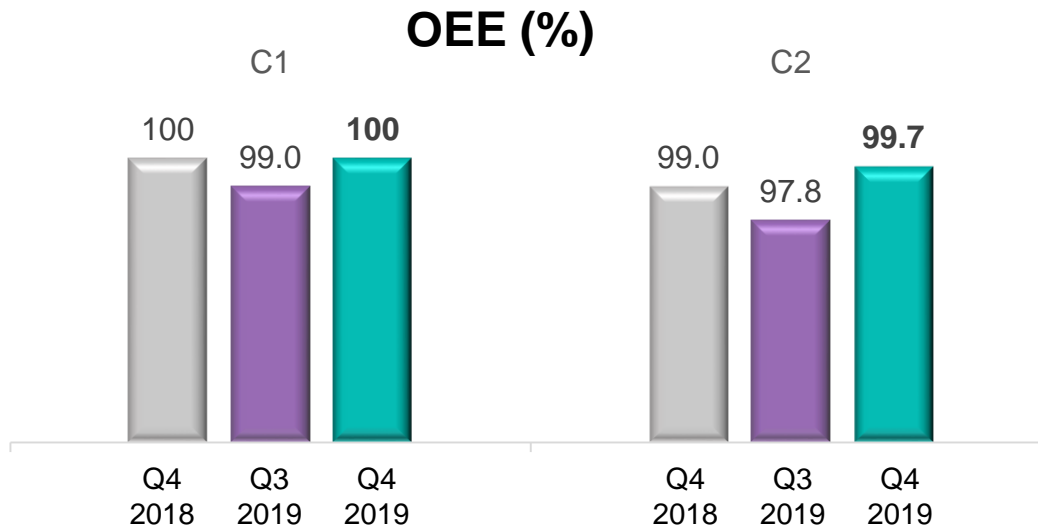
(FY2018: RM1.89 billion)

# OPERATIONAL PERFORMANCE



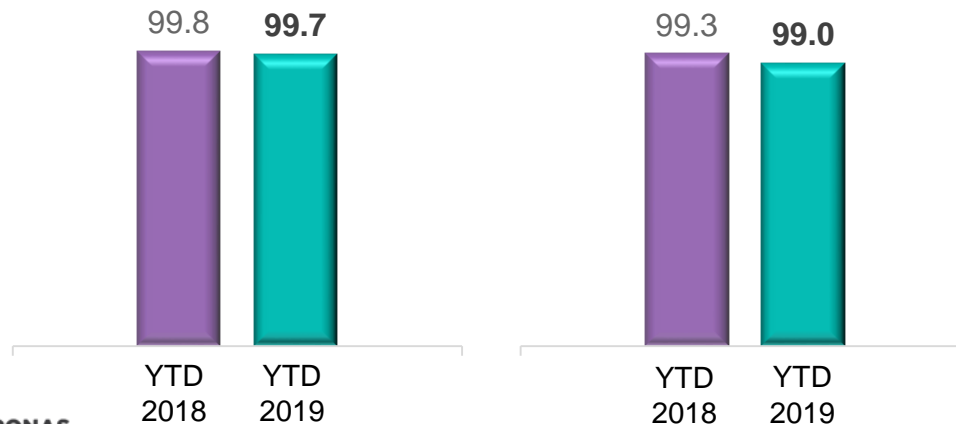
# GAS PROCESSING

Strong OEE, demonstrating commitment in ensuring system reliability and sustenance of performance incentives



**World Class Reliability YTD**

Salesgas Processing	100%
Product Delivery	100%



**Performance Incentives**

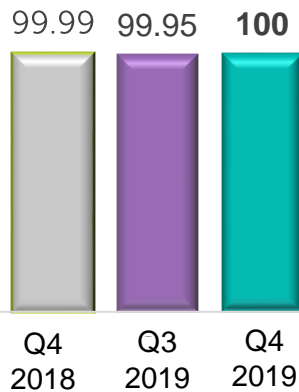
**RM79.6mil**

# GAS TRANSPORTATION & REGASIFICATION

GT sustained commitment in ensuring security of gas supply to the nation, Regasification maintained strong performance

## Transportation

Reliability (%)

