



PETRONAS

PETRONAS Gas Berhad

Quarterly Results Briefing

Highlights for the 4th Quarter ended 31 December 2015

25 February 2016

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Agenda

- Welcoming Remarks
- Opening Remarks
- Presentation
- Q & A

PGB Management



Yusa' bin Hassan
Managing
Director/Chief
Executive
Officer



Aida Aziza
binti Mohd
Jamaludin
Head
Finance



Harris bin Harun
Head
Investor Relations

Key Highlights

Upward revision of fuel gas tariff by RM1.50/mmbtu

- Effective 1 July 2015 from RM15.20/mmbtu to RM16.70/mmbtu.
- The higher cost was passed through to all utilities customers except electricity. There is no impact to Gas Processing and Transportation segments as fuel gas costs are free for utilisation within Agreed Operating Parameters.

High unrealised foreign exchange (forex) loss arising from reporting translation on RGTSU finance lease liabilities totalling RM199.9M

- This was resulted from severe weakening of MYR against USD during the year. No significant impact on actual lease payment as it is a pass-through charges to the customer.

Reimbursement for RGTLD regasification terminal project cost

- On 18 March 2015, PGB received RM56.2M from PETRONAS being reimbursement for the cost incurred of intended LNG Regasification terminal project in Lahad Datu, Sabah in view of the prolonged uncertainty of the project.

Continuous tax exemption enjoyed by Utilities segment

- Utilities segment continues to enjoy tax exemption for a period of five years from its first statutory business income starting from FY2014.

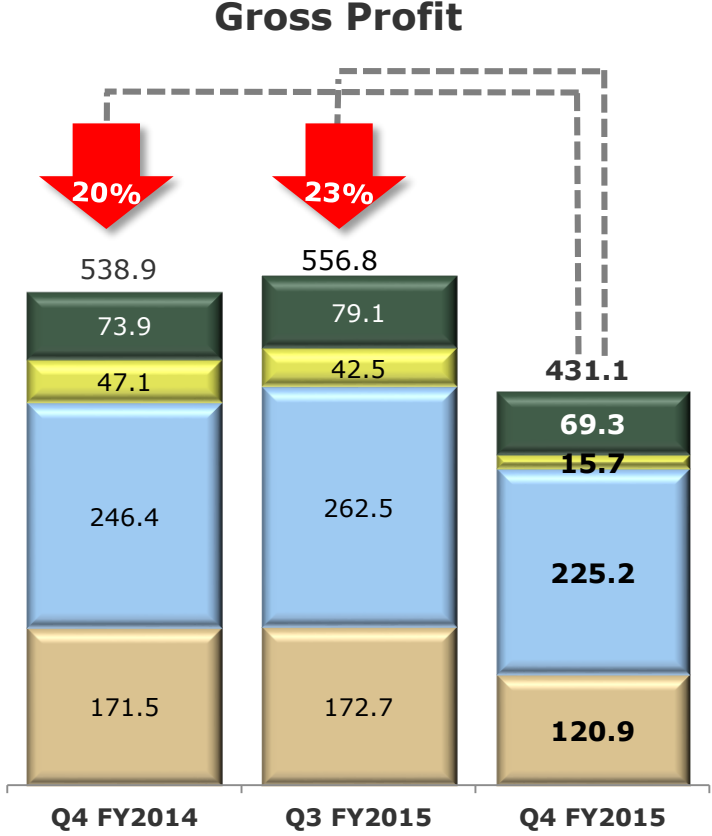
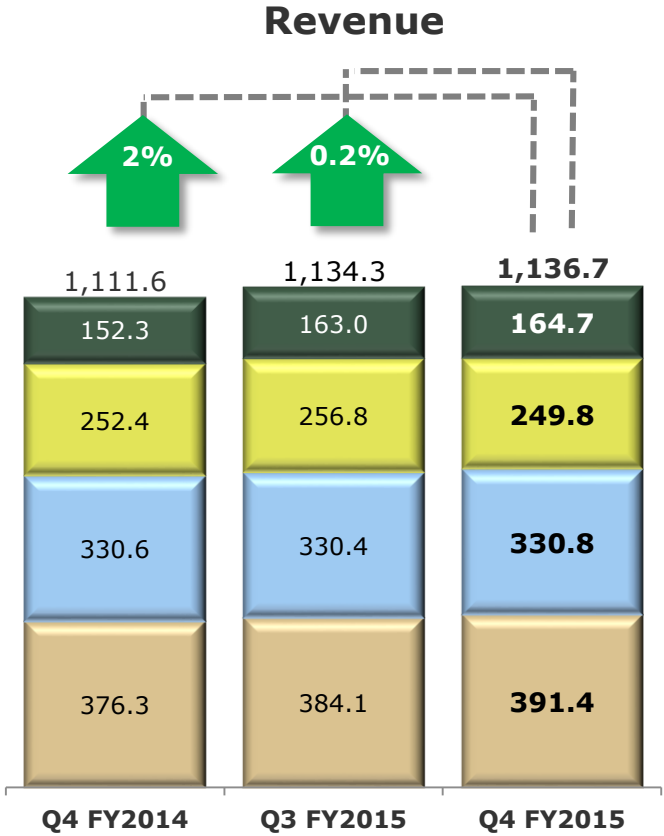
Recognition of tax incentives

- PGB had recognised tax incentives amounting to RM443.1M upon completion of the overall Plant Rejuvenation and Revamp project in FY2015.

Key Highlights (Quarter Corresponding & Preceding)

Lower Gross Profit due to higher spending on assets integrity despite steady Revenue.

