

## **PETRONAS Gas Berhad Quarterly Results Briefing**

Highlights for the 1<sup>st</sup> Quarter ended 31 March 2017

16 May 2017

© 2017 PETROLIAM NASIONAL BERHAD (PETRONAS)

All rights reserved. No part of this document may be reproduced, stored in a retrieval system or transmitted in any form or by any means (electronic, mechanical, photocopying, recording or otherwise) without the permission of the copyright owner.

# Disclaimer

### Warranties and Exclusion of Liability

PETRONAS Gas Berhad (PGB), its subsidiaries and related corporations confirm that reasonable care has been taken in ensuring the accuracy and correctness of information, statements, text, articles, data, images and other materials contained and appearing in this presentation and the associated slides (hereinafter referred to as "the MATERIALS"). Accordingly PGB, its subsidiaries and related corporations and its or their directors, officers, employees, agents and advisers (hereinafter referred to as "We") represent that, to the best of our knowledge and belief that the MATERIALS which are owned and directly related to us therein are accurate, correct and true.

The MATERIALS is not exhaustive. We do not assume any obligation to add, delete or make any changes to the MATERIALS. However, we may do so, if we feel necessary, without prior notice.

We expressly disclaim all liabilities whatsoever for any direct, indirect, special or consequential loss or damages howsoever resulting directly or indirectly from the access to or the use of this MATERIALS and the reliance on the MATERIALS. You should rely on your own evaluation and assessment of the MATERIALS in order to arrive at any decision. Any decision made by you based on the MATERIALS is your sole responsibility.

The MATERIALS may also contain information provided by third parties and we make no representation or warranty regarding the accuracy, reliability, truth and completeness of the said third parties' information.

In no event would the MATERIALS constitute or be deemed to constitute an invitation to invest in PGB, its subsidiaries and related corporations or an invitation by PGB, its subsidiaries and related corporations to enter into a contract with you.

#### Forward Looking Statements and Associated Risks

The MATERIALS and related discussions today, including but not limited to those regarding the gas processing, gas transportation, utilities and regasification environment, plant turnaround activity and costs, operational risk, increase in turnaround activity and impact on production, future capital expenditures in general, generation of future receivables, sales to customers, cash flows, costs, cost savings, debt, demand, disposals, dividends, earnings, efficiency, gearing, growth, strategy, trends, reserves and productivity together with statements that contain words such as "believe", "plan", "expect" and "anticipate" and similar expressions thereof, may constitute forward looking statements.

Such forward looking statements are subject to certain risks and uncertainties, including but not limited to, the economic situation in Malaysia, increases in regulatory burdens in Malaysia, levies or taxes in Malaysia, and changes in prices or demand for utilities and services provided by us as a result of competitive actions or economic factors. Such forward looking statements are also subject to the risks of increased and performance by third parties in accordance with contractual terms and specifications.

Should one or more of these uncertainties or risks, among others, materialise, actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed, and anticipated improvements in capacity or performance may not be fully realised. Although we believe that the expectations of management as reflected by such forward looking statements are reasonable based on information currently available, no assurances can be given that such expectations will prove to have been correct. Accordingly, you are cautioned not to place undue reliance on the forward looking statements. We undertake no obligation to update or revise any of them, irrespective of possible new information, future events or otherwise.

The Materials are strictly confidential and must not be copied, reproduced, distributed, summarised, disclosed, referred or passed to others at any time without the produced written consent of PGB.

#### @2017 PETRONAS Gas Berhad

# Agenda

- Welcoming Remarks
- Opening Remarks
- Presentation
- Q & A

## **PGB Management**



Managing Director/ **Chief Executive Officer**  **Chief Financial Officer** 

**Harris Harun Head Investor Relations** 

# **Content Outline**





## **Key Highlights for Q1 FY2017**

### **1** No Par Value Regime

- Companies Act 2016 (CA 2016) became effective 31 January 2017.
- Under CA 2016, Company's shares no longer have par value and the share premium account has become part of the company's share capital. However, the Company is given 24 months to finalise the utilisation of this share premium account.
- Currently, there is no impact on the number of shares in issue or the relative entitlement of any of the members.

## **Key Highlights for Q1 FY2017**

2

### **Performance Based Structure Income**

- PGB has exceeded the OEE target for plant liquid extraction performance.
- Achieved PBS income (Q1 FY2017: 3 months)





## **Key Highlights for Q1 FY2017**

### 3

### **Revision of Fuel Gas Tariff**

- Upwards revision of fuel gas tariff by RM1.50/mmbtu effective 1 Jan 2017 and 1 July 2016 respectively.
- No significant impact to the results as the increase in price is passed through to utilities customers.

	Price	Initial	1 Jan 14	1 Mar 15	1 July 15	1 Jan 16	1 July 16	1 Jan 17
(	Fuel gas (RM/mmbtu)	13.70	15.20	15.20	16.70	18.20	19.70	21.20

# **Content Outline**





#### **Key Financial Highlights for Q1 FY2017**









(1%)

12,061.1

11,966.7

31 Dec 16

#### **Revenue for Q1 FY2017**



#### Q1 FY2017 vs. Q1 FY2016 (Corresponding)

- Higher UT revenue in line with higher offtake from customers coupled with upward revision of fuel gas price effective 1 January 2017 and 1 July 2016 respectively.
- Higher RGT revenue attributed to higher storage fees following weakening of RM against USD.

#### Q1 FY2017 vs. Q4 FY2016 (Preceding)

- Higher RGT revenue due to pass through of downward revision of FSU OPEX charter hire rate to customer in preceding quarter.
- **Higher** UT revenue due to higher offtake by customers.
- Higher PBS income.

Regasification

#### **Gross Profit for Q1 FY2017**



#### Profit After Tax (PAT) for Q1 FY2017

**RM Million** 



#### Q1 FY2017 vs. Q1 FY2016 (Corresponding)

- Higher share of PAT from associate and JV coupled with higher other income from interest income on fund investment placement, internal gas consumption incentive and operation & maintenance fees.
- Lower tax expense due to higher utilisation of UT tax incentives.

#### GP Q1 FY2017 vs. Q4 FY2016 (Preceding)

• **Higher** tax due to adjustment in preceding quarter on prior years over provision of tax expense.

### Shareholders' Fund and Cash & Cash Equivalents

- Stronger shareholders' fund on the back of stable profit for the quarter.
- Sufficient cash from operations for dividends payment and financing BAU CAPEX.

**RM Million** 



# **Content Outline**





## **Major Project Updates**

### ) RGTP, ASU & PGPP

Our projects supporting development of Pengerang Integrated Complex are on track and progressing well

### LNG Regasification Terminal Pengerang (RGTP)



Overall **progress 86%** as at 31 Mar 17

Target Commissioning **Q4 FY2017** 

### Pengerang Gas Pipeline (PGPP)

Overall **progress 96%** as at 31 Mar 17

Target Commissioning Q2 FY2017



### Air Separation Unit Pengerang (ASU)



- Overall progress 27% as at 31 Mar 17
- > Target Commissioning **Q4 FY2018**



#### For further enquiries please contact us at

#### Address :

PETRONAS Gas Berhad Level 51, Tower 1, PETRONAS Twin Towers KUALA LUMPUR CITY CENTRE, 50088 KUALA LUMPUR, MALAYSIA Fax : +603 2331 6992 Email : ir.petronasgas@petronas.com.my Website :www.petronasgas.com

Harris Harun Head, Investor Relations Tel: +603 2331 5260



# Thank you www.petronasgas.com

# **Questions & Answer**