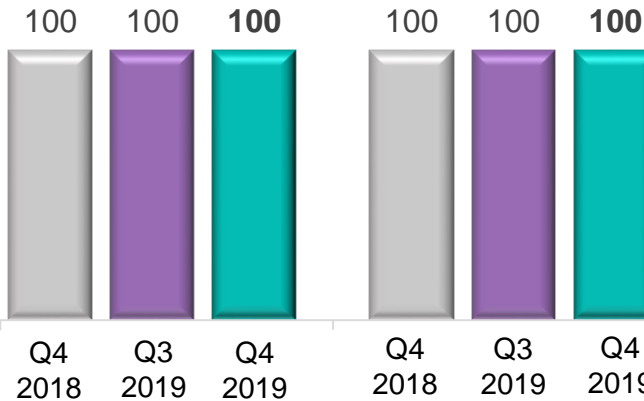


## Regasification

OEE (%)

RGTSU

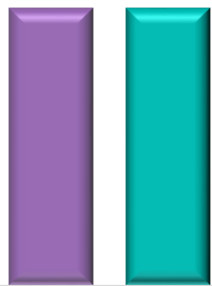
RGTP



**World Class Reliability**  
YTD

**Regasification Delivery** 100 %

99.99 99.99



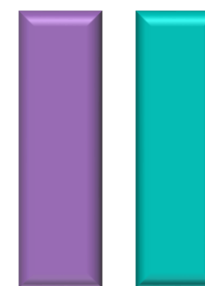
YTD 2018 YTD 2019

100 100



YTD 2018 YTD 2019

100 100



YTD 2018 YTD 2019

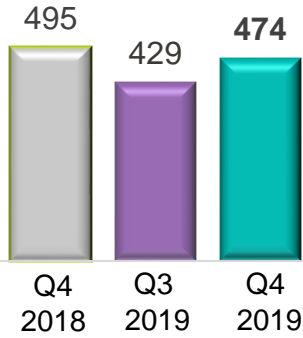
**Cargo received**  
YTD

**LNG Cargoes** 45 cargoes

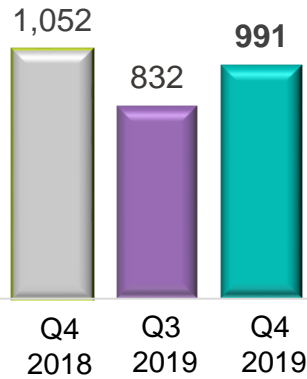
# UTILITIES

Sustained sales volume across all products on the back of customer demand

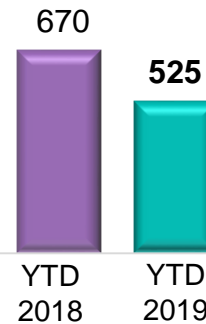
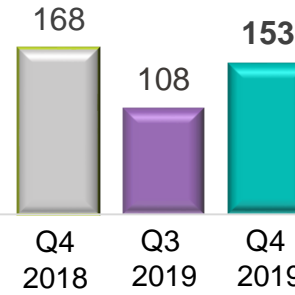
## Electricity GWh