RM million



- Regasification Business
- Gas Transportation Business
- Utilities Business
- Gas Processing Business

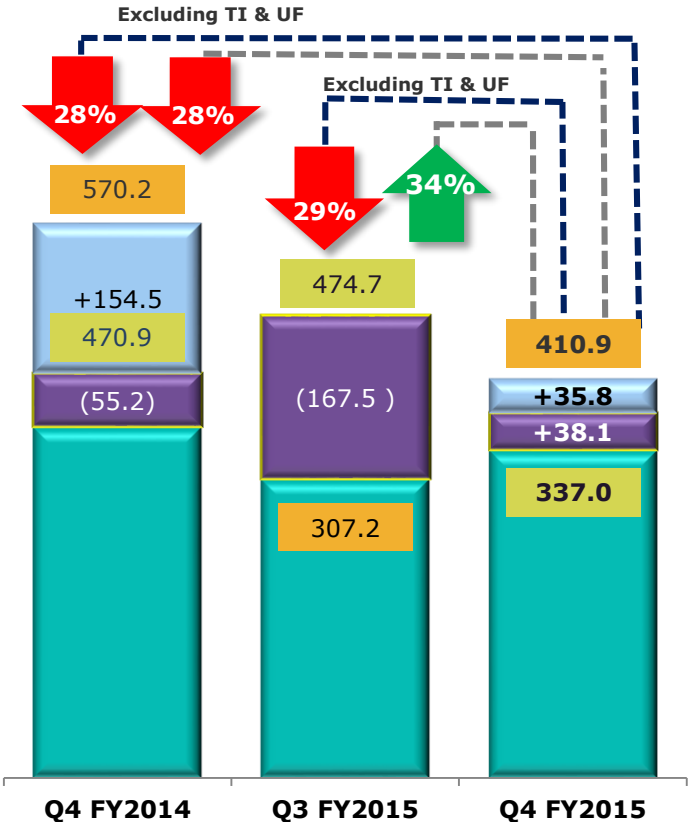
	Q4 FY14	Q3 FY15	Q4 FY15	Q4 FY15 vs Q4 FY14	Q4 FY15 vs Q3 FY15
Gross Profit Margin (%)	48	49	38	↓ 10%	↓ 11%

Key Highlights (Quarter Corresponding & Preceding)

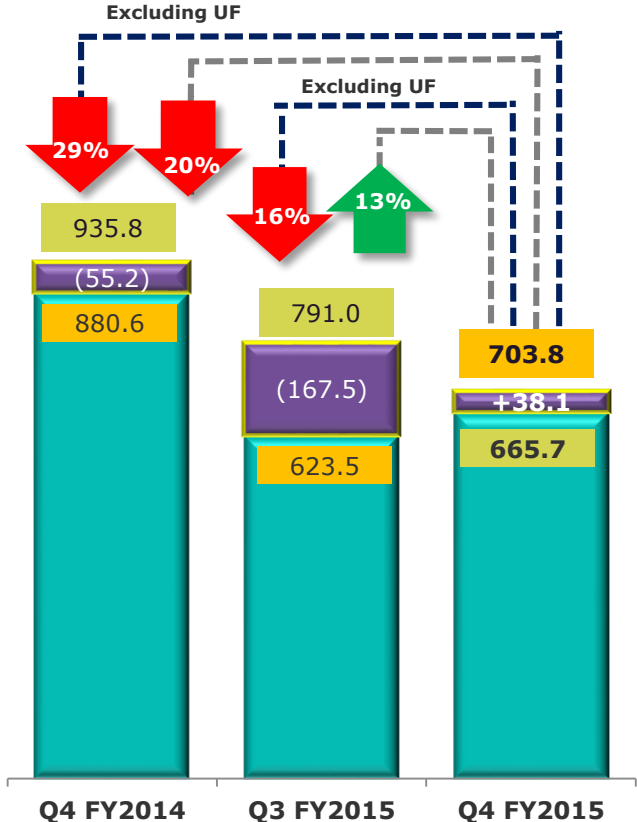
Lower performance on normalised basis mainly due to higher operating cost

RM million

Profit After Tax



EBITDA



- Unrealised forex (UF)
 - Tax incentives (TI)
 - Actual results
 - Normalised results (excluding TI and UF)
 - Excluding TI and UF
- EBITDA: Earnings Before Interest, Taxes, Depreciation and Amortisation

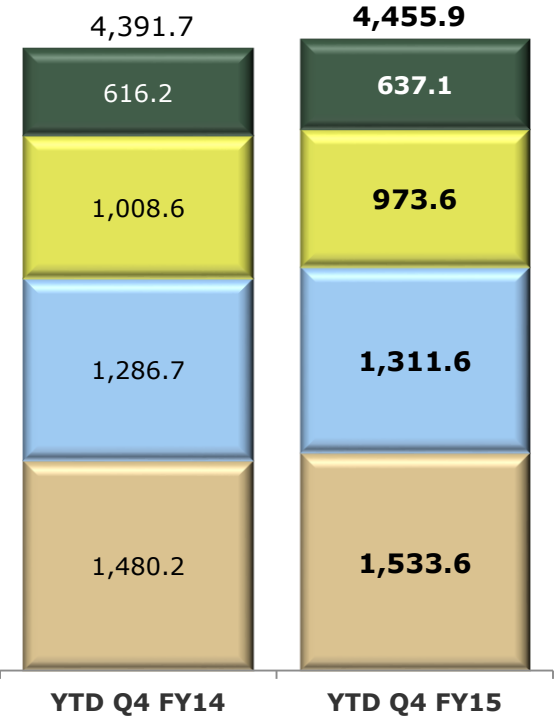
	Q4 FY14	Q3 FY15	Q4 FY15	Q4 FY15 vs Q4 FY14	Q4 FY15 vs Q3 FY15
EPS (sen)	28.87	15.41	20.95	27%	36%
EPS (sen), excl TI & UF	23.85	23.88	17.21	28%	28%

Key Highlights (Year-to-date)

