## PETRONAS Group Financial Results Announcement

Q1 2022

**Delivering Value for Our Collective Progress** 

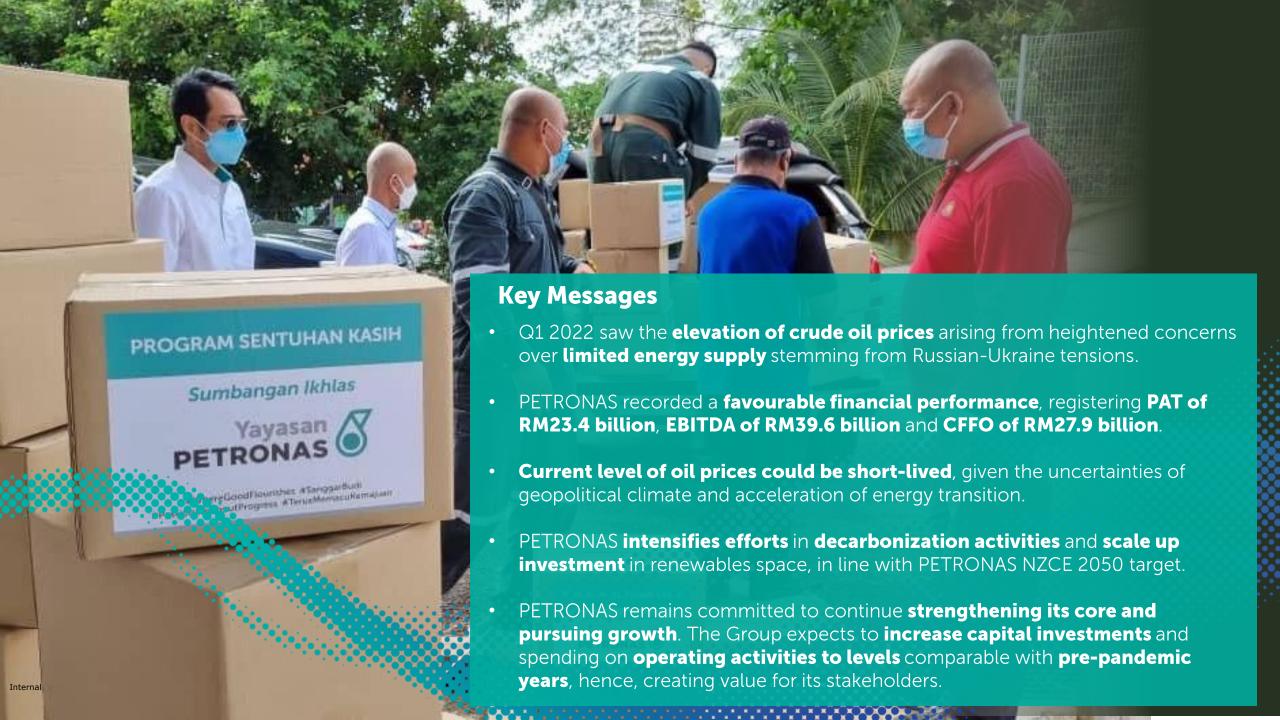
Financial and Operational Results by EVP & Group CFO **Liza Mustapha** 



## **Cautionary Statement**

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### Improved Performance driven by Favourable Macroeconomic Landscape

(RM Bil)



#### **Financial Position**

#### Revenue

**78.8** 50% **52.5** Q1 2022 Q1 2021

#### **Profit After Tax**

23.4 >100% 9.2 Q1 2021

#### **Group Costs**

56.5 26% 45.0 Q1 2022 Q1 2021

#### **Total Assets**

652.3 3% 635.0 31 Mar 2022 31 Dec 2021

# Cash Flows from Operating Activities

**27.9** Q1 2022

95%

14.3 Q1 2021



#### **EBITDA**

39.6 74% 22.8 Q1 2022 Q1 2021

# Shareholders' Equity

**348.4**31 Mar 2022



350.8 31 Dec 2021



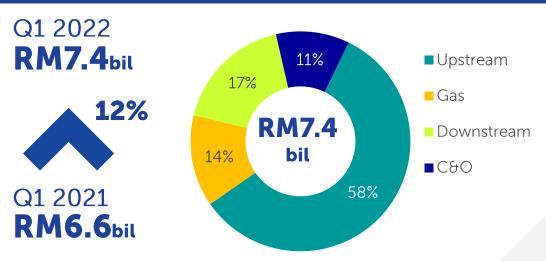




- <sup>1</sup> Represents published price, not actualised price
- <sup>2</sup> Average exchange rate

# Healthy CFFO supports scaling up Capital Investments and Delivering Value to Stakeholders





27.9

**CFFO** 

14.3

RM Bil

- Overall CAPEX spent during the quarter is reflective of 2019 spending levels.
- Domestic CAPEX increased by close to 30% compared to same period last year, demonstrating PETRONAS commitment to strengthen the OGSE ecosystem.
- Activities are expected to heighten for the remaining quarters, which would ultimately spur economic growth and support the country's recovery plan.