## Steam kMt



## Industrial Gases Mil Nm3



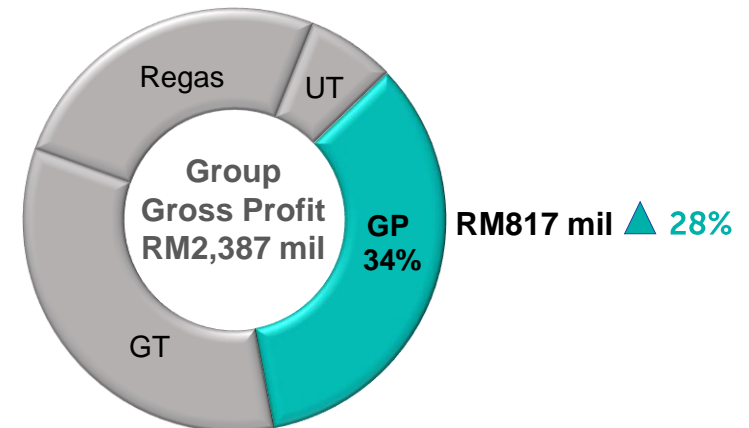
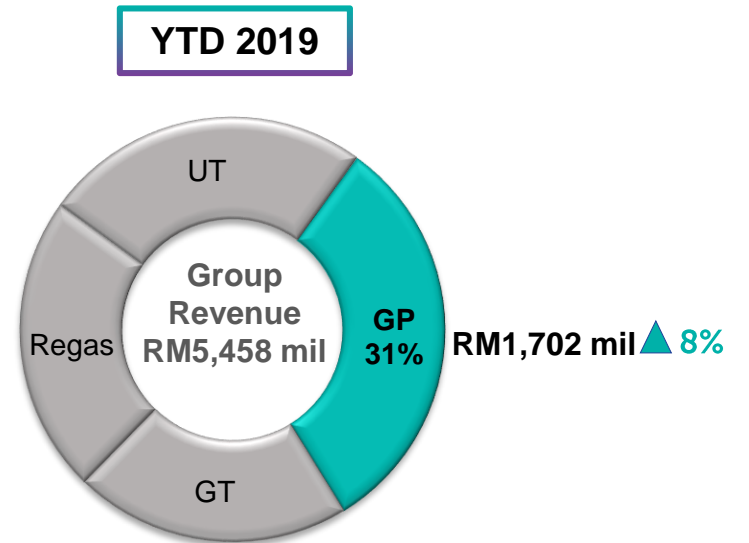
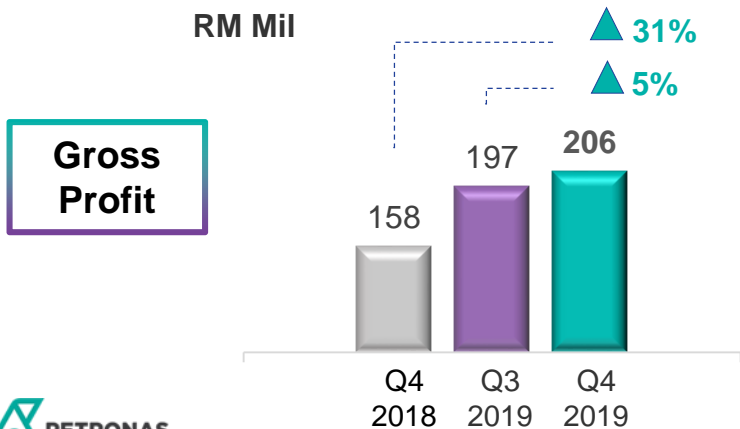
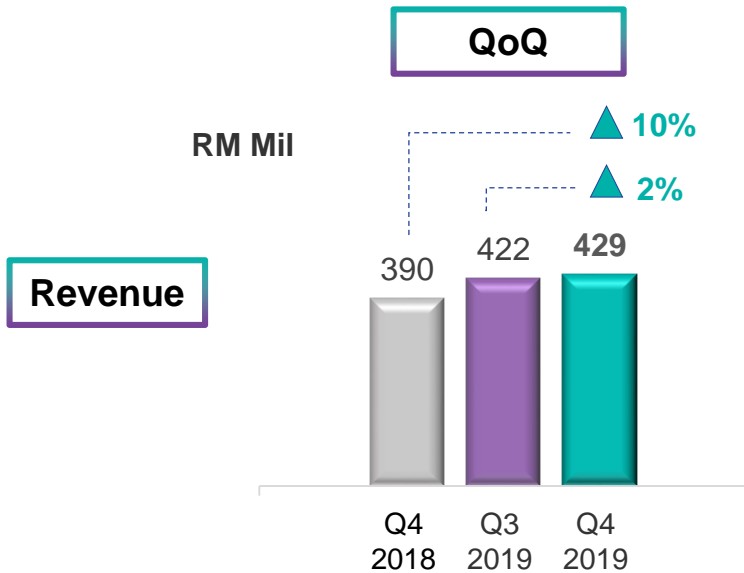
### Product Delivery Reliability YTD

