

# PETRONAS Group Financial Results Announcement

## Third Quarter 2022

### Delivering Value for Our Collective Progress

Financial and Operational Results  
by EVP & Group CFO  
**Liza Mustapha**



## Cautionary Statement

Forward-looking statements in this Financial Results Announcement presentation or in subsequent discussions with regards to this presentation involve inherent risks and uncertainties. Should one or more of these or other uncertainties or risks materialise, actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed, and anticipated improvements in capacity, performance or profit levels might not be fully realised. Although PETRONAS believes that the expectations of its management as reflected by such forward-looking statements are reasonable based on information currently available to it, no assurances can be given that such expectations will prove to have been correct. Accordingly, you are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date they are made. PETRONAS undertakes no obligation to update or revise any of them, whether as a result of new information, future developments or otherwise.

All rights reserved. No part of this document may be reproduced, stored in a retrieval system or transmitted in any form or by any means (digital, mechanical, hardcopy, recording or otherwise) without the permission of the copyright owner. PETRONAS makes no representation or warranty, whether express or implied, as to the accuracy or completeness of the facts presented. PETRONAS disclaims responsibility from any liability arising out of reliance on the contents of this publication.



## Key Messages

- Delivered **robust financial performance** amidst continued volatility in the energy market and accelerated energy transition.
- Recorded **Profit After Tax of RM77.2 billion, EBITDA of RM130.2 billion** and **CFFO of RM83.1 billion**.
- Continues to focus on **safely delivering commercial** and **operational excellence**.
- **Exercises discipline in investing responsibly** in line with our 3-pronged growth strategy and NZCE 2050 target.
- **Remains resolute** in **increasing the value pie to stakeholders** and **the Malaysian OGSE sector**, enabling them to grow alongside the organisation.

# Realised Strong Performance leveraging on Favorable Macroeconomic Landscape

(RM Bil)

## Performance

## Financial Position

### Revenue

**271.3**  **171.4**  
YTD 2022      YTD 2021

### Profit After Tax

**77.2**  **35.1**  
YTD 2022      YTD 2021

### Group Costs

**201.0**  **141.0**  
YTD 2022      YTD 2021

### Total Assets

**725.6**  **635.0**  
30 Sep 2022      31 Dec 2021

### Cash Flows from Operating Activities

**83.1**  **54.4**  
YTD 2022      YTD 2021



### EBITDA

**130.2**  **72.3**  
YTD 2022      YTD 2021

### Shareholders' Equity

**386.2**  **350.8**  
30 Sep 2022      31 Dec 2021

### Average Brent (USD/bbl)

 **\$105.51**  
YTD 2021 \$67.92

### Average JCC Single-month<sup>1</sup> (USD/bbl)

 **\$102.66**  
YTD 2021 \$65.34

### USD Strengthens USD/MYR<sup>2</sup>

**RM4.34**  
YTD 2021 RM4.13

<sup>1</sup> Represents published price, not actualised price  
<sup>2</sup> Average exchange rate

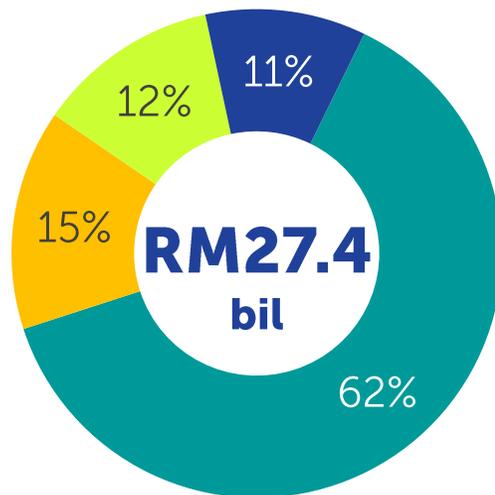
# Steadfast in Strengthening Group's Portfolio ensuring Sufficient Capital Allocation for Core, Growth and Transformation towards Low Carbon Future

## Capital Investments

YTD 2022  
**RM27.4bil**

**34%**

YTD 2021  
**RM20.4bil**



■ Upstream ■ Gas ■ Downstream ■ C&O

## Pursuing NZCE 2050 Target

Intensified efforts in carbon emissions abatement, and scaled up investment allocation in carbon neutral projects

**20% of total capital expenditure allocated over next 5 years**

- Domestic CAPEX increased more than RM2 billion against same period last year, contributing towards the growth of the Malaysian Oil and Gas industry.
- To this end PETRONAS and the OGSE players continue to leverage on each other's strengths, hence sustaining a resilient ecosystem.