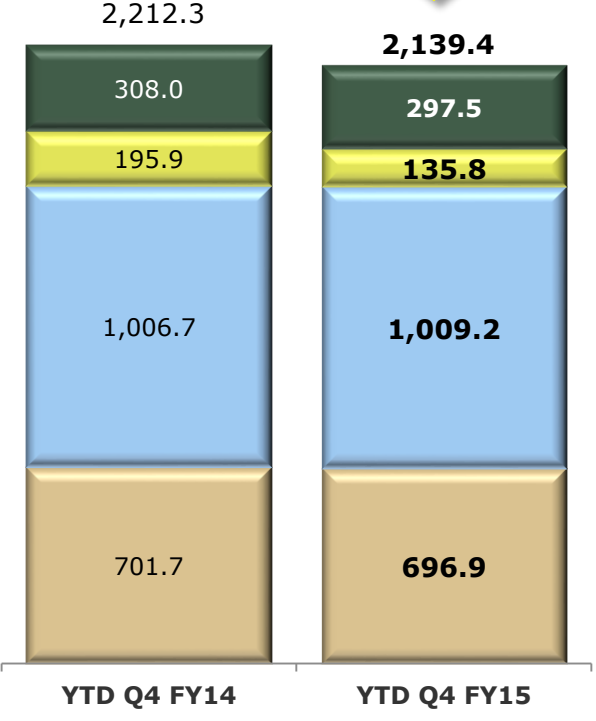
Sustainable performance for the FY2015 supported by Gas Processing and Gas Transportation Businesses.

RM million

Revenue



Gross Profit



- Regasification Business
- Gas Transportation Business
- Utilities Business
- Gas Processing Business

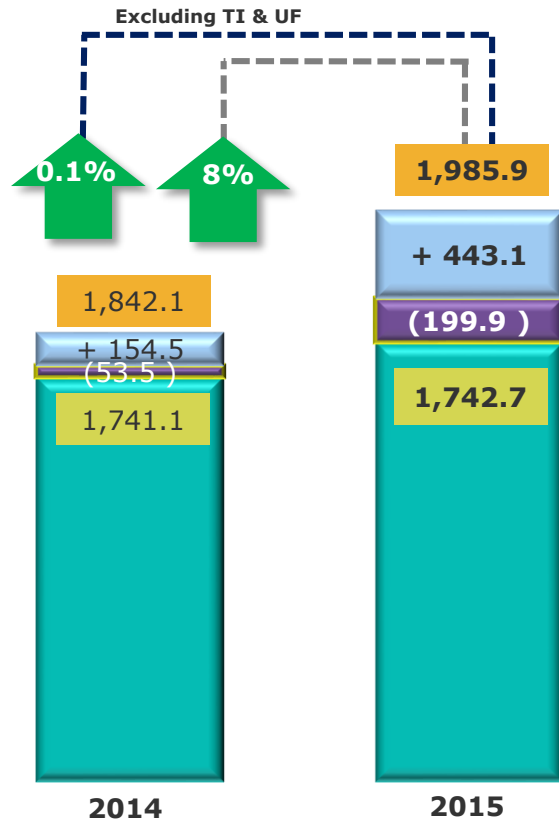
	YTD Q4 FY14	YTD Q4 FY15	YTD Q4 FY15 vs YTD Q4 FY14
Gross Profit Margin (%)	50	48	2%

Key Highlights (Year-to-date)

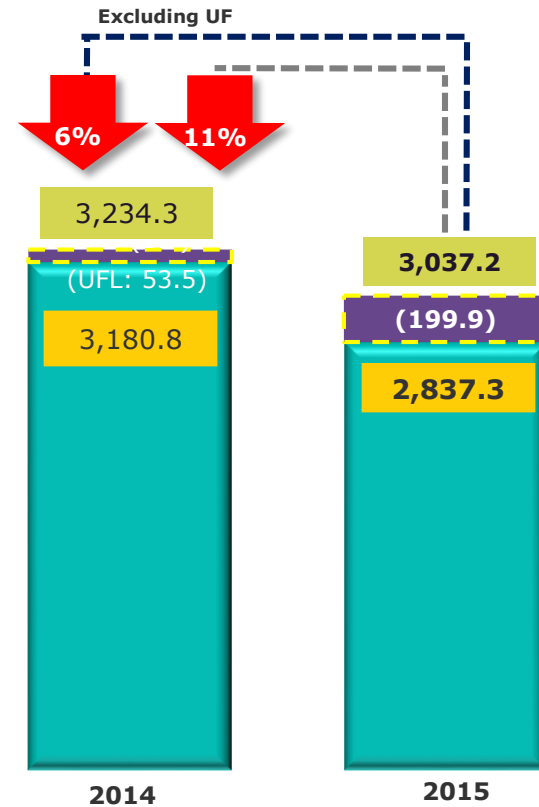
Sustainable performance for the FY2015 supported by Gas Processing and Gas Transportation Businesses.