Electricity	100%
Steam	100%
Industrial gases	97%

# FINANCIAL PERFORMANCE

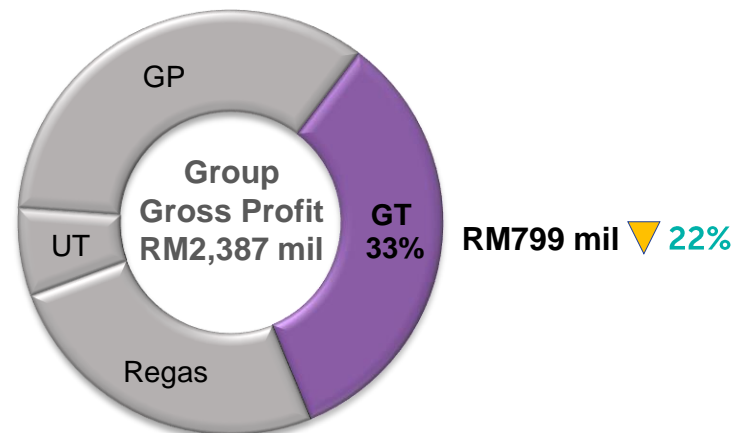
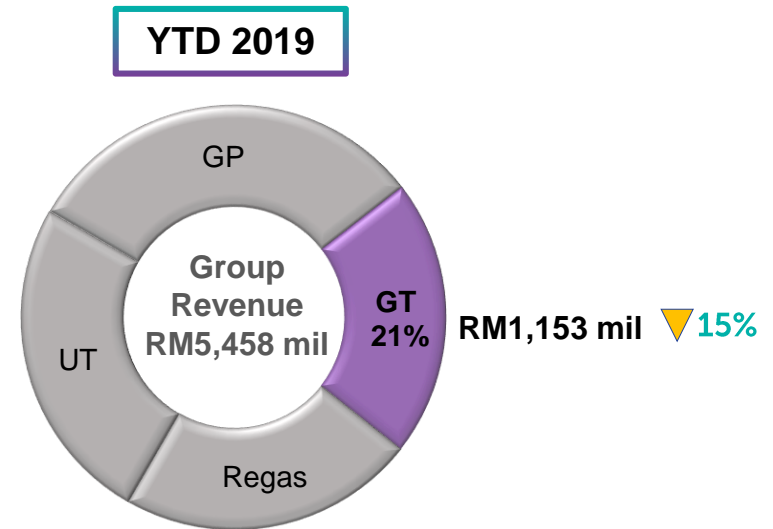
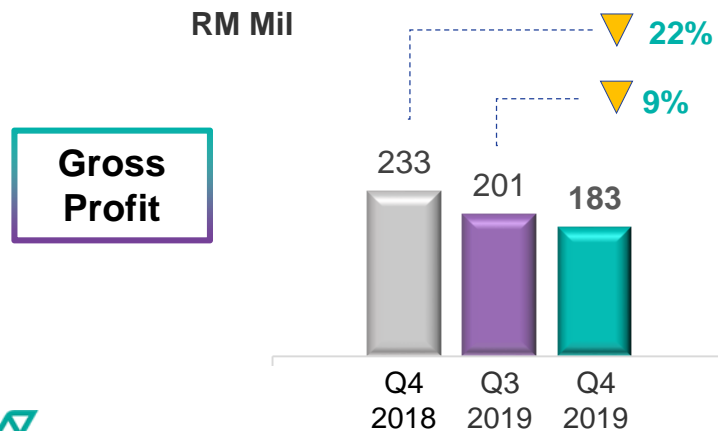
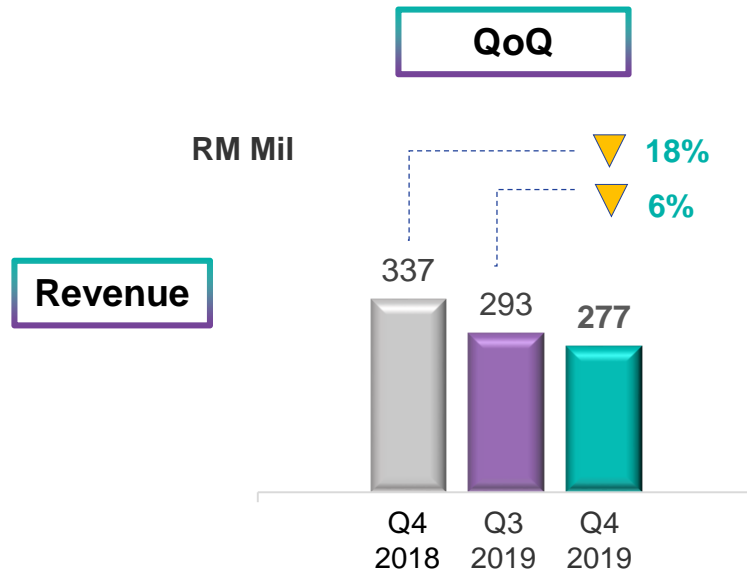
# FINANCIAL: GAS PROCESSING

