Brunei Oil & Gas Industry Market Info for Malaysian OGSE Vendors
Objectives

This publication is developed to assist Malaysian Oil & Gas Services and Equipment (OGSE) vendors get insights on opportunities in Brunei Oil & Gas industry, for business development and growth, towards becoming a regional/global player.

It is also to educate and encourage Malaysian OGSE vendors to register with O&G Companies currently operating in Brunei, to enable Malaysian OGSE vendors participate in Brunei O&G industry.
PART

BRUNEI LOCAL BUSINESS DEVELOPMENT (LBD) REQUIREMENT
### BRUNEI LOCAL BUSINESS DEVELOPMENT (LBD) QUADRANT

#### HIGHLY SPECIALISED (OPEN TO ALL)
- Local Employment target = best endeavors
- Local Content target = best endeavors

Examples of Categories:
- Consultancy
- Corporate Svs
- Legal
- Engineering Design (Specialist)
- Geological Science
- HSE
- Training
- Emergency Response

#### CORE (OPEN TO ALL)
- Local Employment target = 50%-90%
- Local Content target = 50%
- Management target = 50%
- Maximize and use of local contractors

Examples of Categories:
- Aviation Equipment Svs
- Catering & Running Svs
- Drilling Svs & Vrd
- Heavy Lift Installation
- Instrumentation System
- Pipe Valve & Flanges

#### BASIC (FOR BRUNEI ONLY)
- Local Employment target = 60%
- Local Content target = 20%
- Management target = 100%
- Actively managed by owners

Examples of Categories:
- Air Conditioning Svs
- Catering & Hotel Svs (Onshore / Offshore)
- Household Furniture
- Packaging Svs
- Office Support Svs
- Light Vehicle Inspection Svs
- Security Svs

#### DEVELOPMENT (FOR BRUNEI ONLY)
- Local Employment target = 50%-90%
- Local Content target = 70%
- Management target = 70%
- Actively managed by owners
- Maximize and use of local contractors

Examples of Categories:
- Instrumentation Svs
- Rotating Equipment Svs
- Marine Vessels
- Infrastructure Engineering Design
- Fabrication
- Offshore Structures
- Construction & Maintenance
- Offshore Painting
- Wellhead Integrity
- Maintenance

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**Based on Brunei's Local Business Development (LBD) Program, Malaysian Vendors are allowed to supply products & services in **"Highly Specialized" and "Core"** Quadrants**

Malaysian vendors are encouraged to form JV with Brunei companies for technology and knowledge transfer.

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Scan the QR code to see more **Categories** under LBD Quadrant
HOW TO REGISTER WITH MAIN OIL & GAS COMPANIES IN BRUNEI
HOW TO BE REGISTERED?

Email: registration.pcbl@petronas.com.my

Scan the QR code to read the Guideline, fill in the form and email to PETRONAS Carigali Brunei Ltd. (PCBL).

Vendor Online Registration System (VORS).

Click on the VORS link or scan the QR code.

Email: ep-bn.cnp-supplier@total.com

Vendors are required to complete TOTAL’s Supplier Registration Kit for registration. Please write to the email above to request for Supplier Registration Kit.