RM million



Profit After Tax



EBITDA



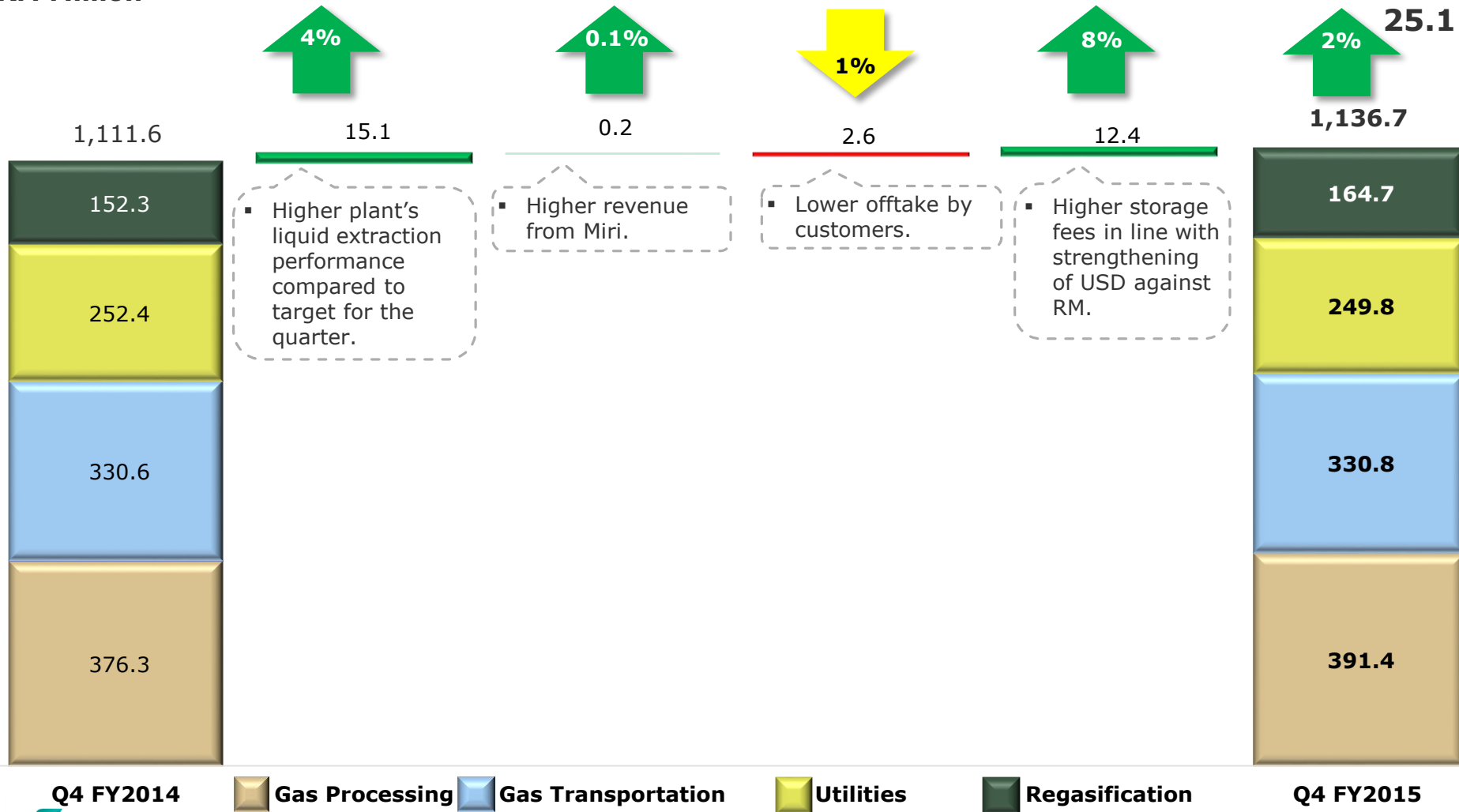
-  Unrealised forex (UF)
 -  Tax incentives (TI)
 -  Actual results
 -  Normalised results (excluding TI and UF)
 -  Excluding TI and UF
- EBITDA Earnings Before Interest, Taxes, Depreciation and Amortisation

	YTD Q4 FY14	YTD Q4 FY15	YTD Q4 FY15 vs YTD Q4 FY14
EPS (sen)	93.15	100.44	 8%
EPS (sen), excl TI & UF	88.05	88.15	 2%

Segmental Performance – Revenue

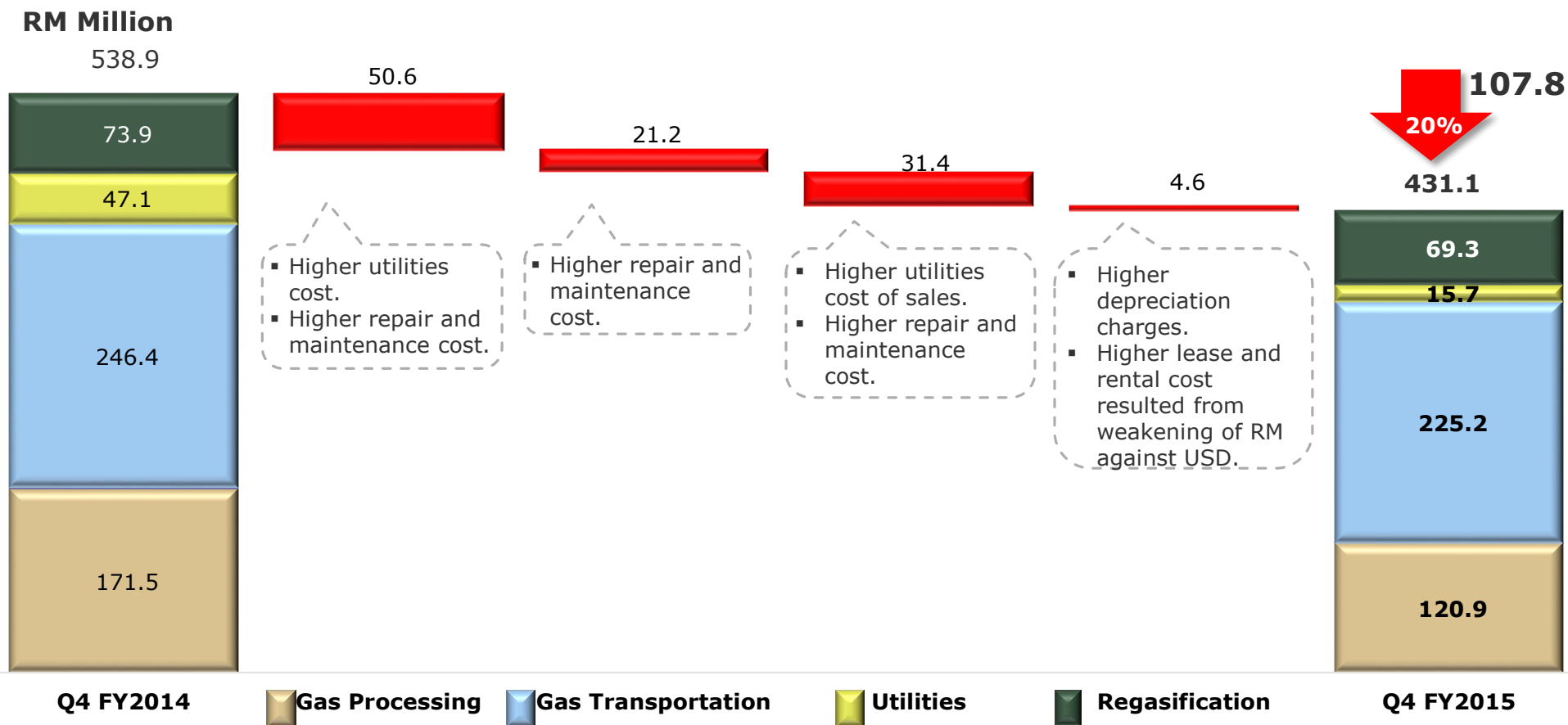
Higher revenue by 2% mainly contributed by higher Gas Processing revenue in line with higher plant's liquid extraction performance during the quarter.