Higher revenue and gross profit on higher GPA remuneration terms



# FINANCIAL: GAS TRANSPORTATION

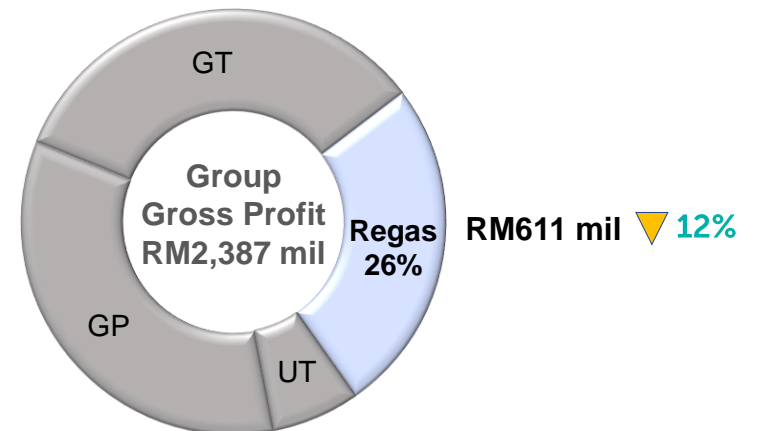
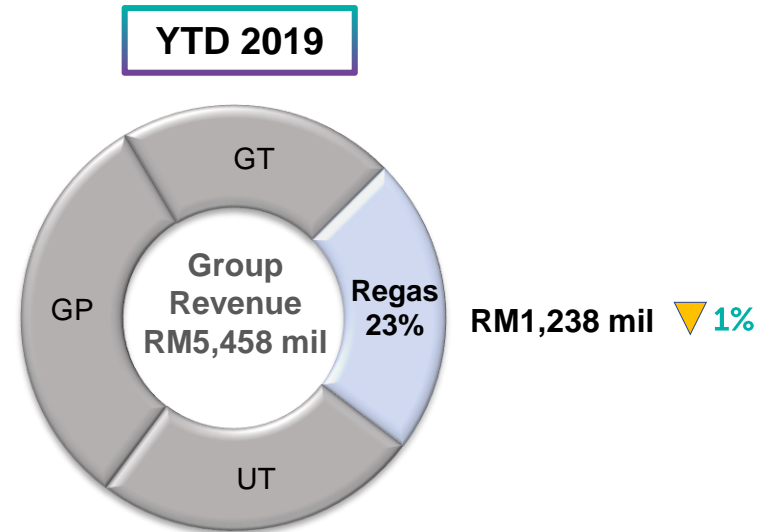
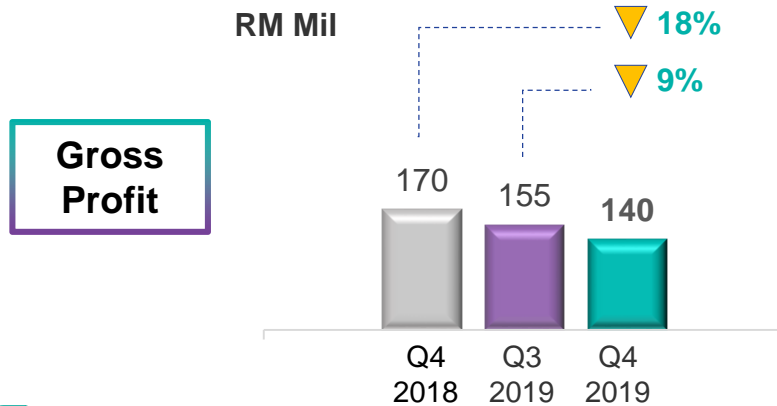
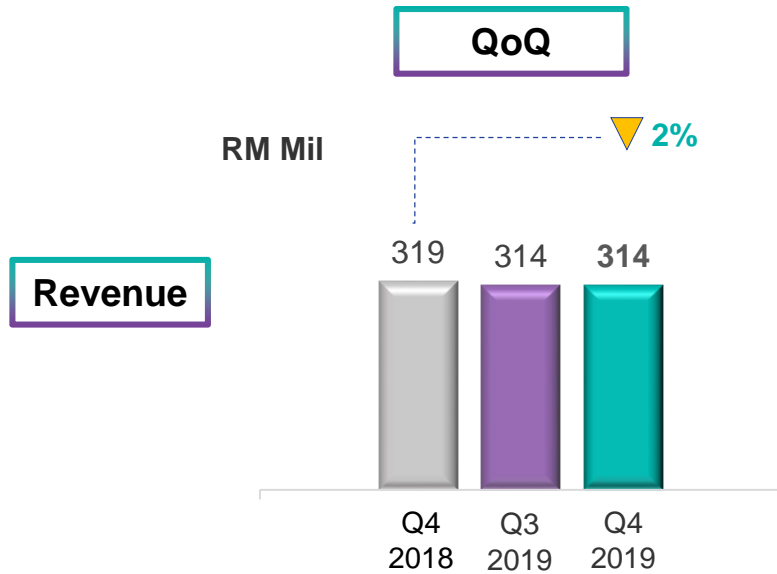
Lower revenue and profit in line with IBR tariffs