# CFFO generated enables Safe Operations, Funds Investments and Contributions to Government & Community Wellbeing

**CFFO**  
RM Bil



**CAPEX**  
**RM 27.4 Bil**



**Contributions to Government<sup>1</sup>**  
**RM 55.4 Bil**



**Nation's Sustainability and Community Wellbeing<sup>2</sup>**  
**> RM 540 Mil**

<sup>1</sup> Includes cash payments, taxes, export duties, dividend payments and National Trust Fund

<sup>2</sup> Includes Human Resource Development Fund, Sponsorships and CSR contributions

**Robust CFFO is imperative to support PETRONAS' future growth in clean energy solutions and fund its decarbonization efforts, in achieving the Group's NZCE 2050 target.**

# Beyond business, PETRONAS is committed to giving back to society and creating a positive social impact for Malaysians and the countries where we operate

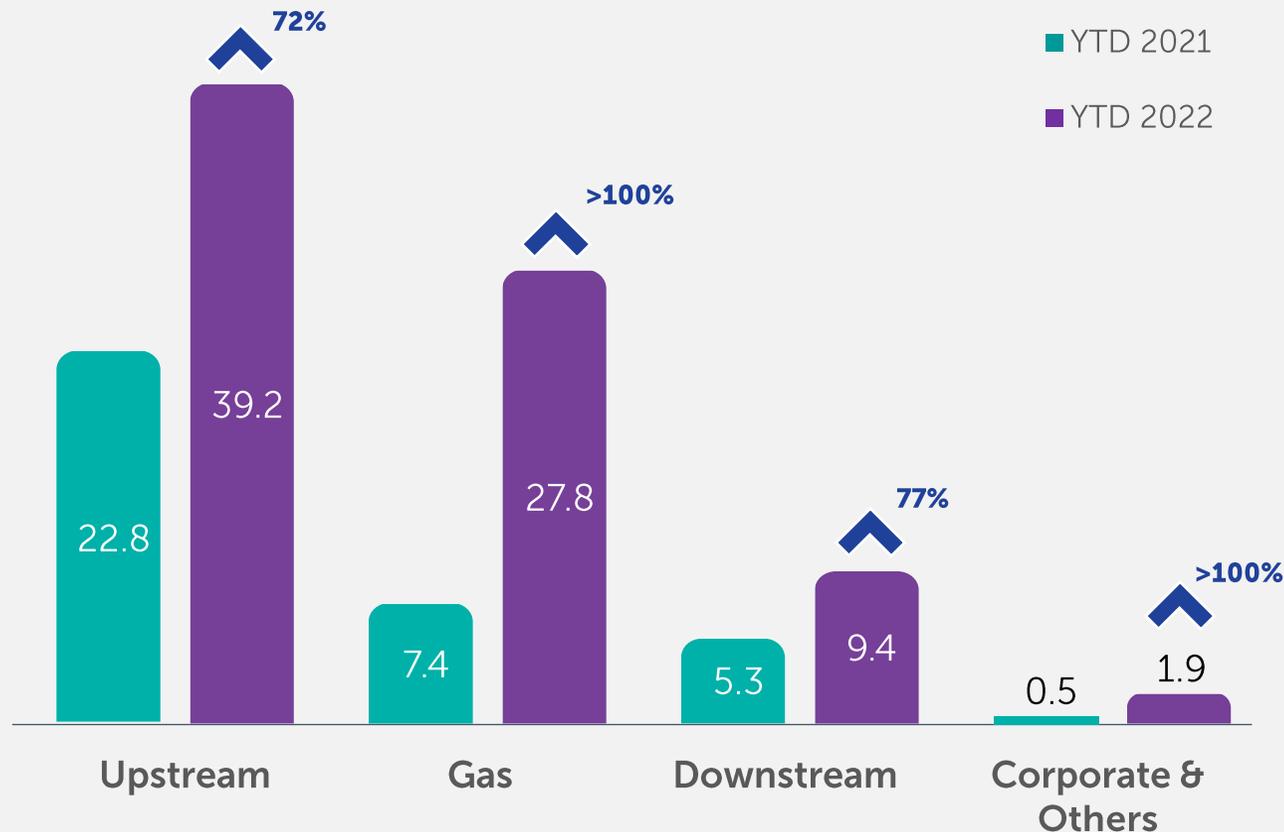


To date, PETRONAS contributed >RM540 million towards the nation's sustainability and community well-being and development efforts, benefitting over 900,000 beneficiaries worldwide.