RM Million



Segmental Performance - Results

GP was lower by 20% mainly due to lower contribution by all business segments due to higher operating cost during the quarter.



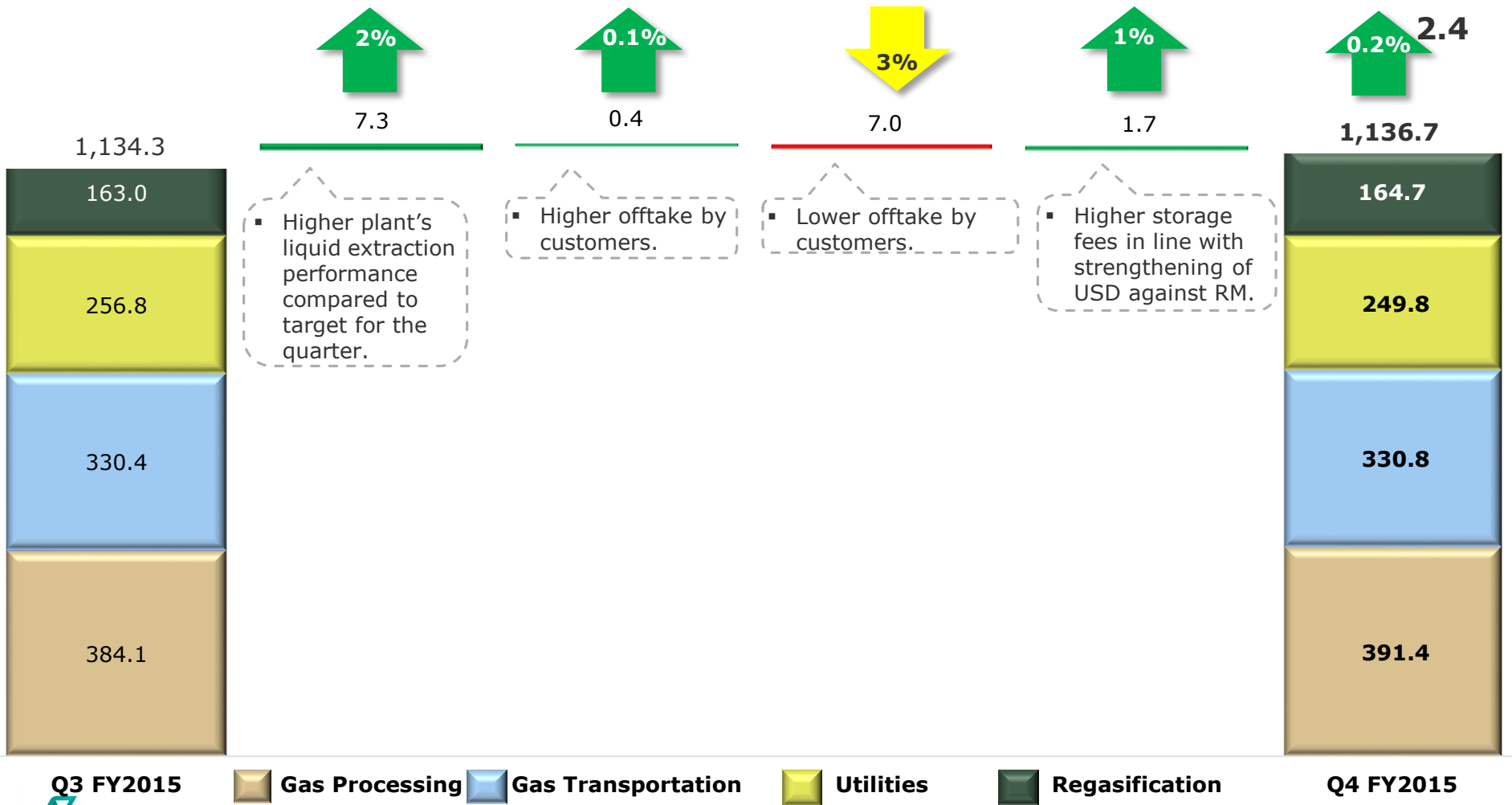
RM Million	Gas Processing			Gas Transportation			Utilities			Regasification		
	Q4 FY2015	Q4 FY2014	%	Q4 FY2015	Q4 FY2014	%	Q4 FY2015	Q4 FY2014	%	Q4 FY2015	Q4 FY2014	%
Revenue	391.4	376.3	4.0	330.8	330.6	0.1	249.8	252.4	(1.0)	164.7	152.3	8.1
Cost of Revenue	270.5	204.8	(32.1)	105.6	84.2	(25.4)	234.1	205.3	(14.0)	95.4	78.4	(21.7)
Gross Profit	120.9	171.5	(29.5)	225.2	246.4	(8.6)	15.7	47.1	(66.7)	69.3	73.9	(6.2)
GP Margin	30.9%	45.6%	(14.7)	68.1%	74.5%	(6.5)	6.3%	18.7%	(12.4)	42.1%	48.5%	(6.4)

Segmental Performance - Revenue

Q4 FY15 vs. Q3 FY15

Revenue was marginally higher by RM2.4M mainly contributed by higher performance by Gas Processing and Regasification segments, partially offset by Utilities segment.