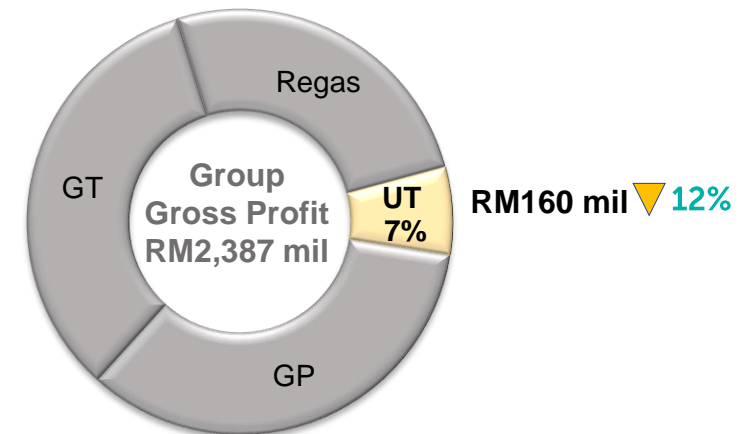
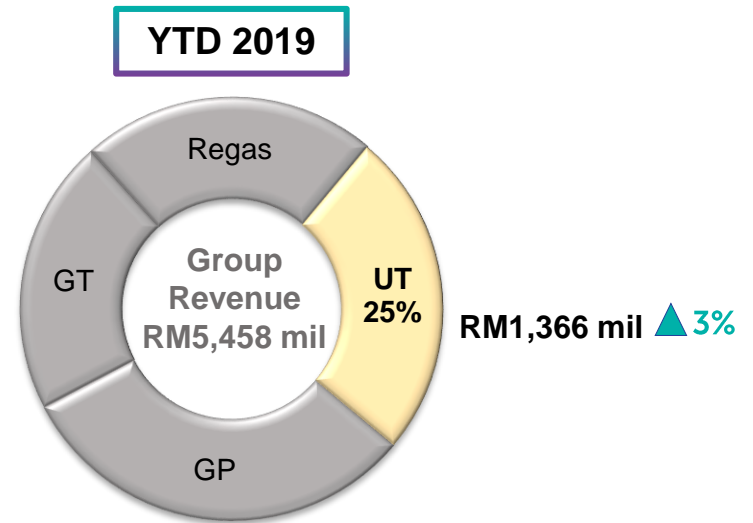
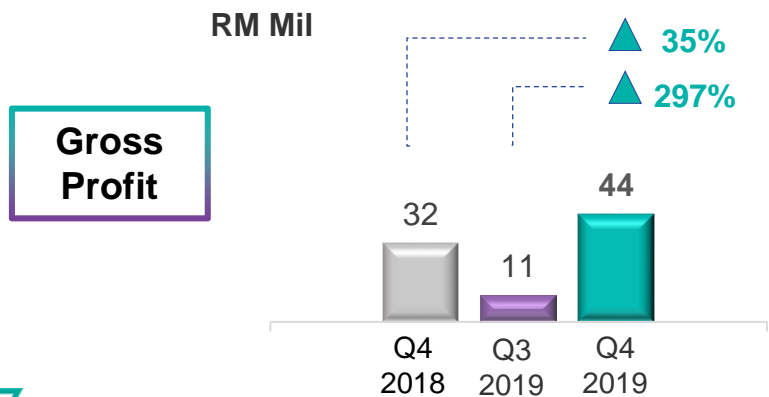
# FINANCIAL: REGASIFICATION