# All Businesses across the Value Chain recorded Higher Profitability at the back of Higher Realised Prices

## Profit After Tax

RM Bil



## Upstream

Higher PAT in tandem with higher revenue partially offset by higher taxation, cash payments, product cost and net impairment losses/write-off on assets.

## Gas

Higher PAT mainly contributed by higher revenue partially offset by higher product costs and taxation.

## Downstream

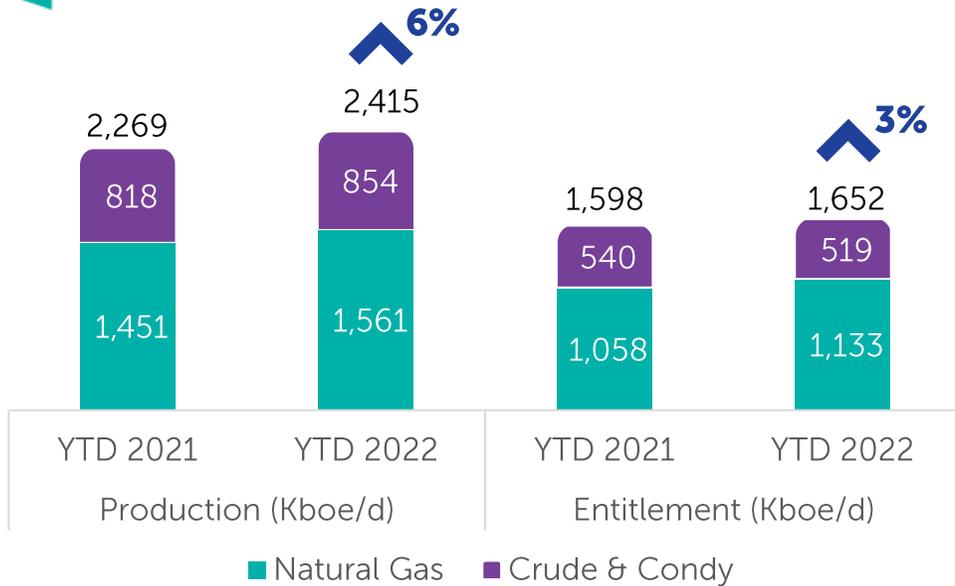
Higher PAT primarily due to improved refining and petrochemicals margins in line with favourable prices.

## Corporate & Others

Higher PAT mainly due to higher revenue recognition from construction of a FPSO and shipping related income coupled with favorable impact from foreign exchange, partially offset by higher operating expenditures and impairment losses on assets.

# Upstream

Accelerated value creation through operational and commercial excellence



## Maximising Cash Generators

**29** Projects achieved 1<sup>st</sup> Hydrocarbon

**17** Projects achieved Final Investment Decision

**3** exploration discoveries

**30** % equity by farming into Congo M20 PSC

## Stepping Out



### 4 Memorandums of Understanding for Carbon Capture & Storage

- DNV GL Malaysia Sdn Bhd
- GS Energy Corporation, Lotte Chemical Co., Samsung Engineering Co. Ltd, Samsung Heavy Industries, SK Earthon Co. Ltd and SK Energy Co. Ltd
- Storegga Ltd
- Japan's Ministry of Economy, Trade & Industry (METI) and Japan Bank for International Corporation (JBIC)

## Lower Carbon Excellence



### 19%\* reduction of GHG emission

for Q3 2022 compared to Q3 2021

*\*Note: Data reflects PETRONAS Upstream's year-to-date performance.*

# Gas

Supported the growing demand for lower carbon energy through innovative and customer-centric solutions