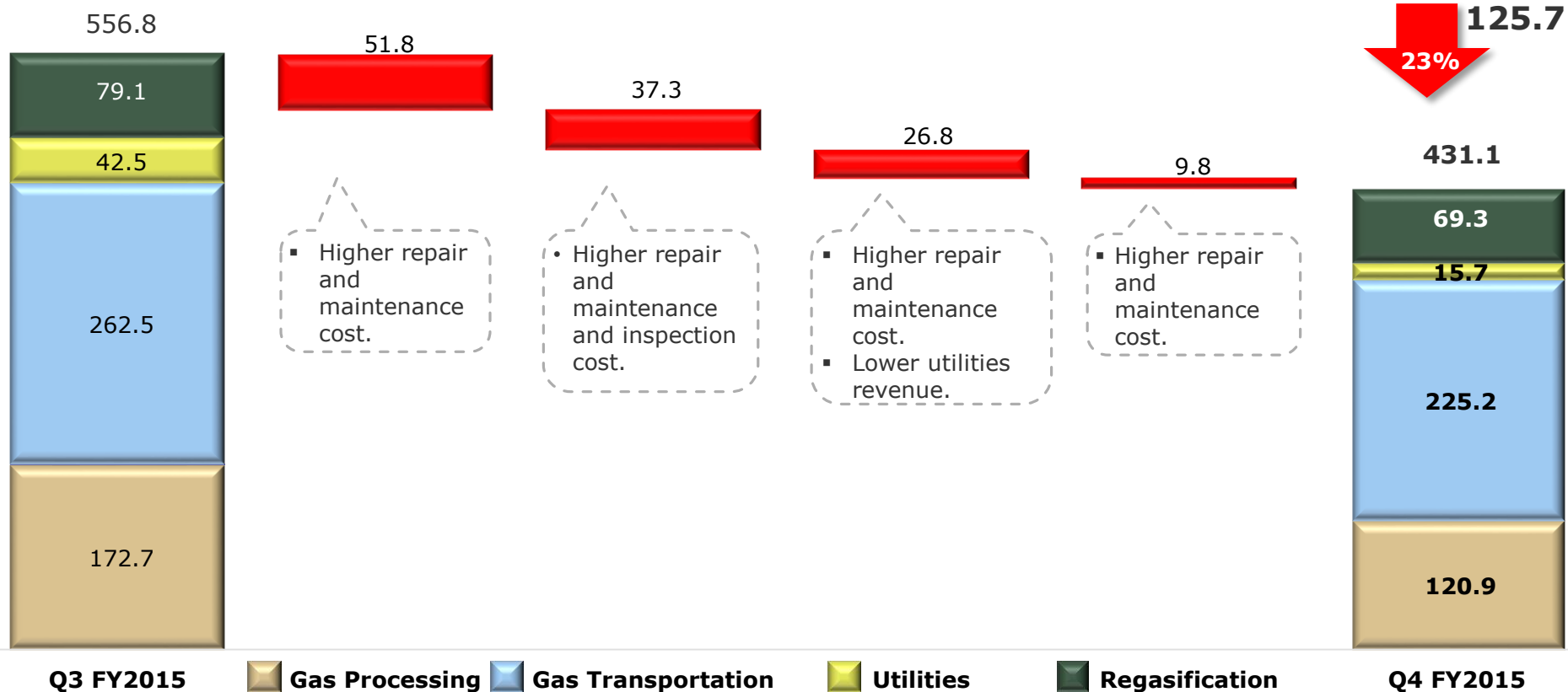
RM Million



Segmental Performance - Results

GP was lower by 23% against preceding quarter mainly due to lower contribution from all business segment.