Lower gross profit in line with IBR tariffs



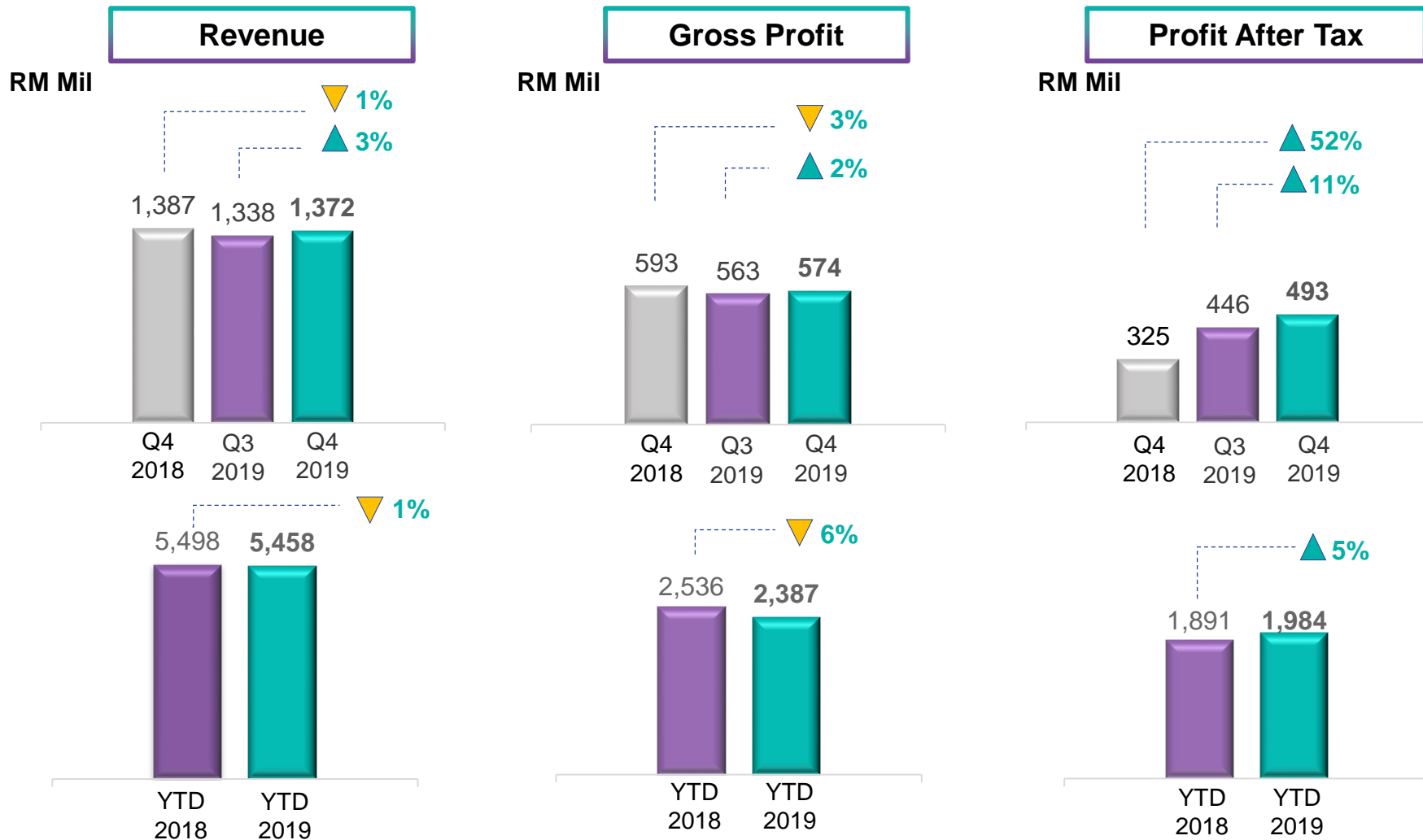
# FINANCIAL: UTILITIES

Higher revenue on the back of higher demand and favourable selling prices



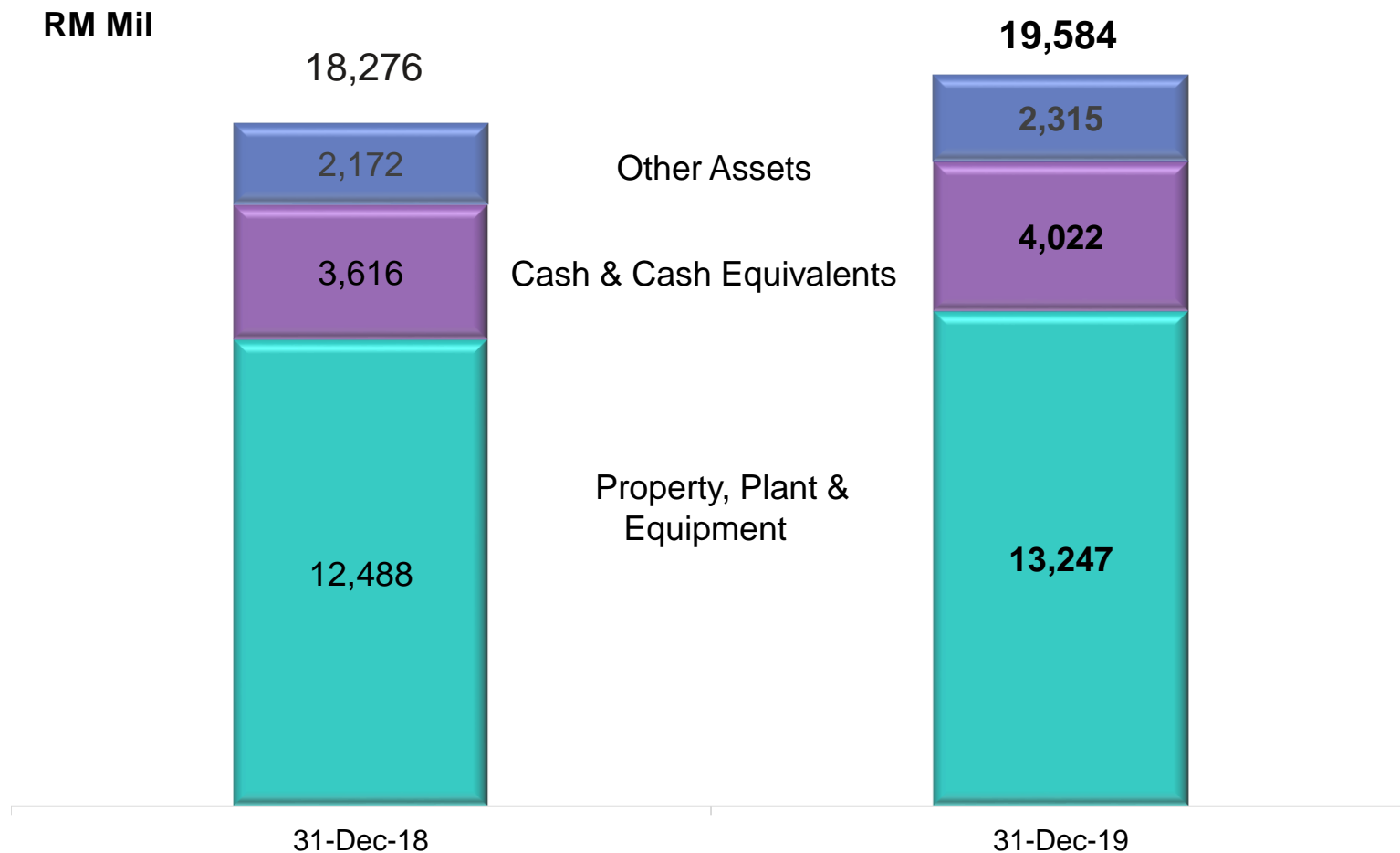
# FINANCIAL: GROUP

Higher revenue from Gas Processing and Utilities offset the lower revenue from Gas Transportation and Regasification



# TOTAL ASSETS

Robust asset base supported by healthy cash balance as well as property, plant and equipment



# DIVIDENDS

## Maximising shareholders return through sustained dividend payments

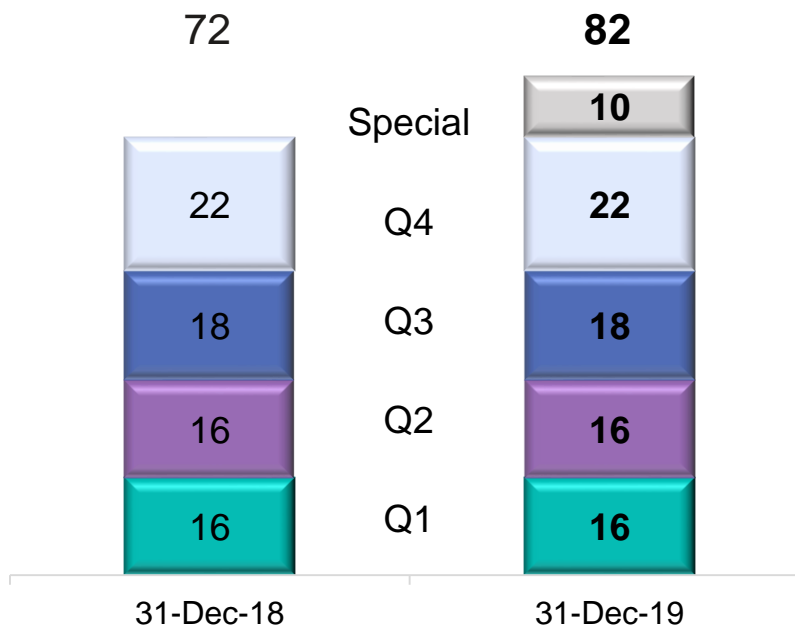
### Dividend Payout Ratio

\*excluding KPSB tax adjustment impact in Q4 2018



### Quarterly Dividend Payment

Dividend per share (sen)



# UPDATES



# UPDATES

## Material Litigation

Kimanis Power Sdn. Bhd. and Sabah Electricity Sdn. Bhd. signed a settlement agreement on 12 February 2020

## Transfer of Sarawak assets to PETROS Gas

PGB's Miri Gas Distribution System (MGDS) and Bintulu Gas Distribution System (BGDS) transferred to PETROS Gas effective 1 January 2020

# Q&A

# Contact Us



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