CAPEX RM 7.4 Bil



Contributions to Government<sup>1</sup>
RM 12 Bil

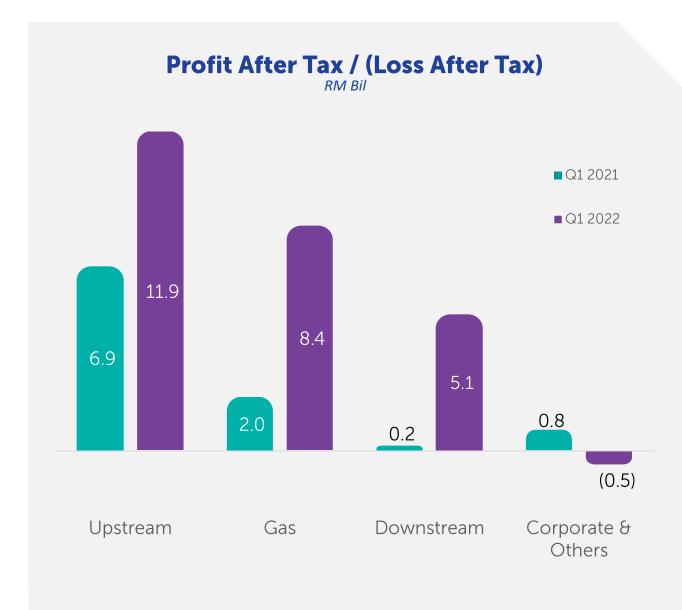


Nation's Sustainability and Community Wellbeing<sup>2</sup>
Over RM 100 Mil

Q1 2021 Q1 2022 <sup>1</sup> Includes dividend payments, taxes, cash payment, export duty and National Trust Fund

<sup>&</sup>lt;sup>2</sup> Includes CSR contributions and Human Recourse Development Fund

### Strong Integrated Business Performance Maximise Value to the Group



#### **Upstream:**

Higher PAT primarily due to higher revenue, partially negated by higher taxation, product cost and cash payment in line with improved prices.

#### Gas:

Higher PAT mainly driven by higher revenue, partially offset by higher product costs and taxation.

#### **Downstream:**

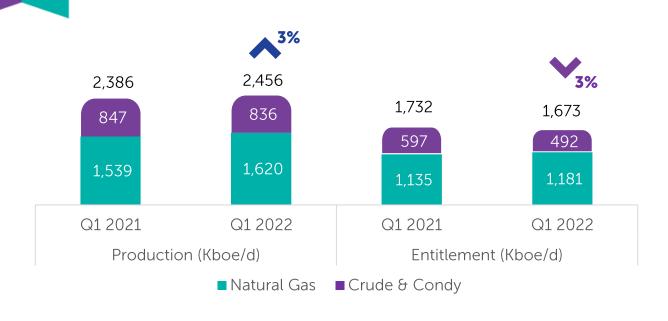
Higher PAT contributed mainly due to improved refining and petrochemicals margins in line with favourable prices.

#### **Corporate & Others:**

LAT due to higher operating expenditure despite higher revenue.

## **Upstream**

#### **Encouraging Start backed by Operational & Commercial Excellence**



#### **Operational Excellence**



Launched PETRONAS myPROdata – an interactive, 24/7 self-serve interface web-based platform which provides greater access and transparency to Malaysia's E&P data



Upstream recorded a 29% reduction in greenhouse gas emissions in Q1 2022 compared to Q1 2021

#### **Maximising Cash Generators**

6 Projects achieved 1st Hydrocarbon Projects achieved Final Investment Decision

Offshore exploration blocks offered in Malaysia Bid Round 2022. Other offerings include 6 clusters of Discovered Resources Opportunities and one cluster of Late Life Assets



PC Ketapang II Ltd being awarded with the North Ketapang block in March during the 2<sup>nd</sup> round of Indonesia Petroleum Bid Round 2021.