RM Million

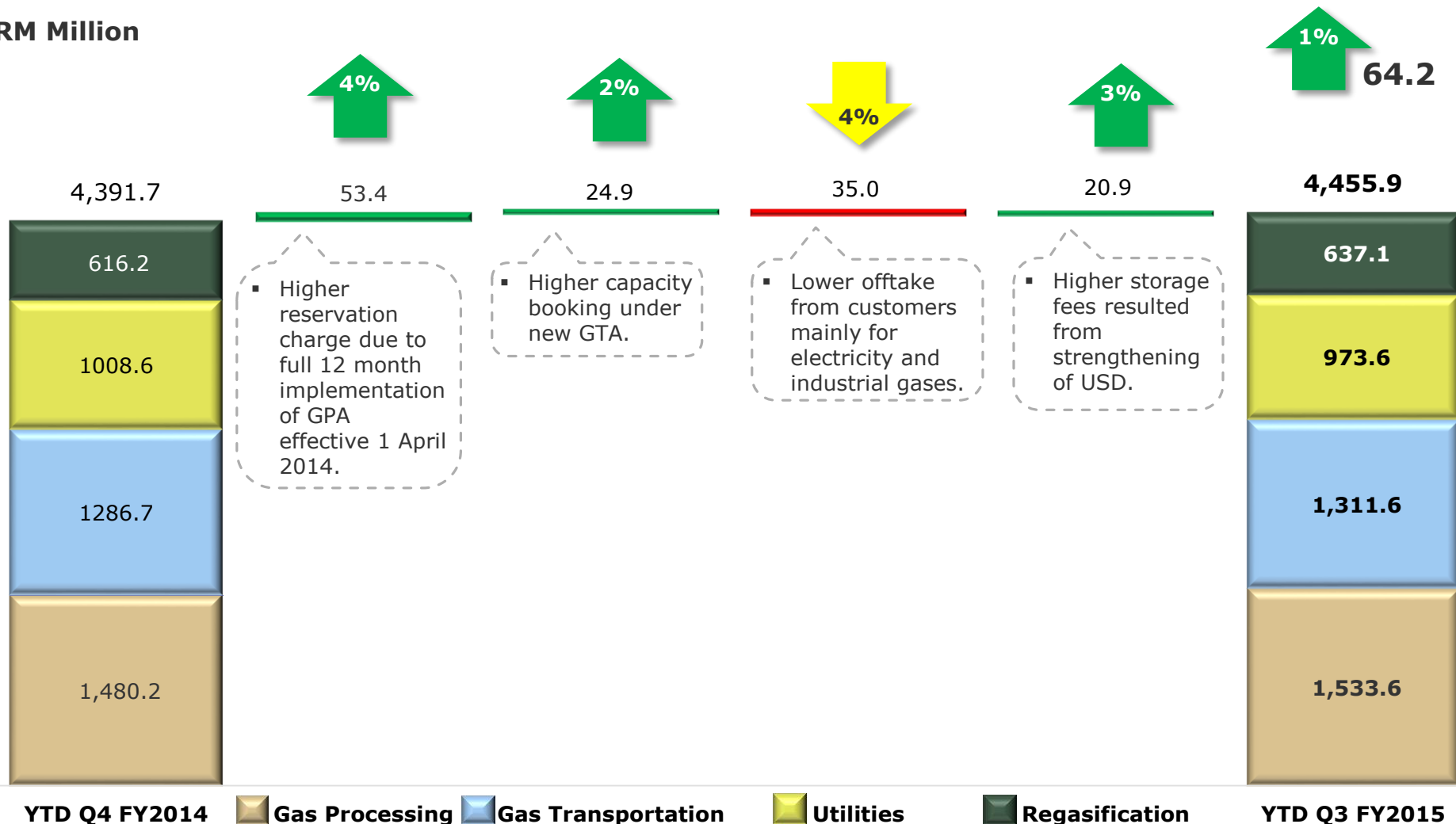


RM Million	Gas Processing			Gas Transportation			Utilities			Regasification		
	Q4 FY2015	Q3 FY2015	%	Q4 FY2015	Q3 FY2015	%	Q4 FY2015	Q3 FY2015	%	Q4 FY2015	Q3 FY2015	%
Revenue	391.4	384.1	1.9	330.8	330.4	0.1	249.8	256.8	(2.7)	164.7	163.0	1.0
Cost of Revenue	270.5	211.4	(28.0)	105.6	67.9	(55.5)	234.1	214.3	(9.2)	95.4	83.9	(13.7)
Gross Profit	120.9	172.7	(30.0)	225.2	262.5	(14.2)	15.7	42.5	(63.1)	69.3	79.1	(12.4)
GP Margin	30.9%	45.0%	(14.1)	68.1%	79.4%	(11.4)	6.3%	16.5%	(10.3)	42.1%	48.5%	(6.5)

Segmental Performance - Revenue

Higher revenue by 1% primarily contributed by Gas Processing, Gas Transportation and Regasification segments.

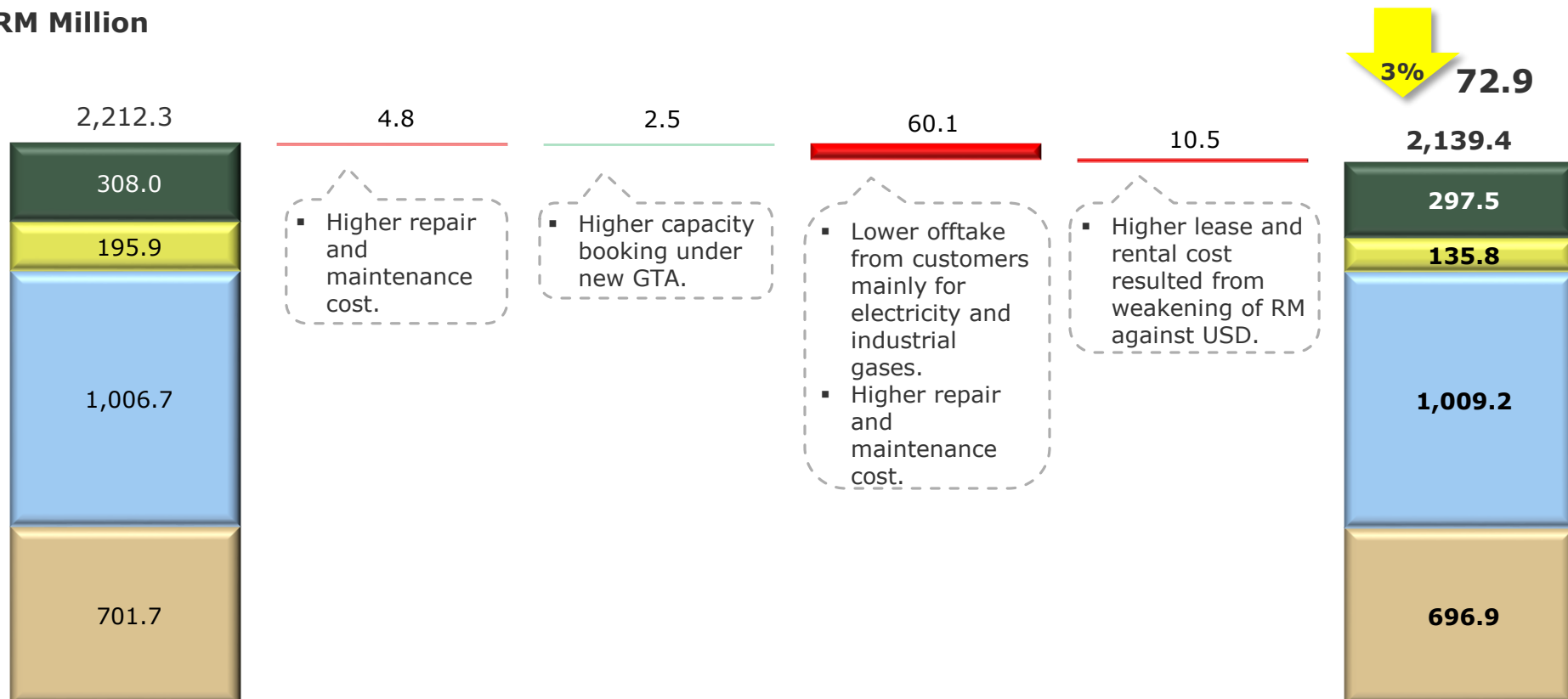
RM Million



Segmental Performance - Results

GP was lower by 3% mainly attributed to lower Utilities and Regasification segments performance.