## Maximising Cash Generators



**301**

total LNG cargoes delivered from PETRONAS LNG Complex



**33**

LNG cargoes delivered from PFLNG SATU and PFLNG DUA



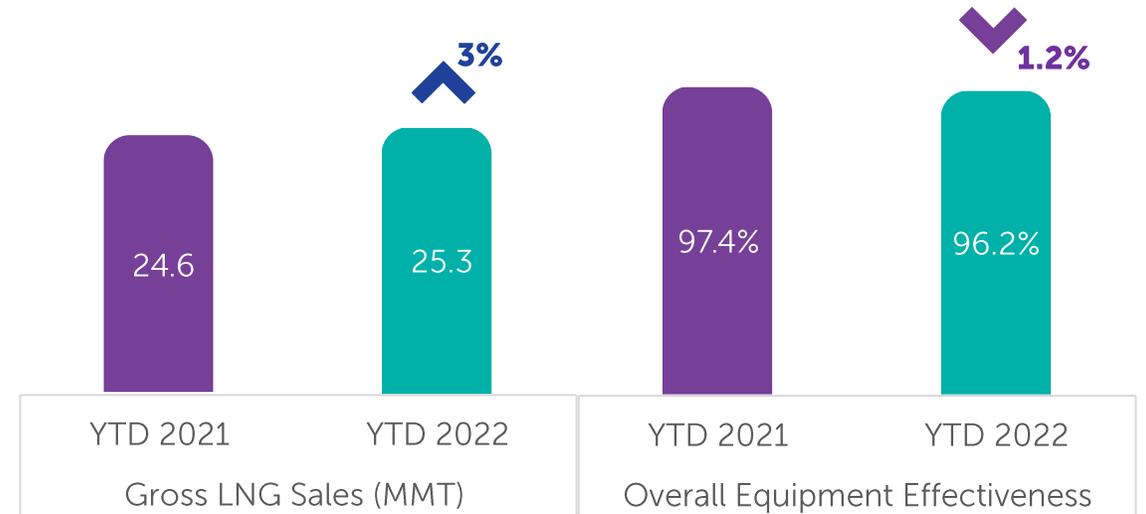
**1,943**

Virtual Pipeline System (VPS) and LNG Bunkering deliveries completed



**136 MMscfd**

of natural gas supply deals secured with non-power customers



## Expanding Core Business



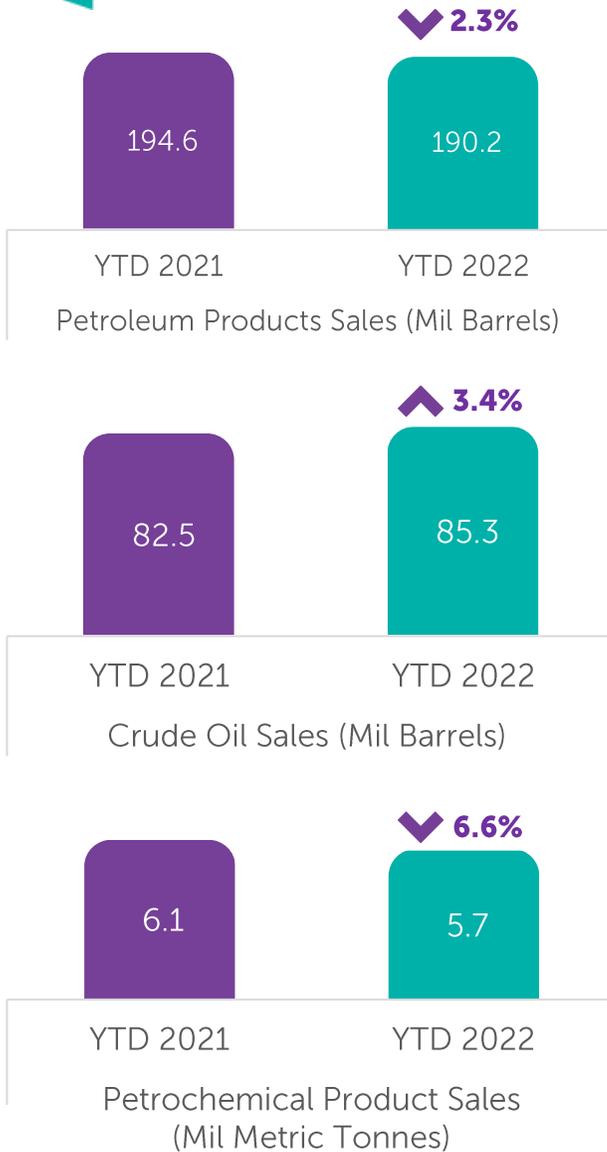
Signed a Memorandum of Understanding and a Joint Study and Development Agreement with YPF to pursue a potential integrated LNG project in Argentina