PETRONAS signed 4 Production Sharing Contracts for 5 offshore exploration blocks



PETRONAS and the Sabah State Government launched the Sabah Gas Masterplan to sustainably pursue full potential of the domestic natural gas industry

#### **Stepping Out**



PETRONAS signed 3 separate MoUs with Japan Petroleum Exploration Co., Limited, Mitsui O.S.K. Lines, Ltd and Schlumberger WTA (Malaysia) Sdn Bhd to collaborate in the areas of carbon capture, utilisation and storage (CCUS) solutions

## Gas

## Continues to strengthen reliability of supply and deliver customised solutions to fulfill growing LNG demand

#### **Maximising Cash Generators**

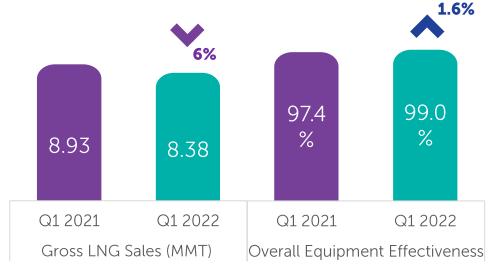


total LNG cargoes delivered from PETRONAS LNG Complex



81 MMscfd

of natural gas supply deals secured with non-power customers





LNG cargoes delivered to China's Shenergy Group Company Limited

Neutral

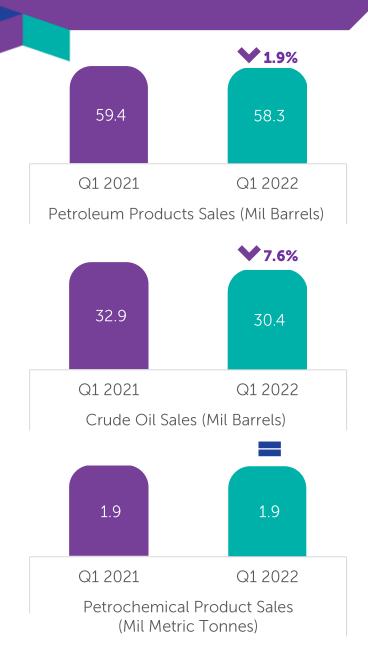


465

Virtual Pipeline System (VPS) and LNG Bunkering deliveries completed



### **Downstream**



## Stable operational performance across all segments, with improvements seen in the market

#### **Maximising Cash Generators**





5.8 Bil Litres of overall marketing sales volume



**86.6%**\*
Petrochemical
Plant Utilisation

\* Nexant



**2.4** Mil Metric tonnes of petrochemicals production volume

#### **Expanding Core Business**



PLI launched a new PETRONAS Syntium with CoolTech+TM hybrid range which delivers up to 3% better fuel economy and fewer emissions benchmarked against API SP engine oil standards to promote cleaner and more efficient mobility.



ROVR launched its first Mini Portable Container System in Kampung Limbawang, Sabah, in collaboration with the Ministry of Domestic Trade and Consumer Affairs, enables easier access to fuel at retail pump price for communities in remote areas.

#### **Stepping Out**



PCG will be building a 60,000 tonnes per annum melamine plant in Gurun, Kedah, positioning PCG as the sole melamine producer in Southeast Asia. The plant is targeted to come onstream in 2024.



PCG signed a MoU with KDEB Waste Management and One Biosys Sdn Bhd to advance the transition into circular economy, which entails the supply of plastic waste from landfills as feedstock for PCG in food packaging, healthcare, household and industrial applications, as well as a joint feasibility study for waste segregation facilities in Malaysia.



PDB launched Setel Express, an in-app parcel delivery service that leverages the vast network and strategic locations of PETRONAS stations as hubs, and pick-up and drop-off points.

# Other Operational Highlights

### Progressing growth towards cleaner and sustainable energy solution



Solar capacity in Malaysia and India

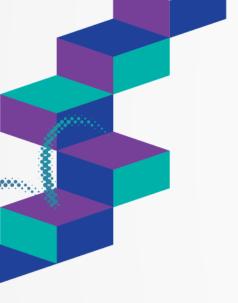
\*in operation and under development



PETRONAS Hydrogen Sdn Bhd executed a binding Joint Feasibility Study Agreement with ENEOS for detailed technical and commercial feasibility for Kerteh H2-to-MCH project as well as a non-binding key term sheet with Sumitomo for 100KTPA of low-carbon ammonia for offtake in 2025.



Amplus delivered 114 EV vehicles under the Vehicle as a Service (VaaS) model as well as 174 Charge Points in India.



## Thank you for your passion!