RM Million



YTD Q4 FY2014



Gas Processing



Gas Transportation



Utilities



Regasification

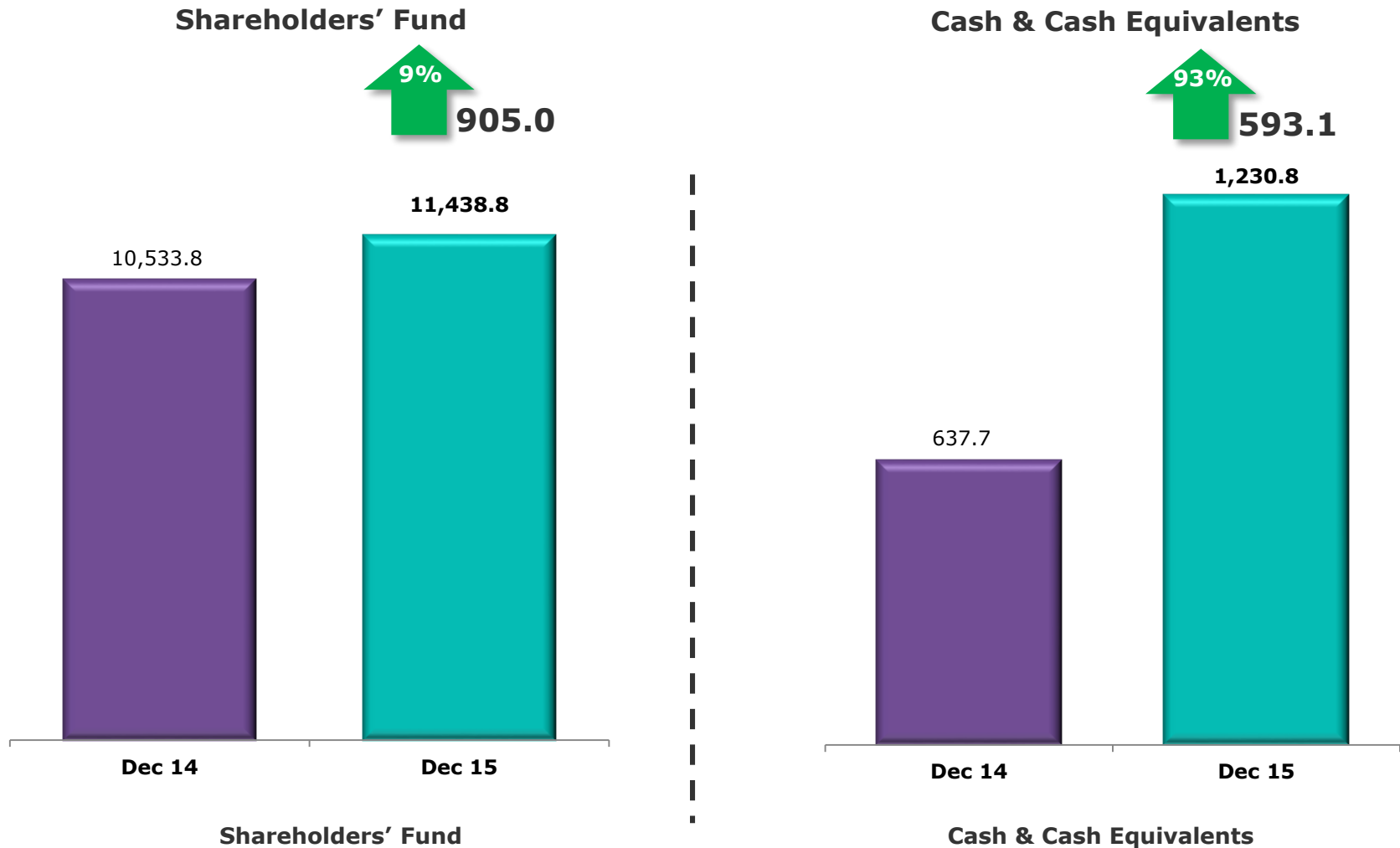
YTD Q4 FY2015

RM Million	Gas Processing			Gas Transportation			Utilities			Regasification		
	Q4 FY2015	Q4 FY2014	%	Q4 FY2015	Q4 FY2014	%	Q4 FY2015	Q4 FY2014	%	Q4 FY2015	Q4 FY2014	%
Revenue	1,533.6	1,480.2	3.6	1,311.6	1,286.7	1.9	973.6	1,008.6	(3.5)	637.1	616.2	3.4
Cost of Revenue	836.7	778.5	(7.5)	302.4	280.0	(8.0)	837.8	812.7	(3.1)	339.6	308.2	(10.2)
Gross Profit	696.9	701.7	(0.7)	1,009.2	1,006.7	0.2	135.8	195.9	(30.7)	297.5	308.0	(3.4)
GP Margin	45.4%	47.4%	(2.0)	76.9%	78.2%	(1.3)	13.9%	19.4%	(5.5)	46.7%	50.0%	(3.3)

Shareholders Fund and Cash & Cash Equivalents

Stronger shareholders' fund on the back of higher profit for the year offset by dividends paid to shareholders.
Higher cash & cash equivalents mainly due to lower dividends paid arising from implementation of quarterly dividend payment beginning Q3 FY2014 and tax payment.

RM Million





For further enquiries please contact us at:
PETRONAS Gas Berhad
Level 51, Tower 1, PETRONAS Twin Towers
KUALA LUMPUR CITY CENTRE,
50088 KUALA LUMPUR, MALAYSIA

Fax: +603 2331 6992
ir.petronasgas@petronas.com.my
www.petronasgas.com

Harris Harun, Head, Investor Relations
Tel: +603 2331 5260



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Thank you

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Questions & Answer