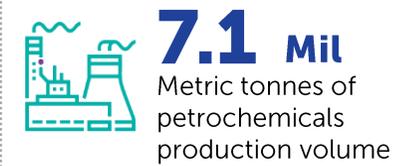
Signed a Memorandum of Collaboration with Japan's Ministry of Economy Trade & Industry (METI) to strengthen energy security in Asia via a cooperative LNG framework

# Downstream

## Stable operations across downstream business, with improvements seen in the market



### Maximising Cash Generators



### Expanding Core Business



PDB ventured into Café Mesra, strategically located at 16 PETRONAS stations in diversifying its non-fuel portfolio.



PDB introduced a new one-stop e-commerce platform – PETRONAS Shop – on Setel app with One-Click Checkout feature for a seamless customer experience and offers an expansive range of genuine PETRONAS-branded product.

### Stepping Out



PCG and ExxonMobil signed a memorandum of understanding to assess the potential for large-scale implementation of advanced plastic recycling technology to help create New Plastics Economy in Malaysia.



PETRONAS will continue to be the Title and Technical Partner with Mercedes-AMG PETRONAS Formula One Team, from the 2026 season onwards, signaling its commitment towards a sustainable future with the use of 100% advanced sustainable fuel for the next-generation power units.

# Other Business Highlights

## Remain on track with value creation journey of sustainable growth and profitability



As PETRONAS progresses growth towards cleaner and sustainable energy solutions, Gentari was officially launched on 15 September 2022.



Gentari has progressed with pre-feasibility studies for two hydrogen-to-ammonia projects in India, marking its foray into the Indian hydrogen play.



> **1.12** GW\*

**Solar capacity  
in Malaysia & India**

*\*in operations and under development*

A major Open Access project with a capacity of 56.5 MW was successfully commissioned in Uttar Pradesh, India.



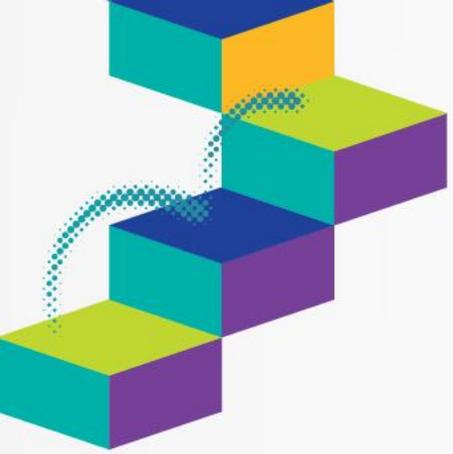
- To date, delivered 322 three-wheelers in India under the Vehicle-as-a-Service (VaaS) model; and installed 139 and 89 charge points in India and Malaysia, respectively.
- VaaS in India clocked in 1 million clean kilometers, equivalent to 83.4 tonnes of CO<sub>2</sub> emissions reduction.



- MISC and consortium partners, Nippon Yusen Kabushiki Kaisha (NYK), Kawasaki Kisen Kaisha, Ltd. (K-Line) and China LNG Shipping (Holdings) Limited (CLNG) secured long term contracts for 7 newbuild LNG carriers with QatarEnergy on 10 August 2022.

- These vessels will be built by Hyundai Heavy Industries (HHI) in South Korea.

- MISC secured long-term contracts with SeaRiver Maritime LLC on 30 September 2022 for two newbuild LNG carriers.
- The vessels will be built by Daewoo Shipbuilding & Marine Engineering (DSME) in South Korea.
- MISC's integrated marine services arm, Eaglestar will be involved in the project management phase and manage the vessels' operations once they are delivered in 2025.



# PETRONAS

## Passionate about Progress

